



DOUG ENGELBART INSTITUTE

# Boosting Collective IQ

A Design for Dramatic Improvements  
in Productivity, Effectiveness,  
and Competitiveness

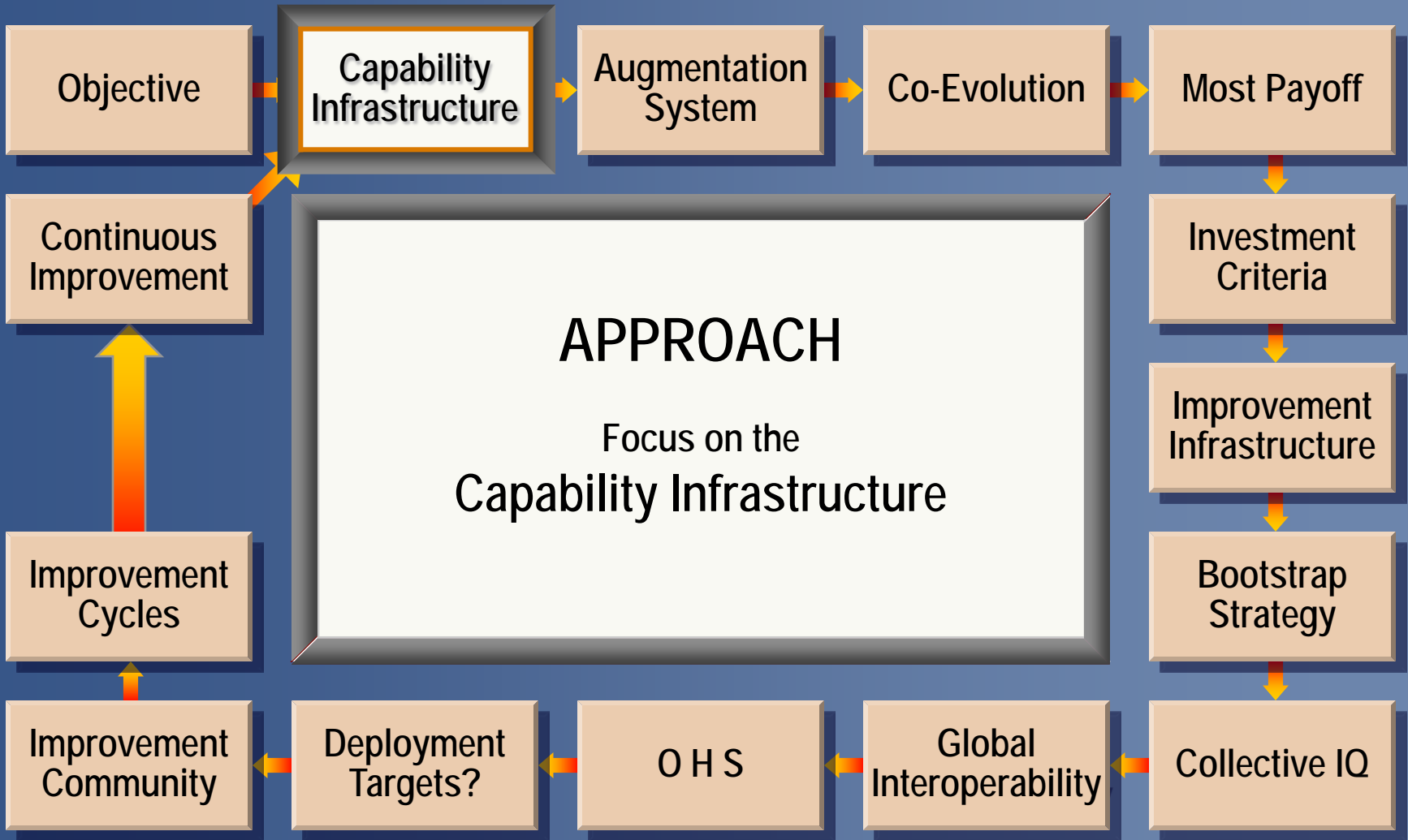
Douglas C. Engelbart  
Christina Engelbart  
*[dougengelbart.org](http://dougengelbart.org)*



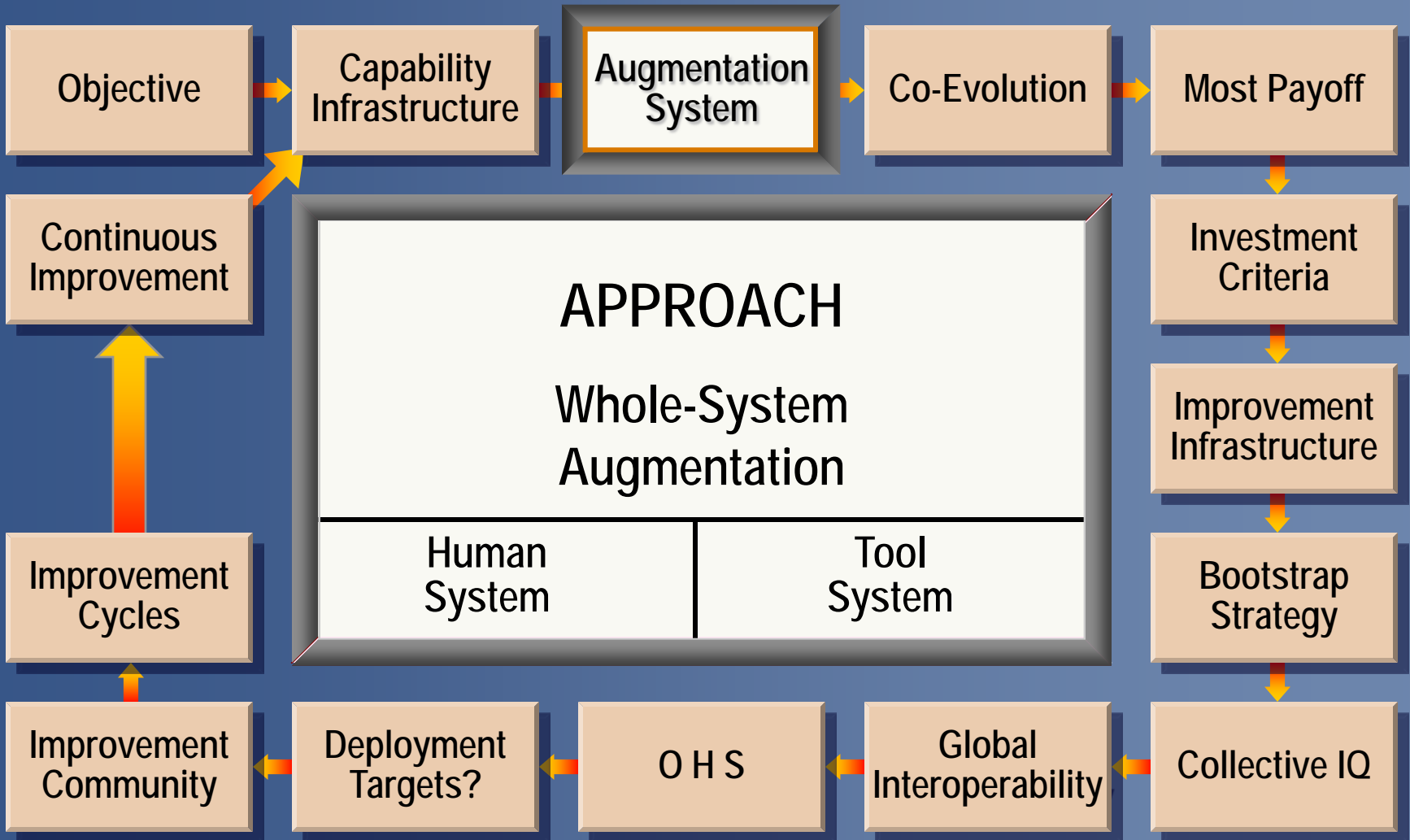
# The Bootstrap "Paradigm Map"



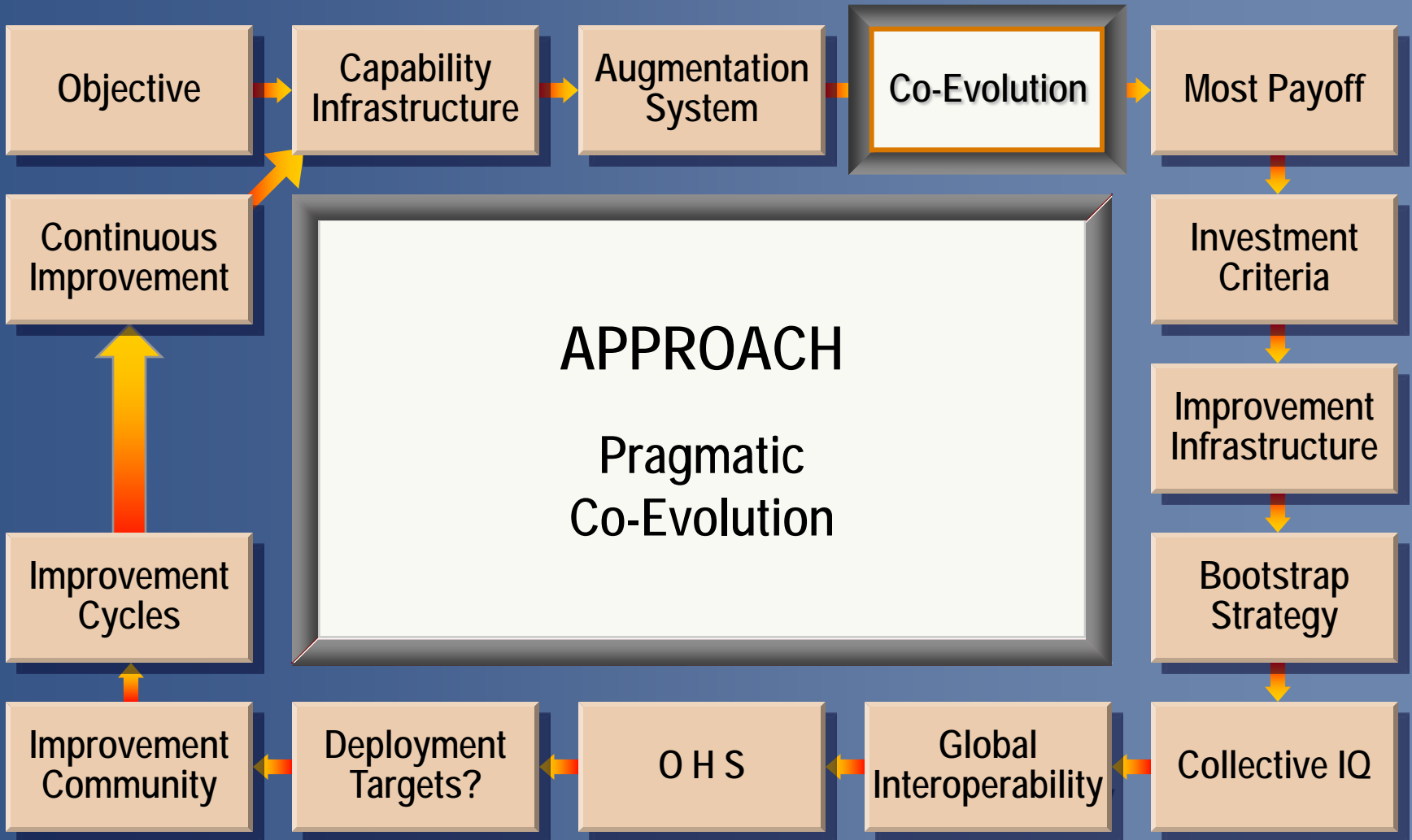
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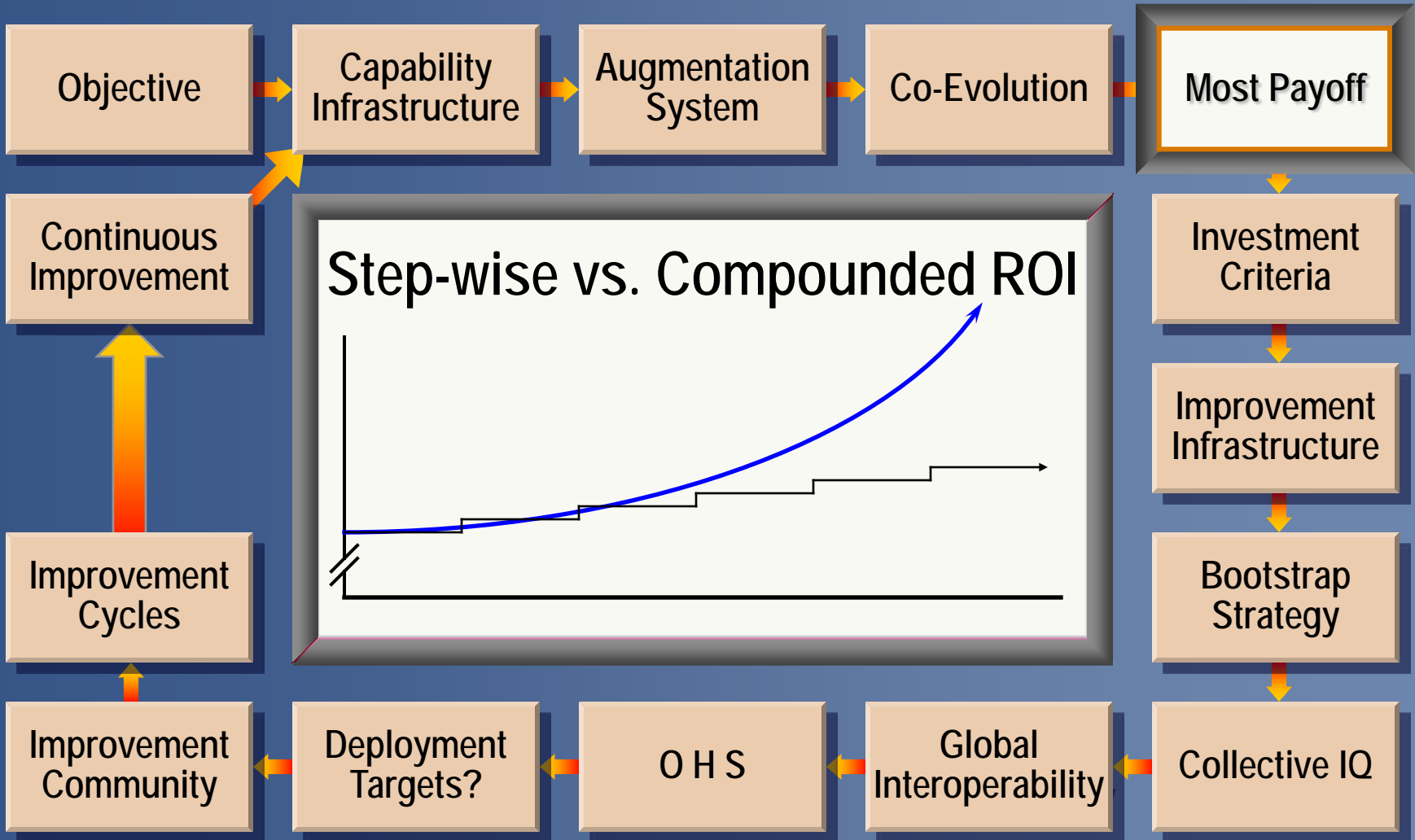
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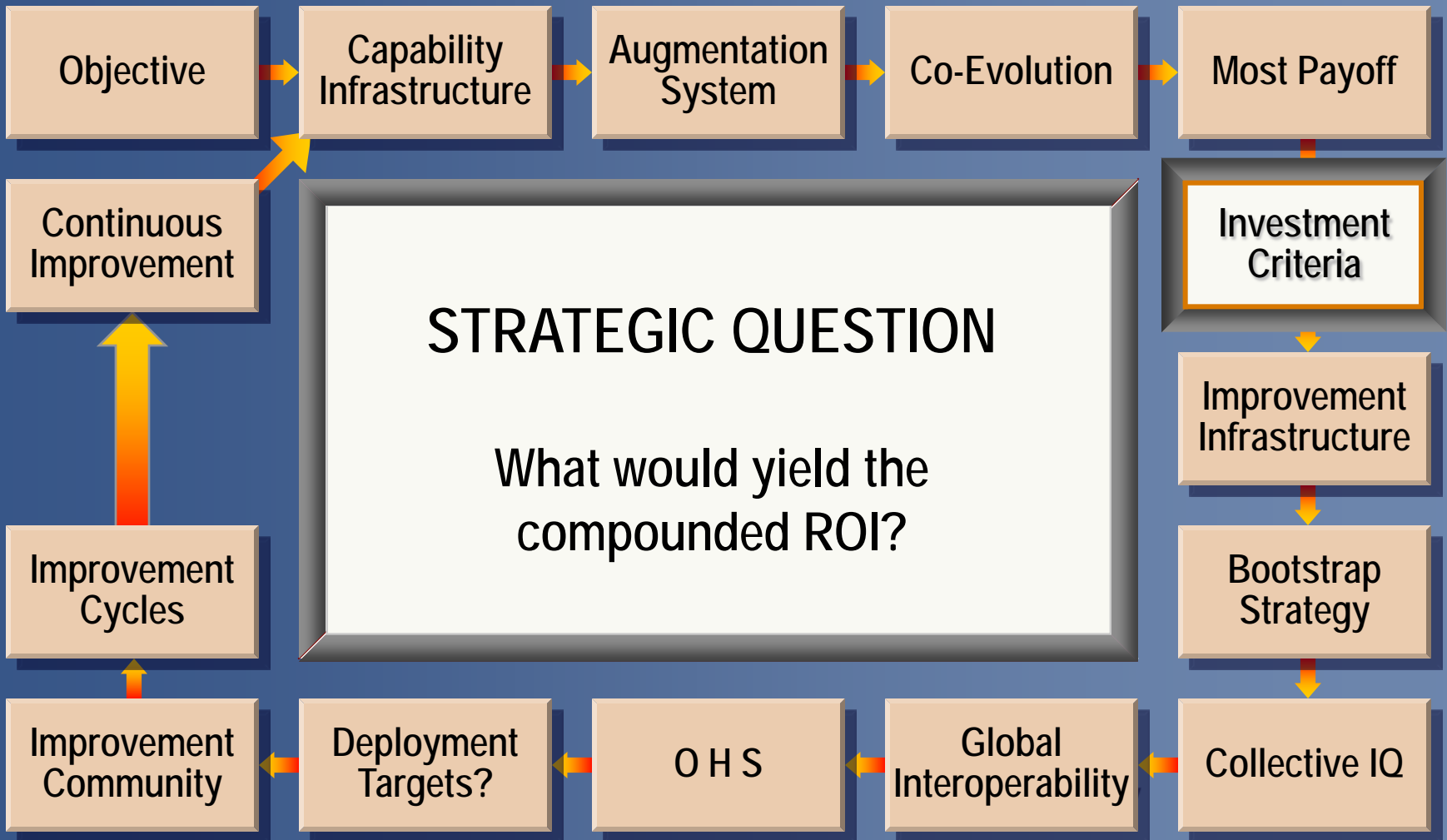
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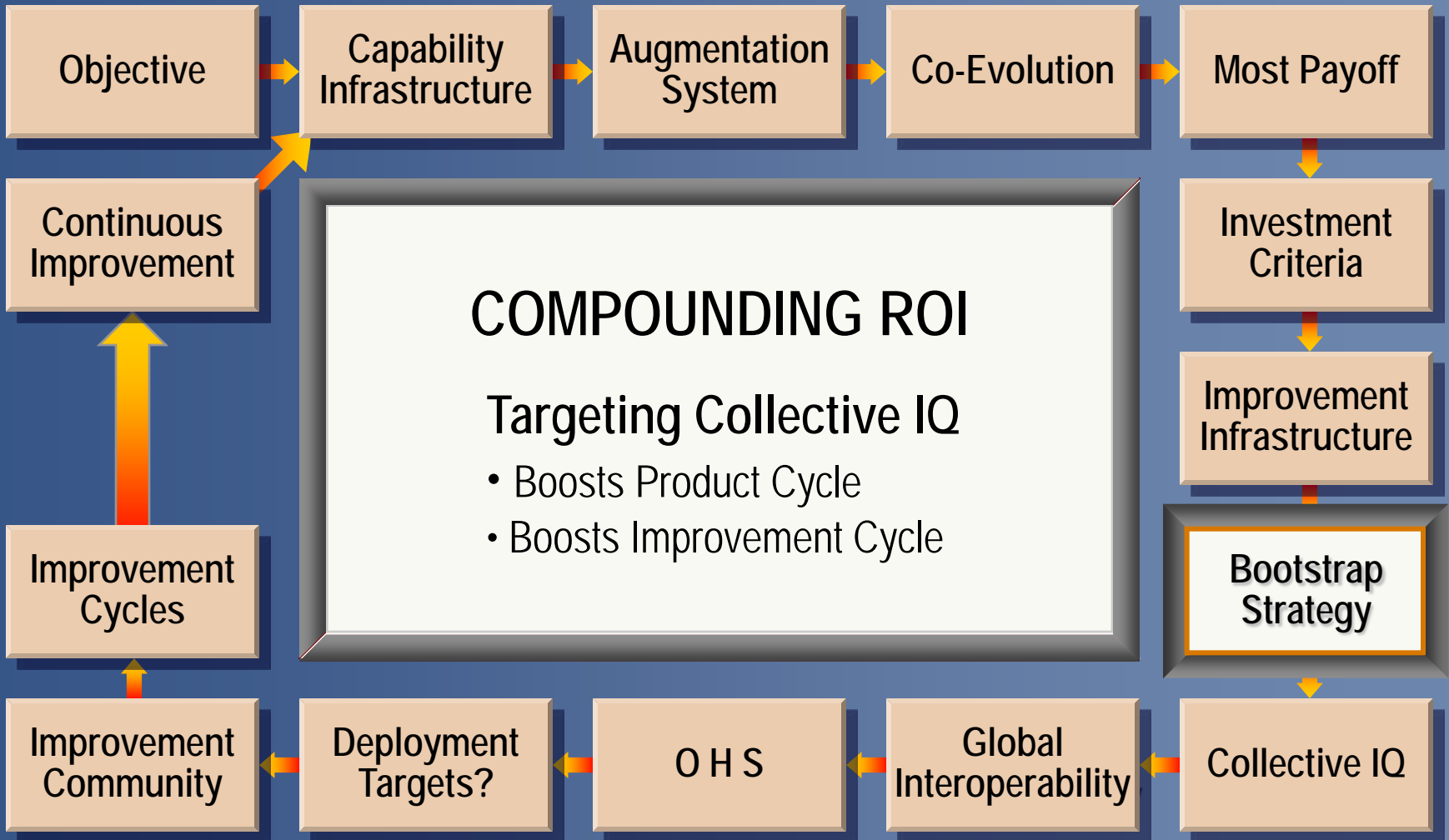




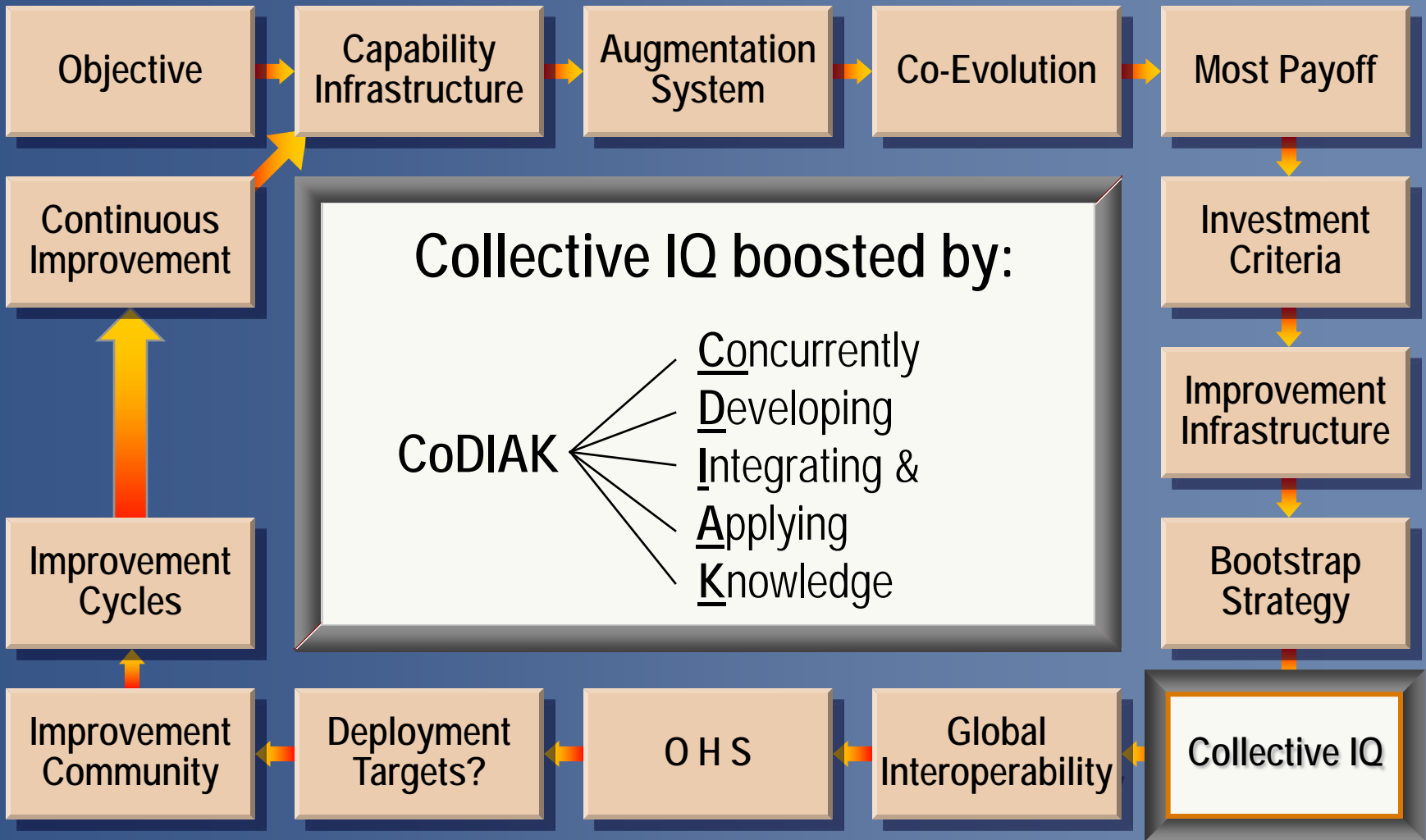
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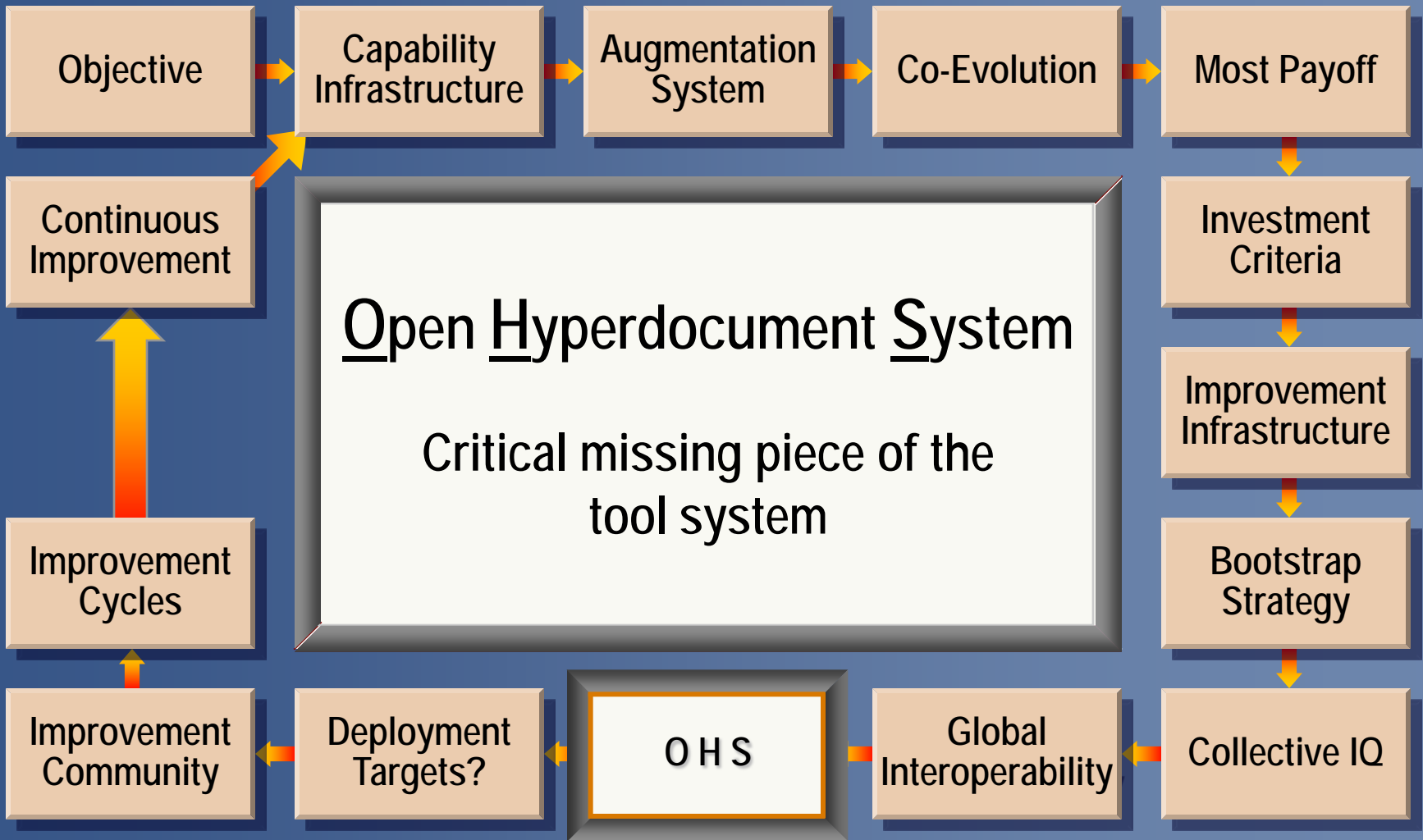
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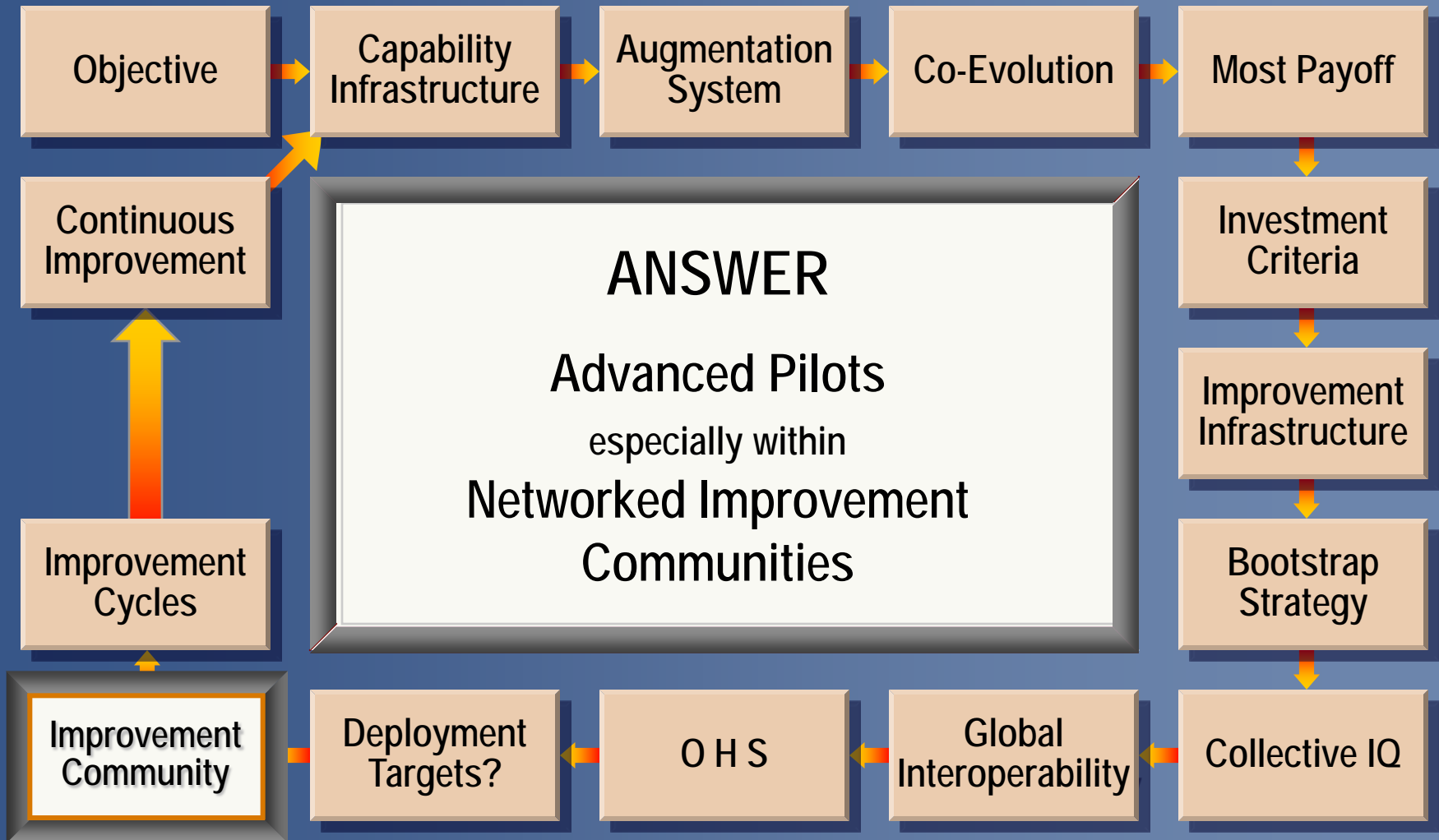
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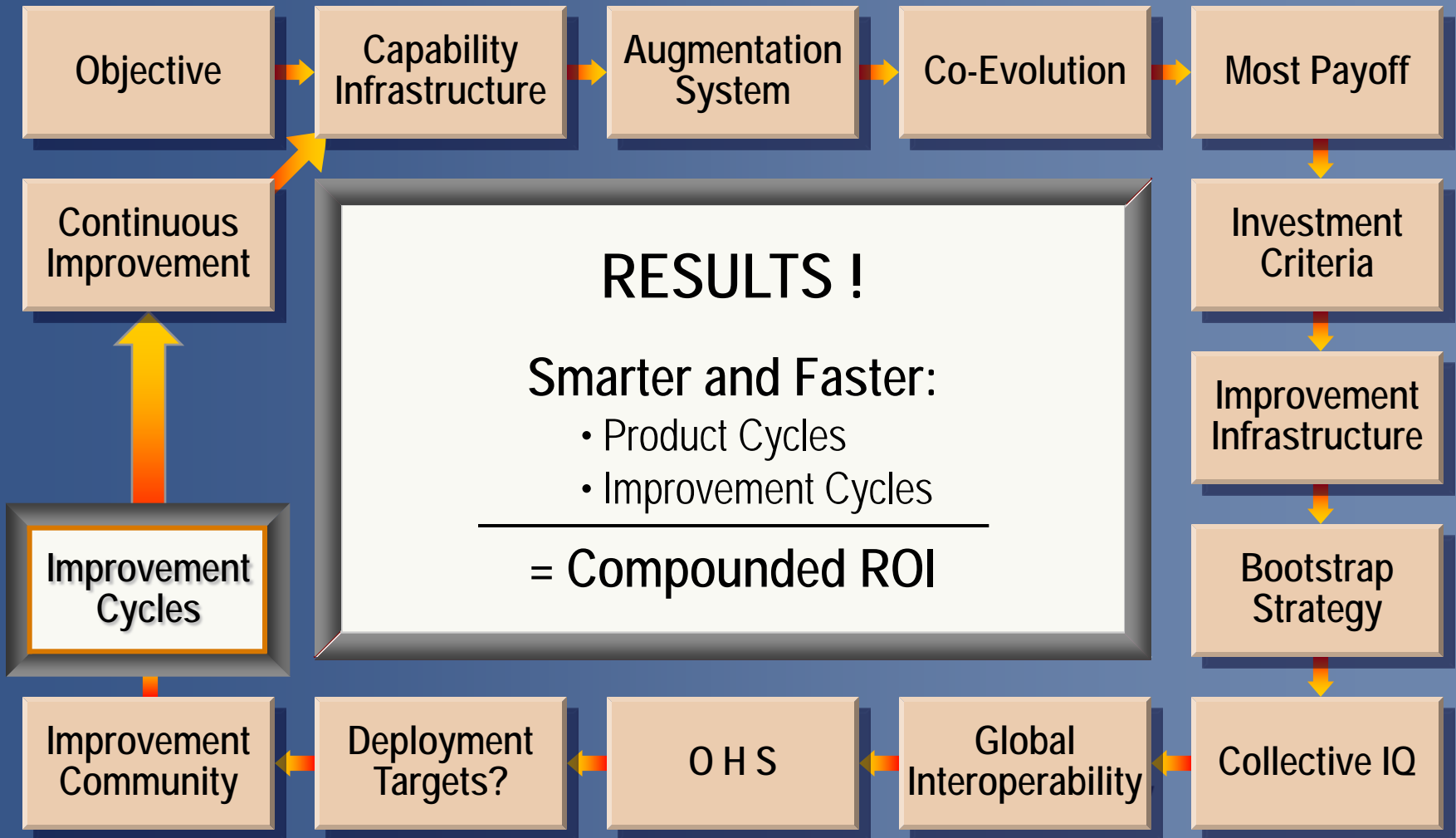
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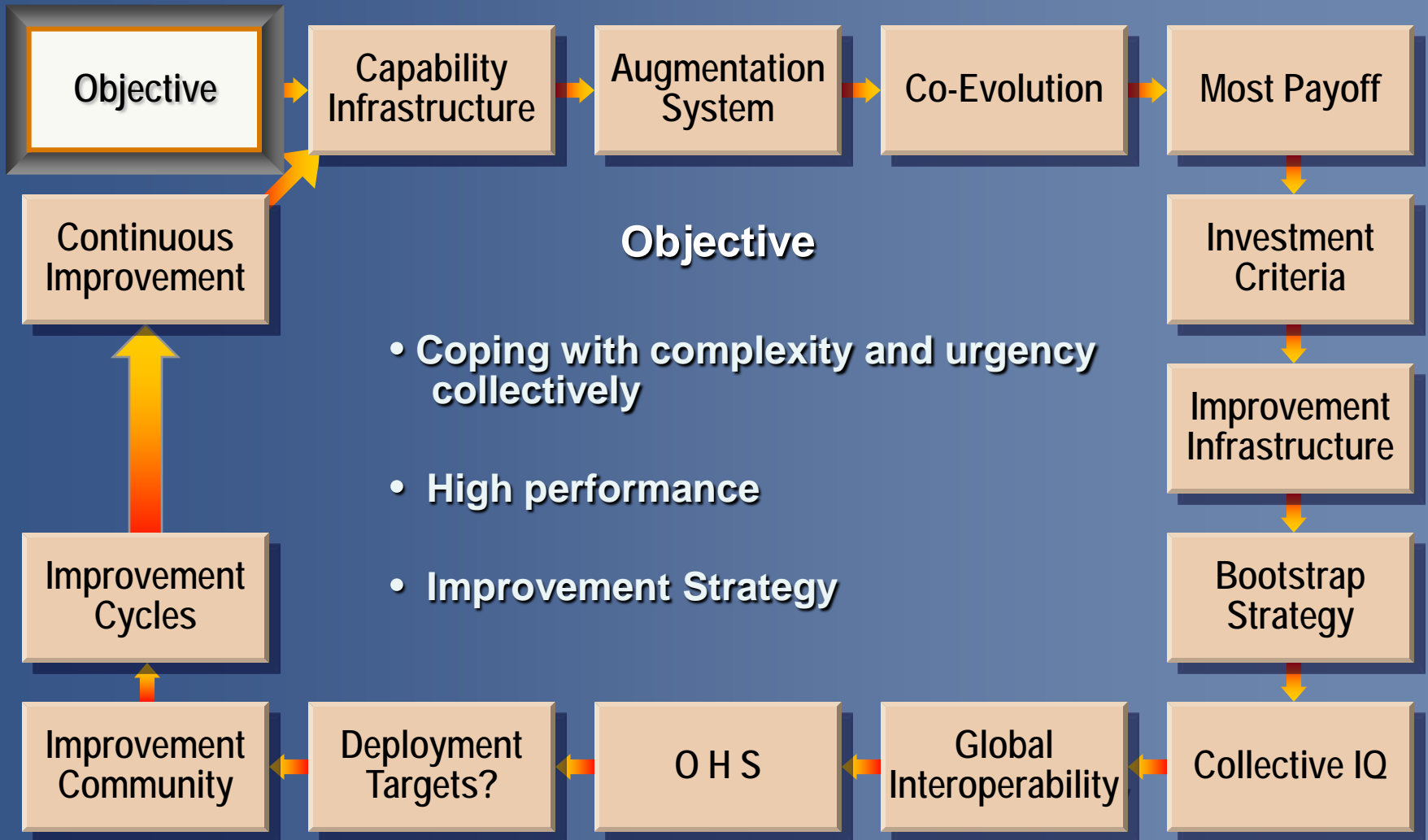
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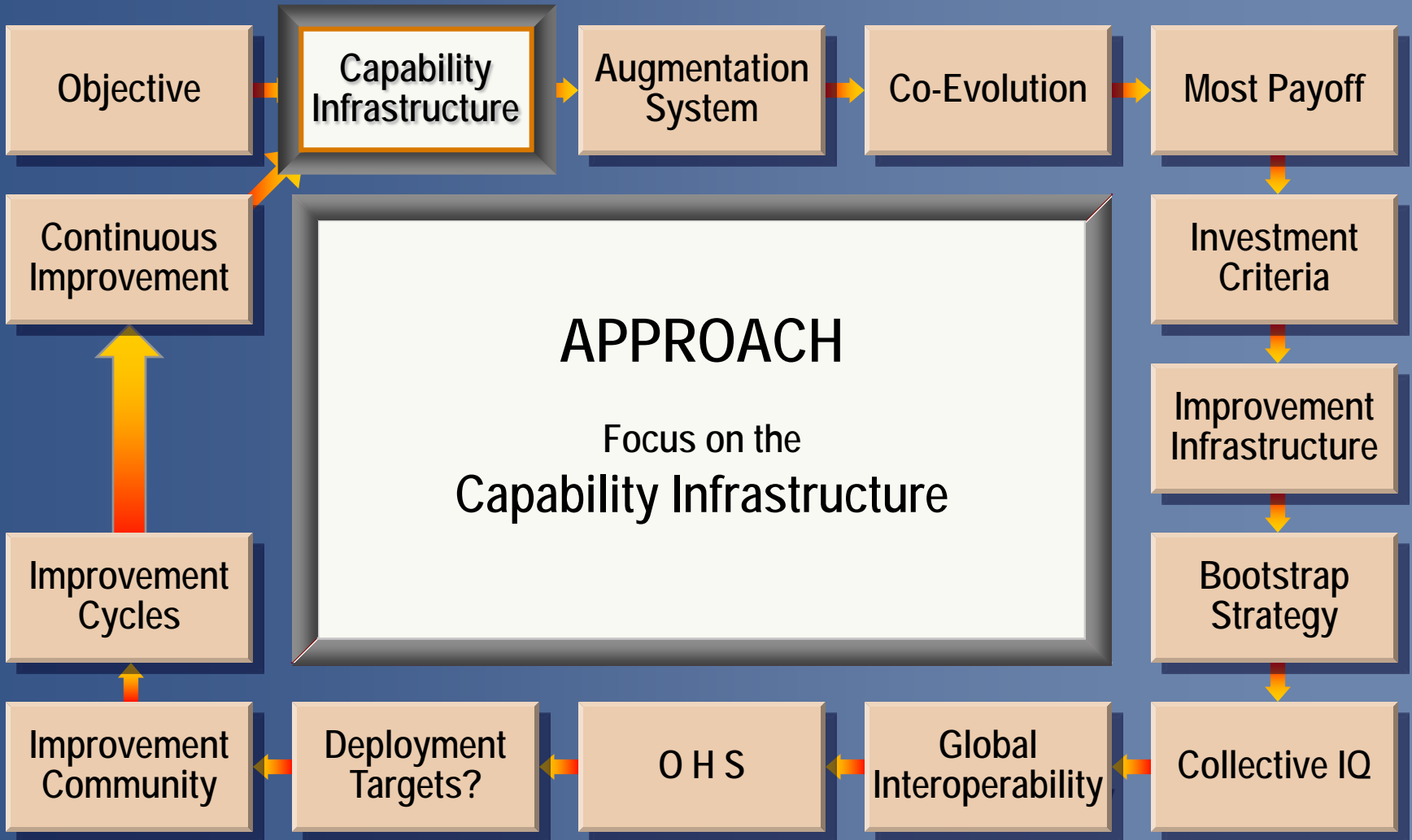
# Objective

- **Coping with complexity and urgency collectively**
  
- **High performance**
  - Individuals
  - Teams
  - Organizations
  - Regions
  
- **Improvement Strategy**
  - Boosting Collective IQ
  - Boosting Improvement Infrastructure
  - Networked Improvement Communities

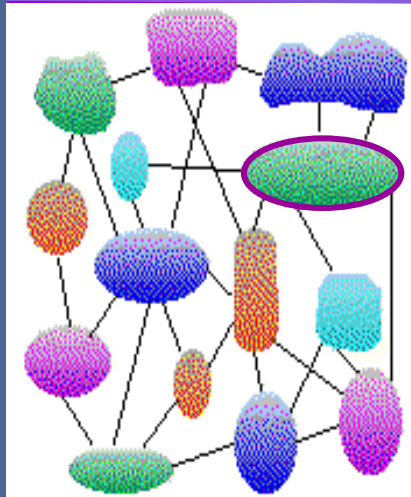
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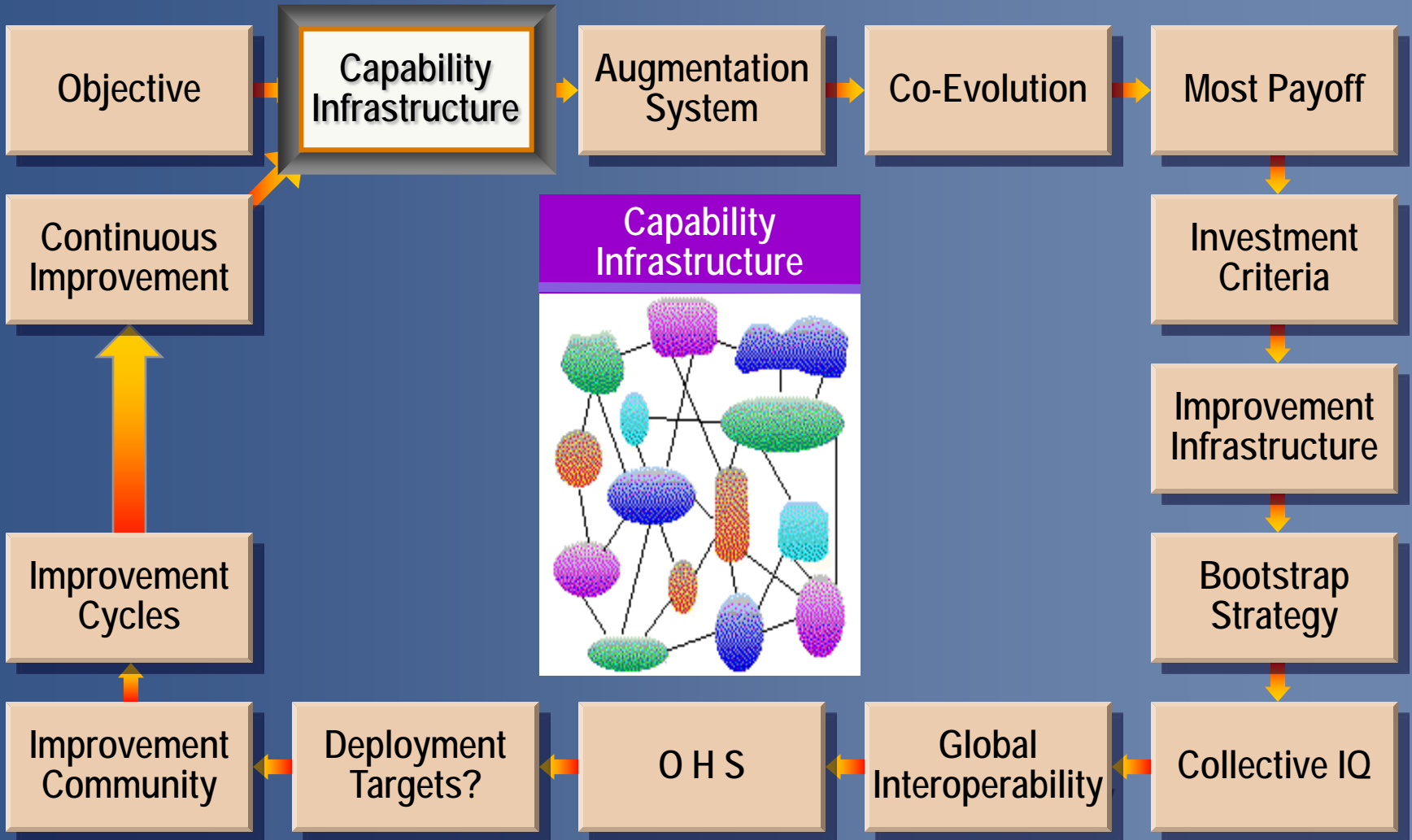


## Capability Infrastructure

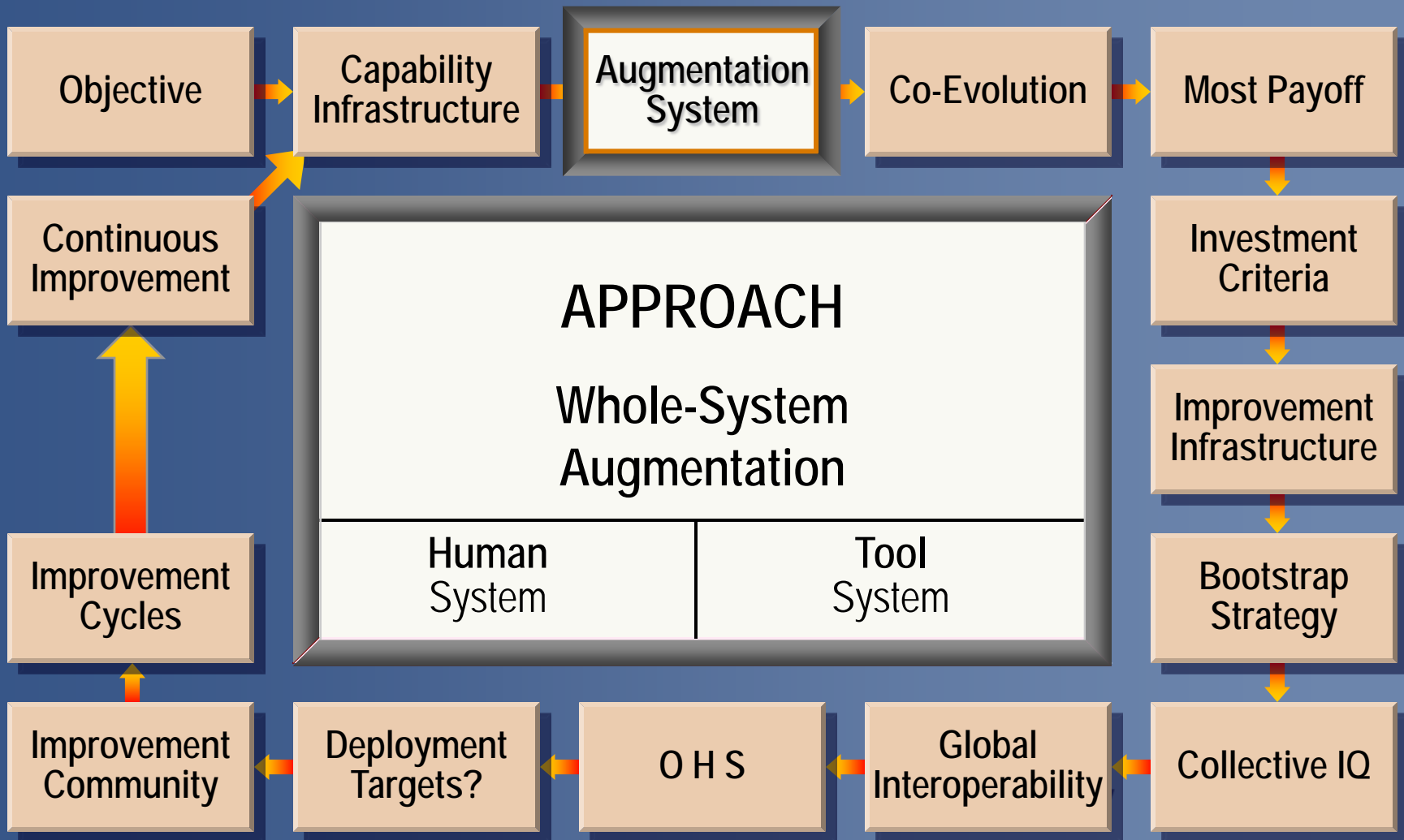


Solving large-scale problems requires collective capability

# The Bootstrap "Paradigm Map"

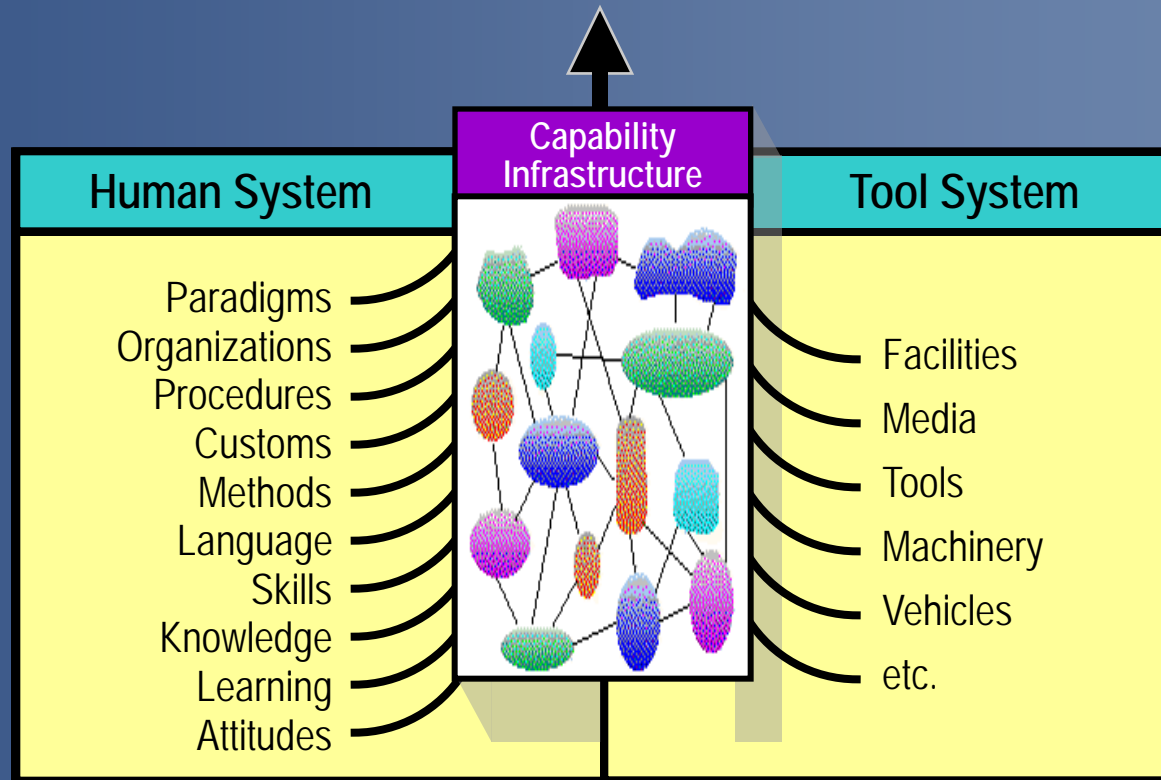


# The Bootstrap "Paradigm Map"

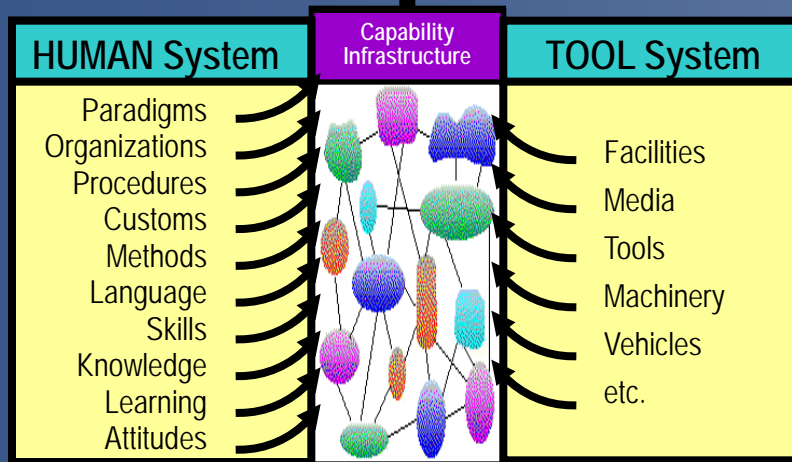




# The Whole Augmentation System

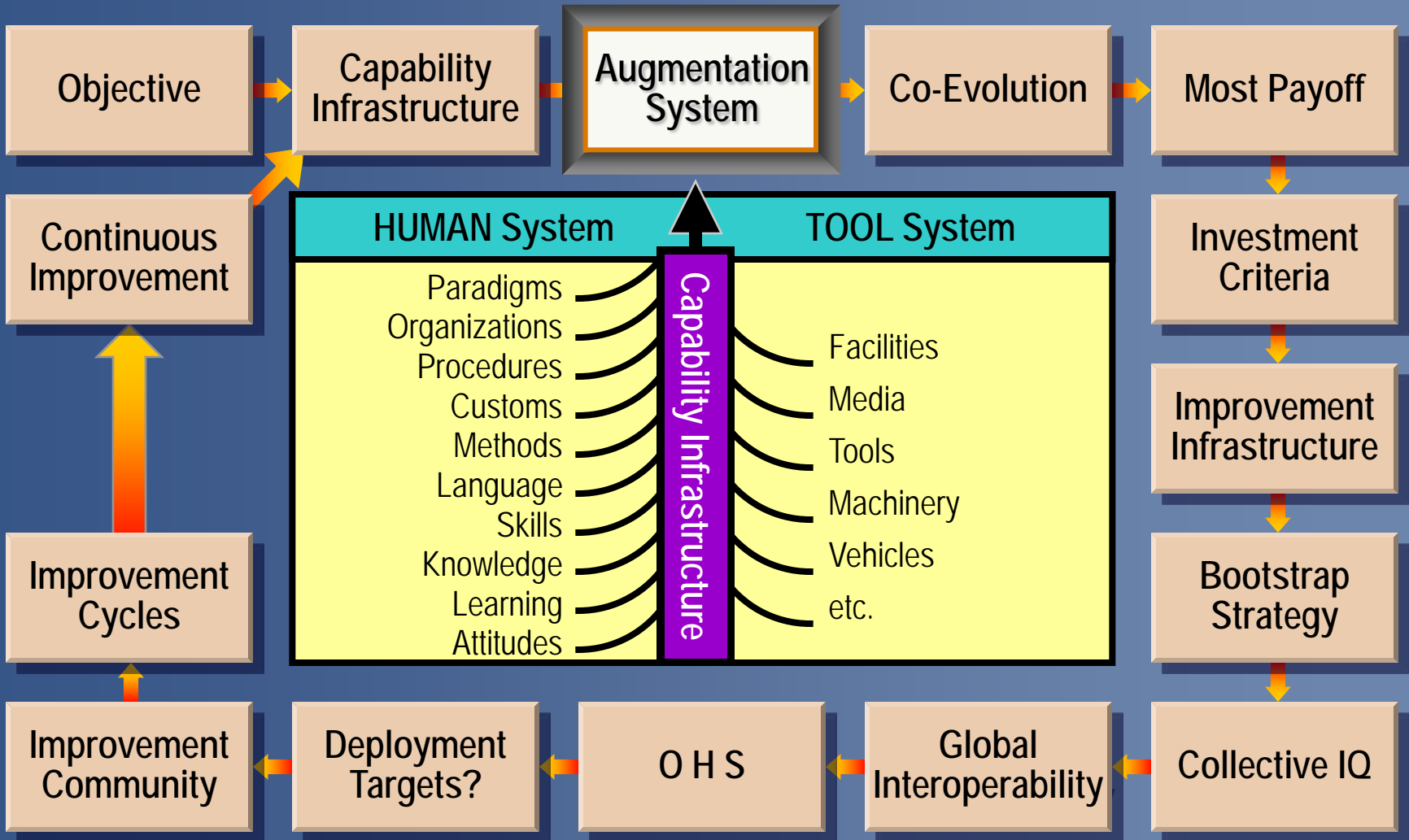


# Augmentation System

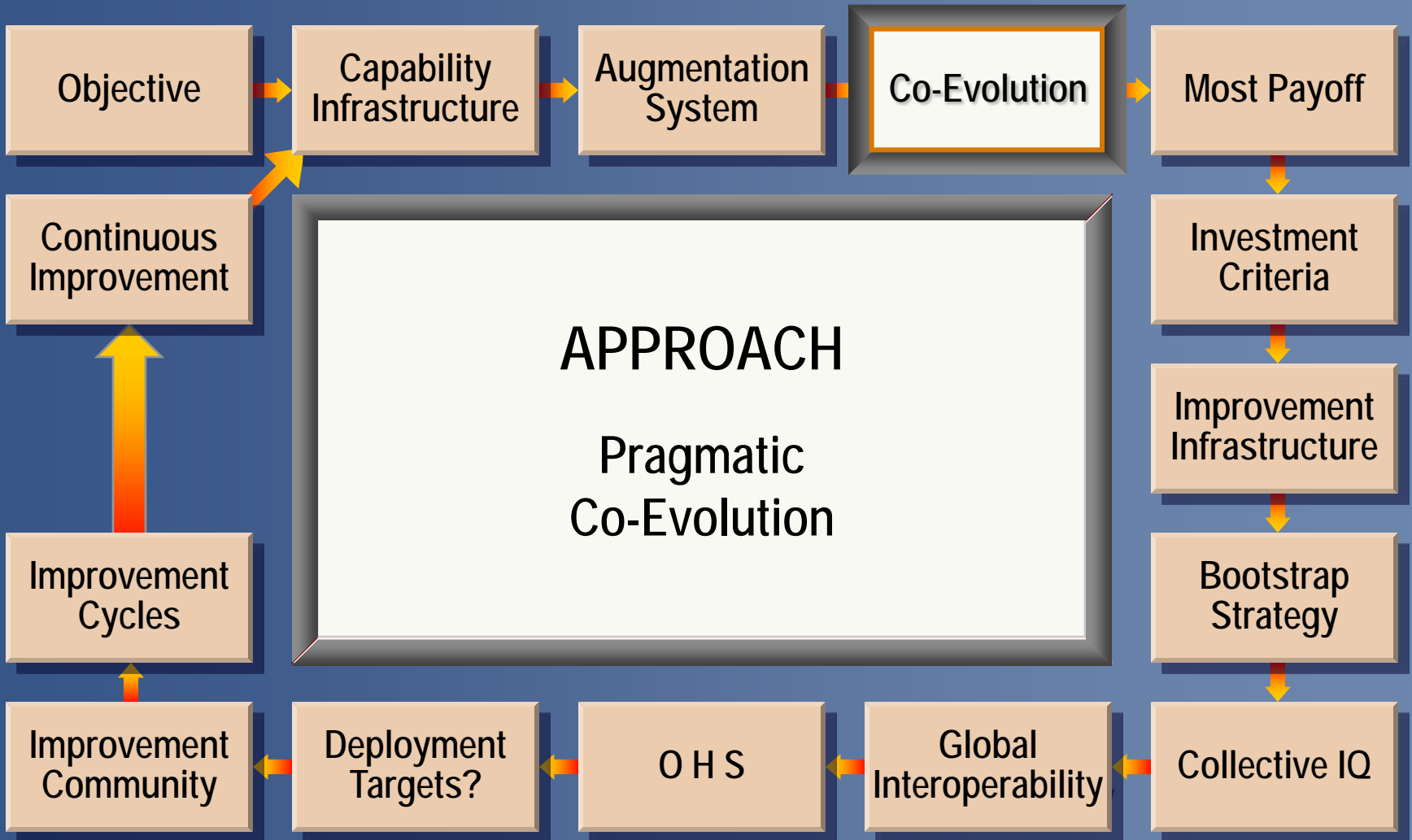


Capability Infrastructure  
fed by the  
Human / Tool  
Augmentation System

# The Bootstrap "Paradigm Map"



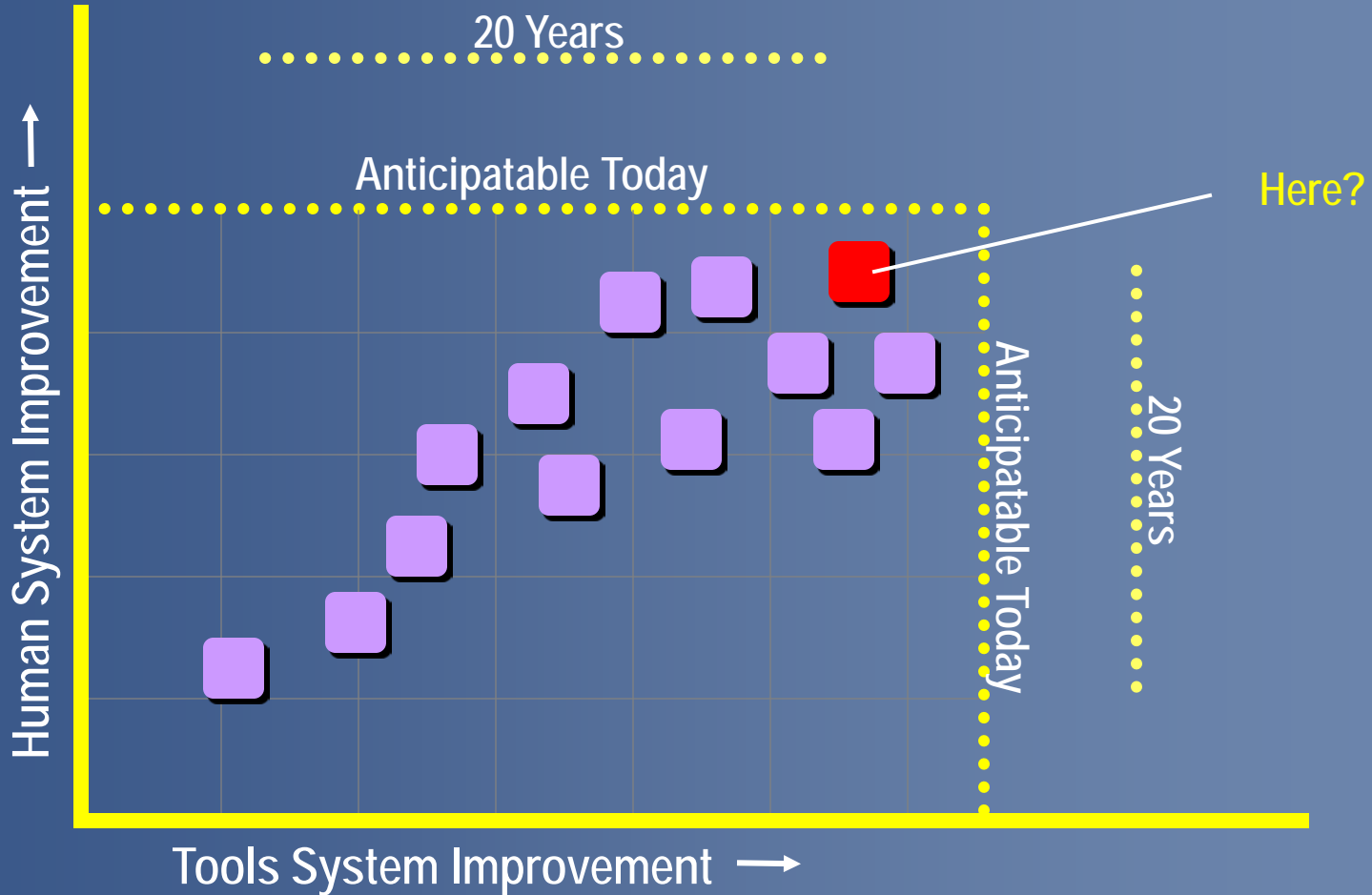
# The Bootstrap "Paradigm Map"



# The Co-Evolution Frontier

*Where is your organization today?*

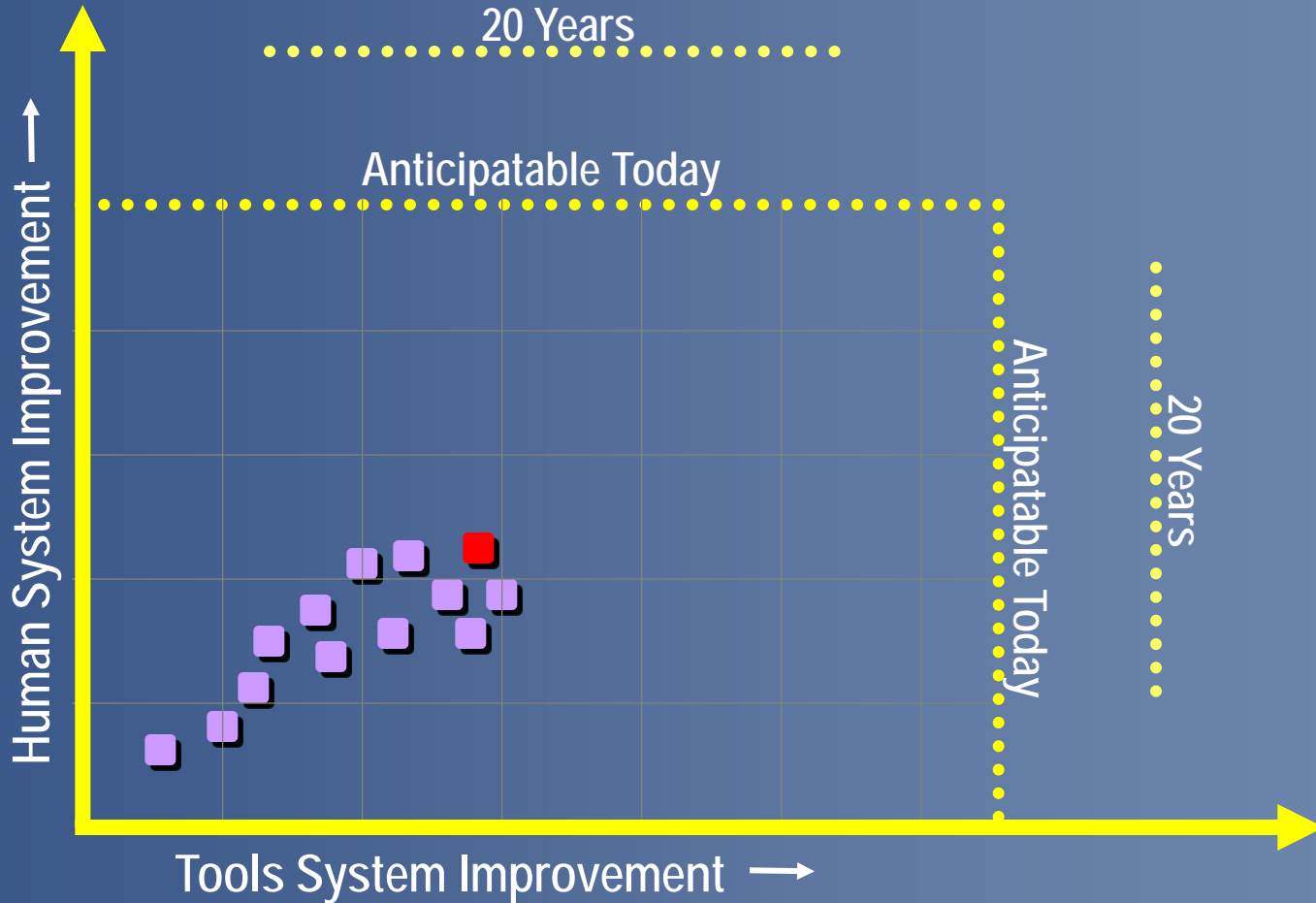
1



# The Co-Evolution Frontier

*Or, is this more like it?*

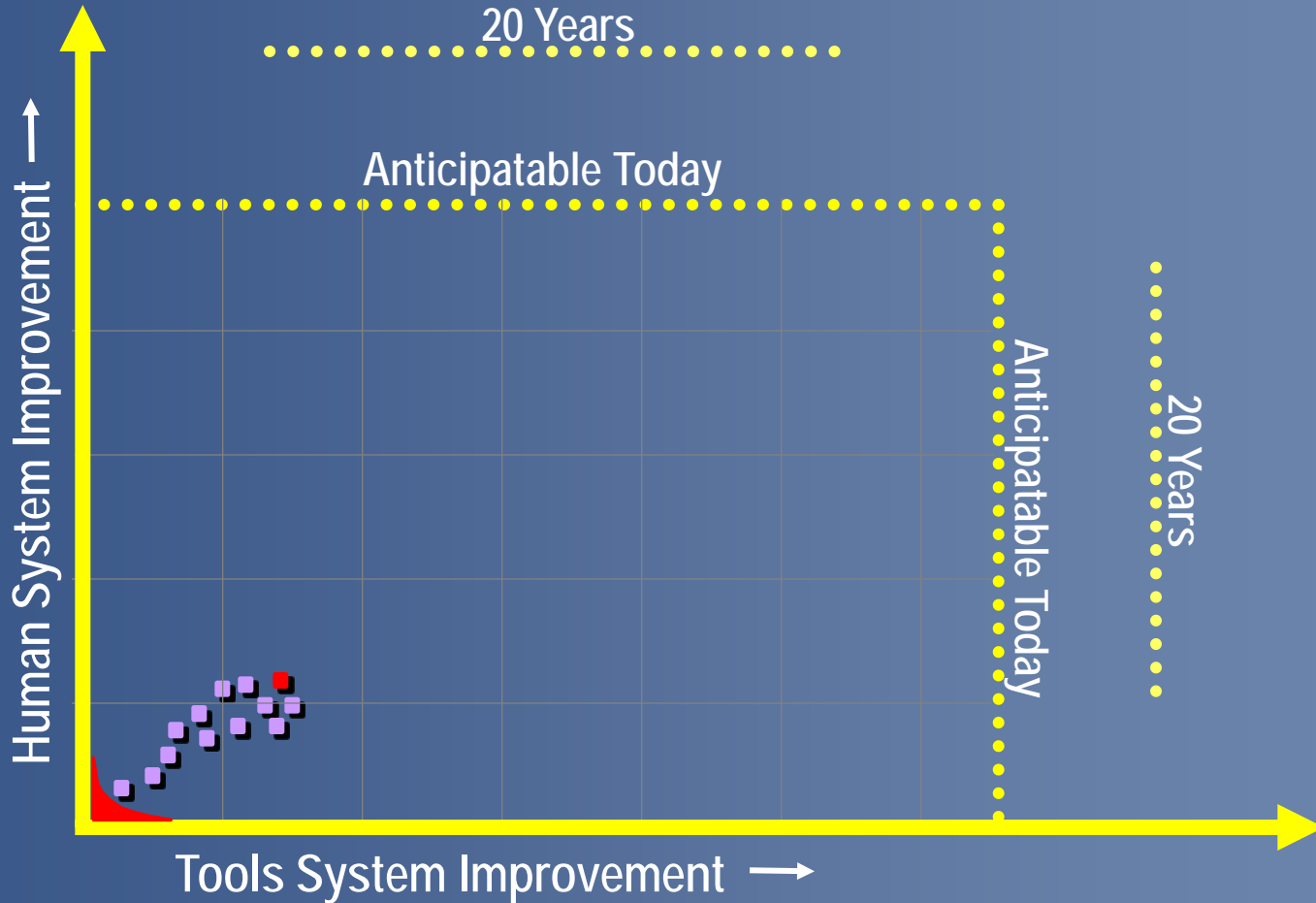
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# The Co-Evolution Frontier

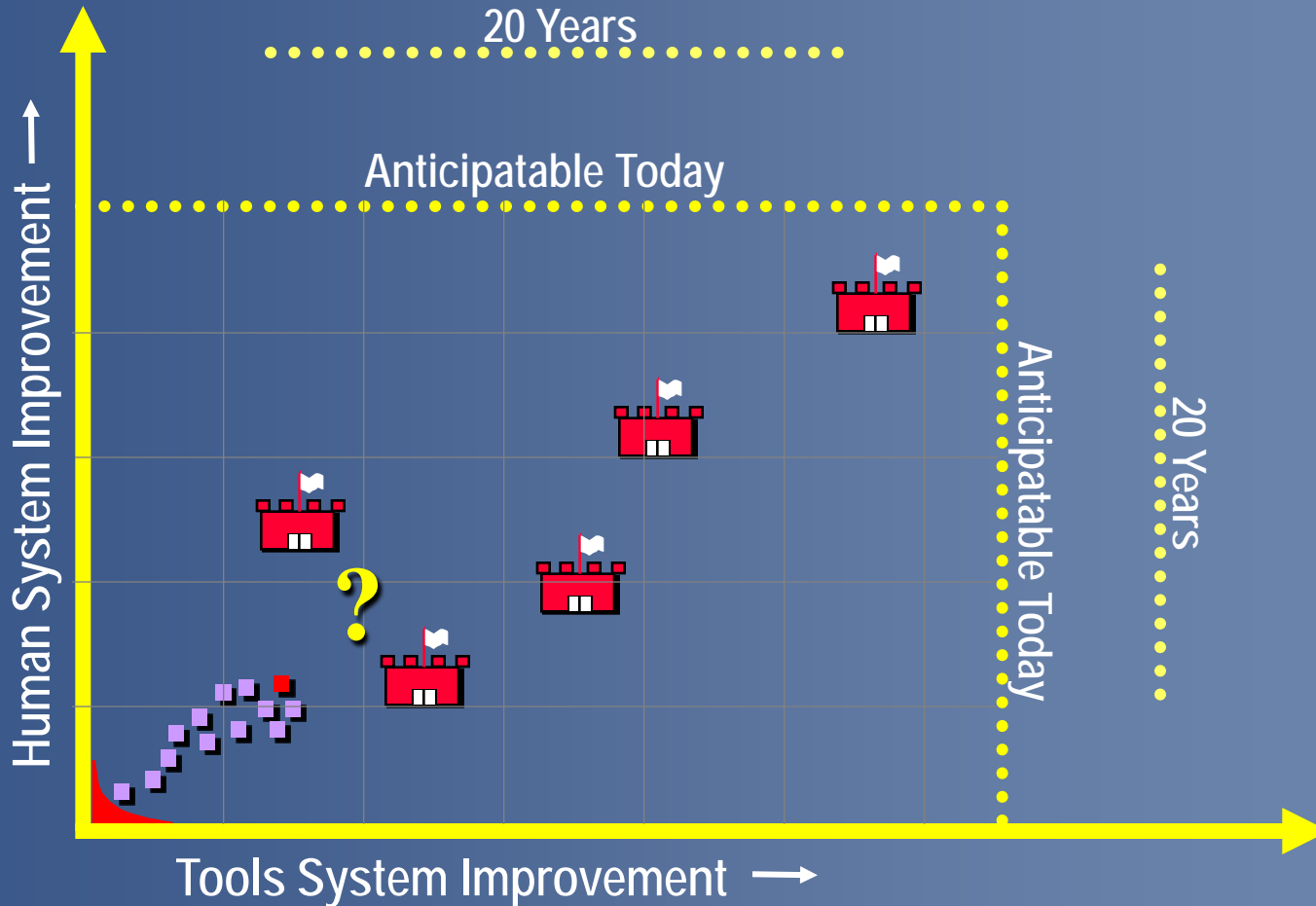
*Or this ? (more probable)*

3



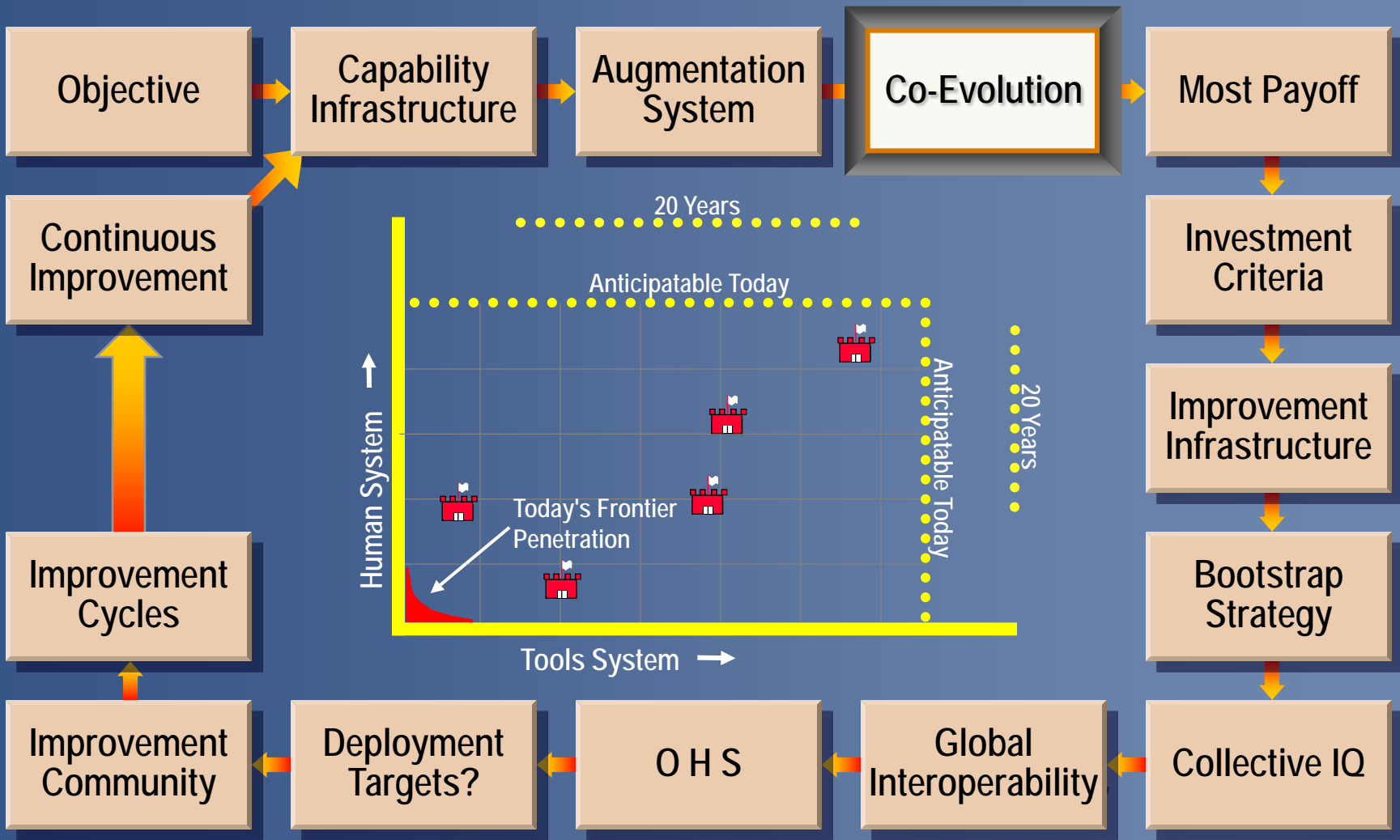
# Outposts on the Co-Evolution Frontier

*Who will be the trailblazers?*

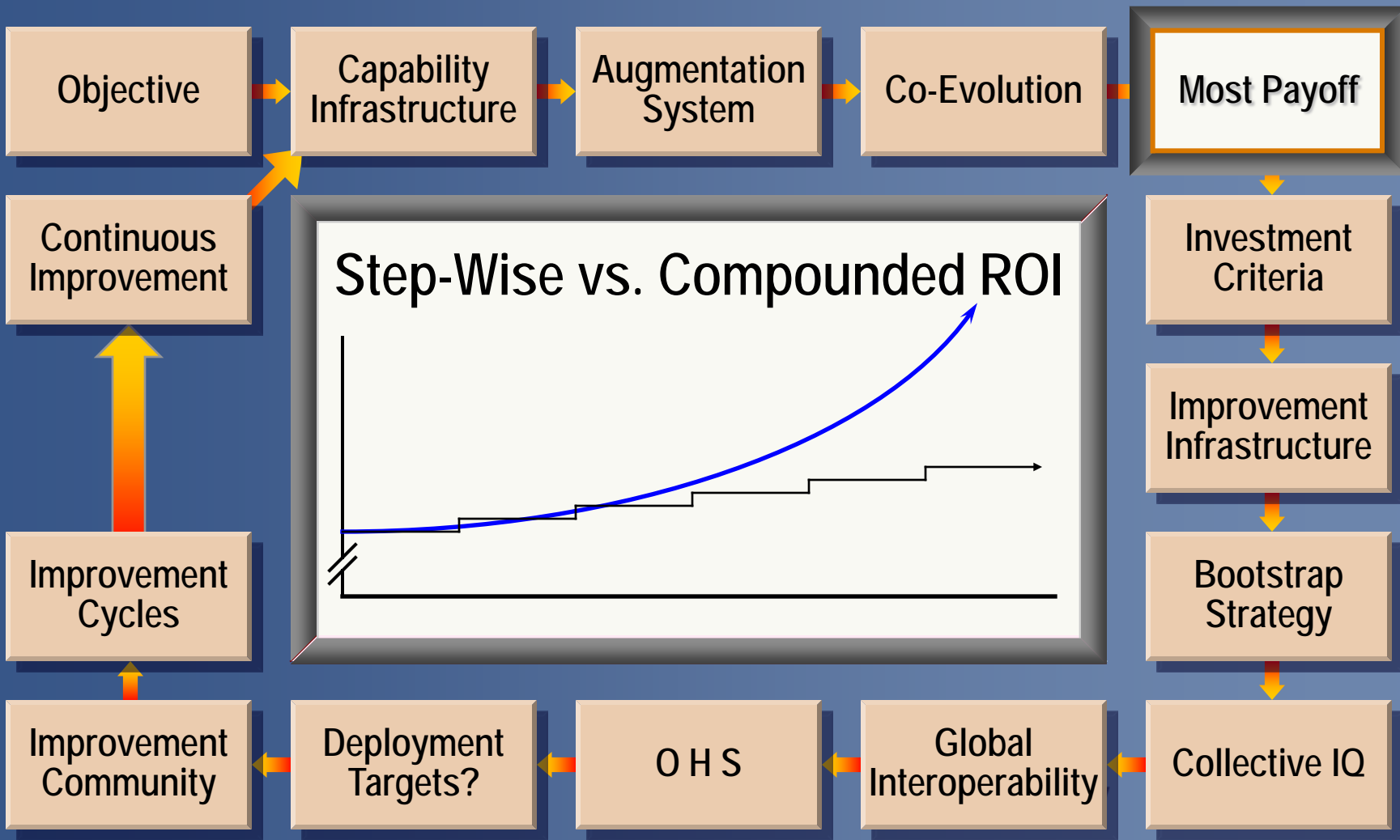




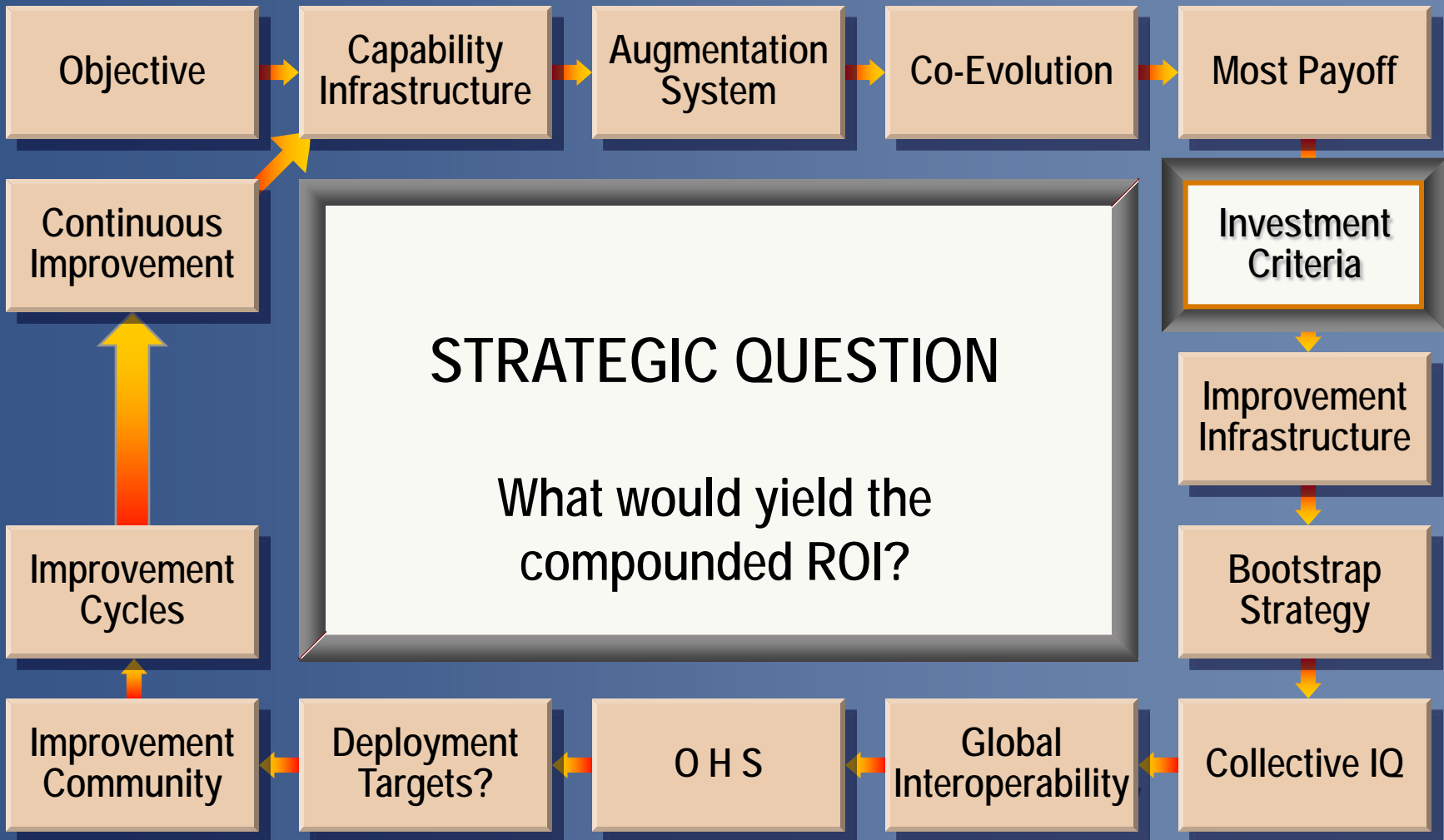
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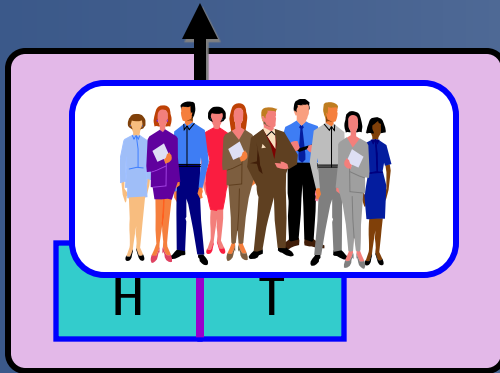
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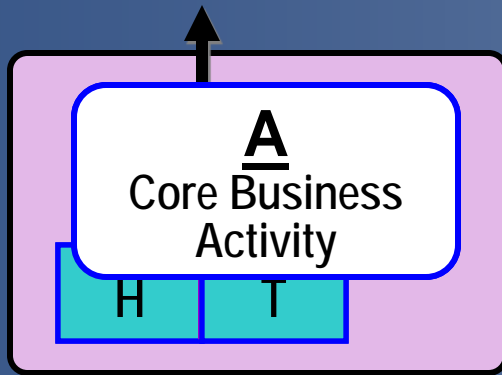
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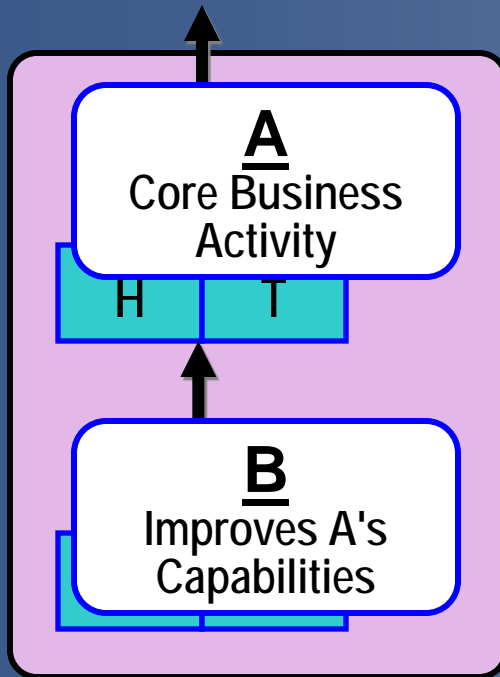
# Simple Organizational Model



# Simple Organizational Model



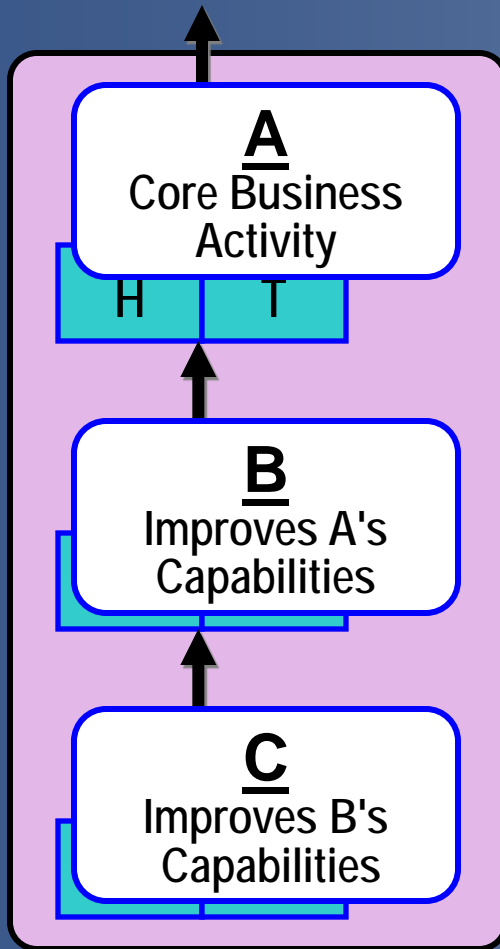
# Simple Organizational Model



Showing explicit provision for Improving product cycle

There should be a permanent "continuous improvement" B activity (as for TQM)

# Goals of B and C Activities

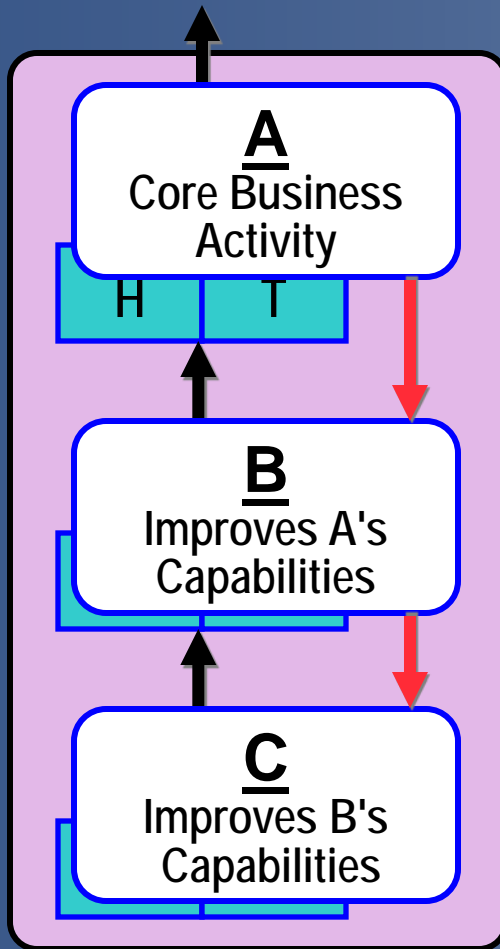


Improving Product Cycle

Improving Improvement Cycle



# Pushing the Frontier Requires Collaboration



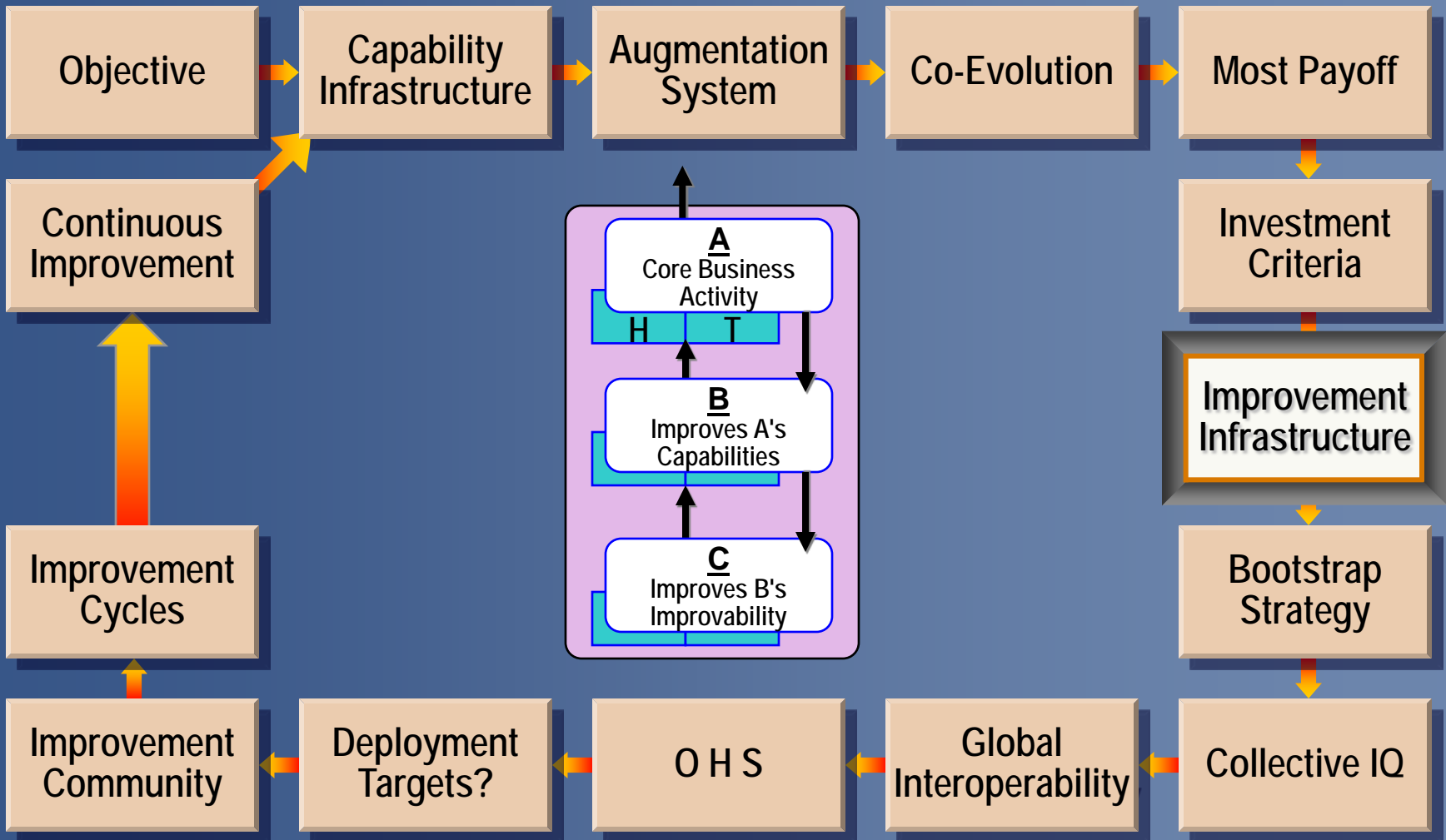
## INTEGRATING:

- Input, feedback
- Evolving requirements
- Lessons learned
- Evaluations

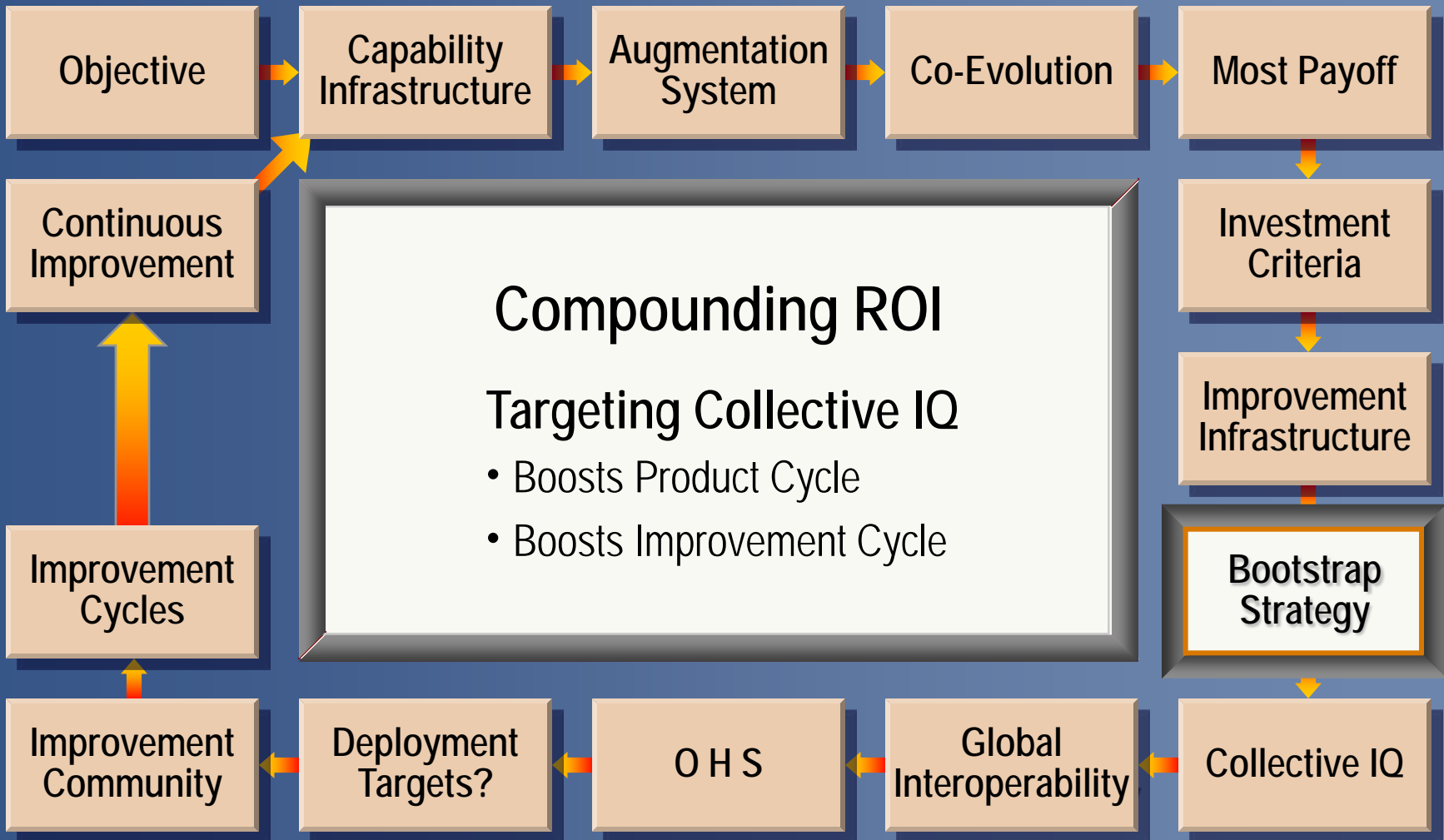
## TRANSFERRING:

- Paradigm shifts
- Pilots
- Best practices
- Support

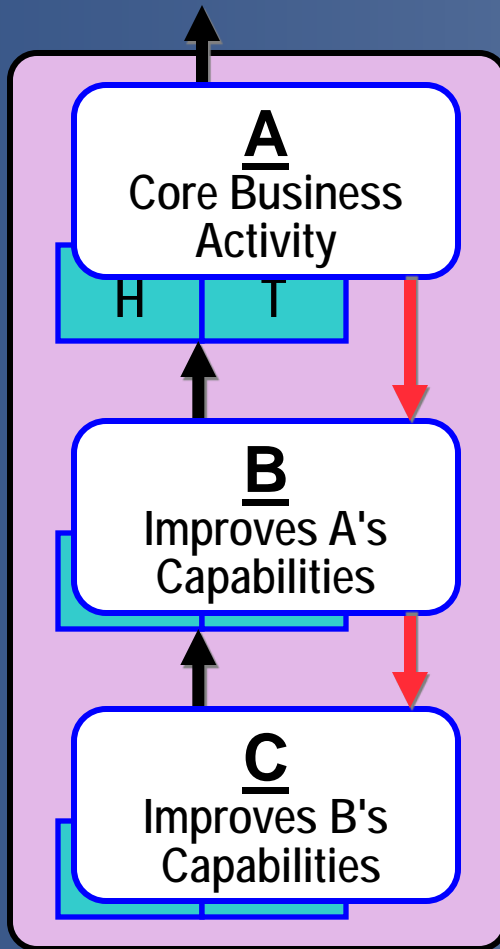
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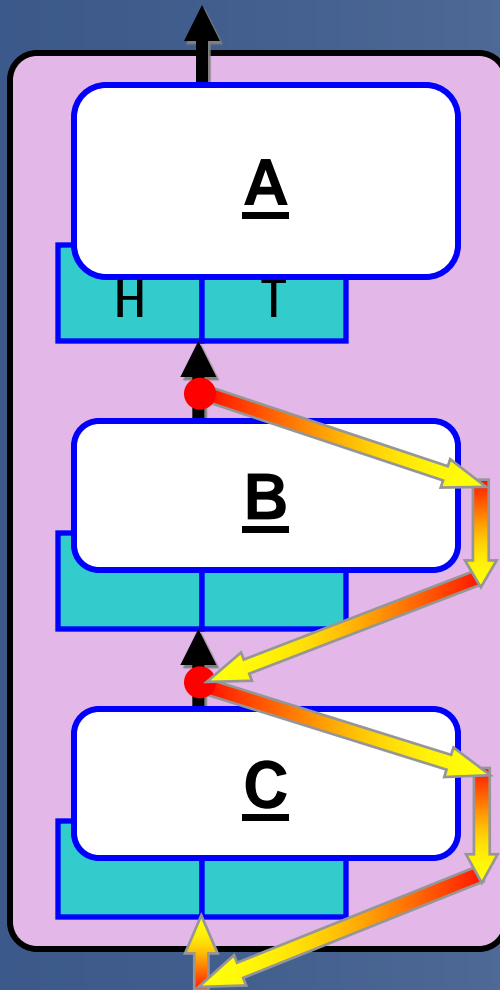
# The Goals of B and C Activities



Improving Product Cycle

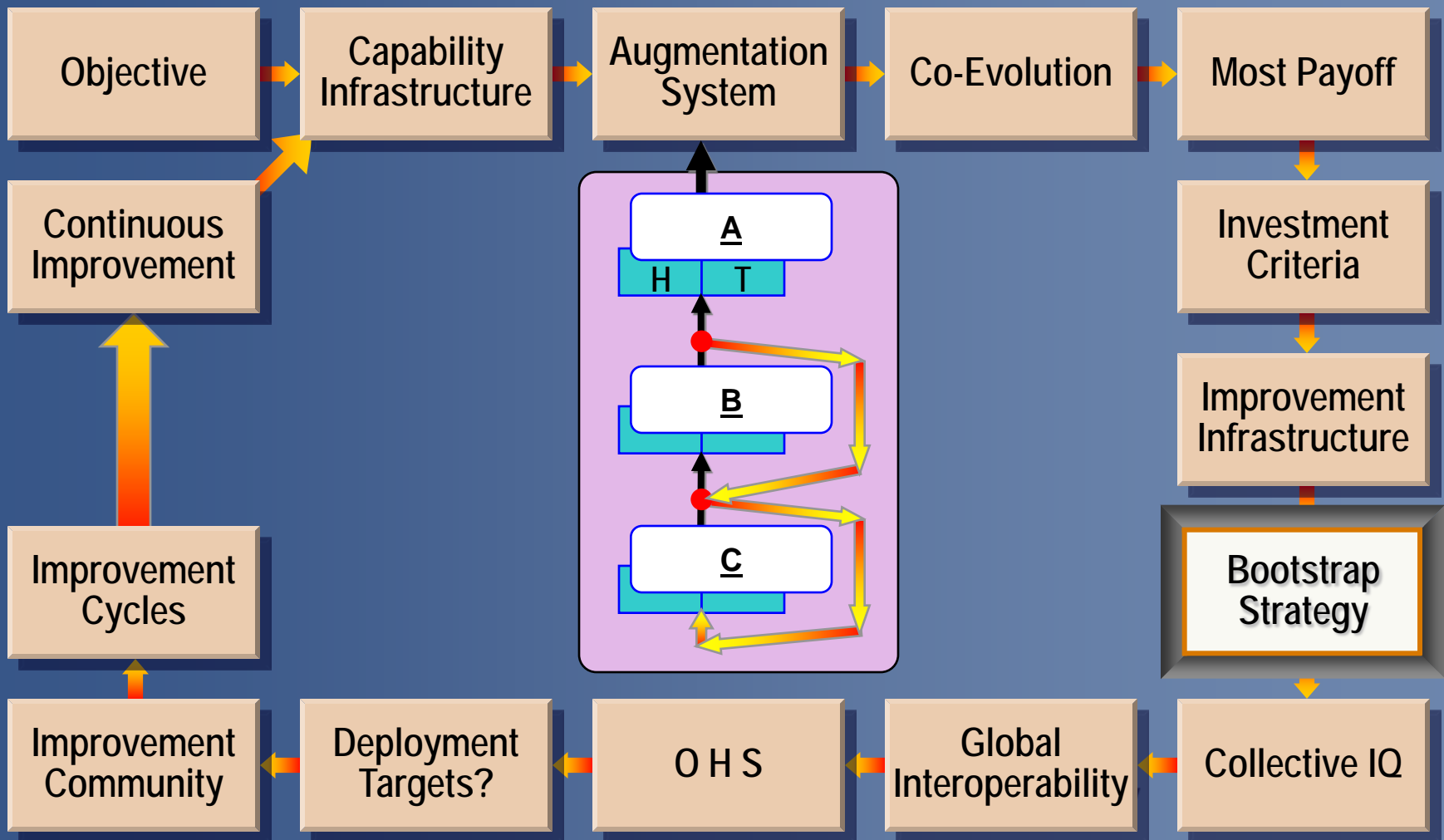
Improving Improvement Cycle

# Extra Bootstrapping Leverage

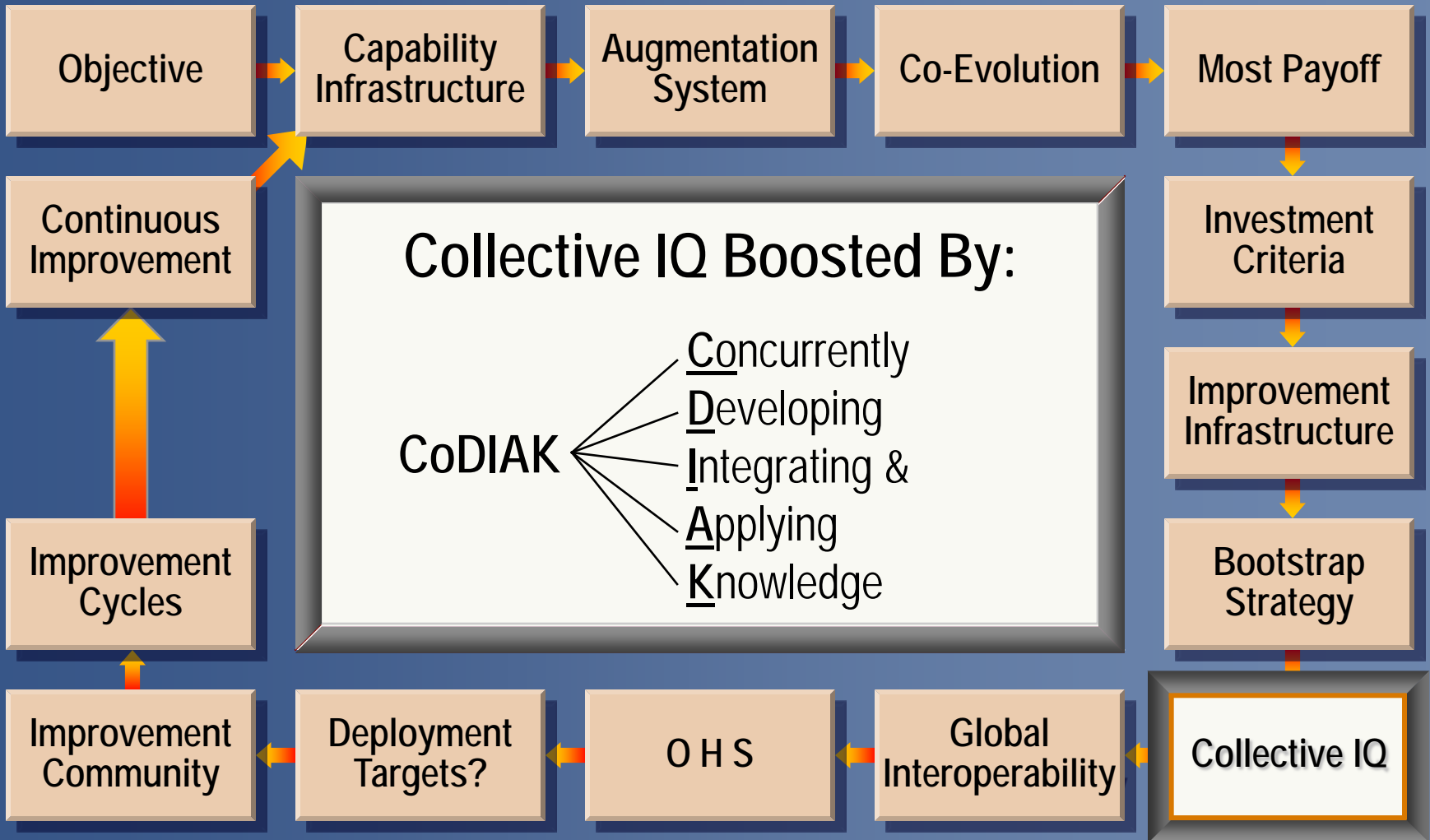


Leveraging gains in collective IQ at multiple levels of the organization yields compounding ROI

# The Bootstrap "Paradigm Map"



# The Bootstrap "Paradigm Map"



# Collective IQ:

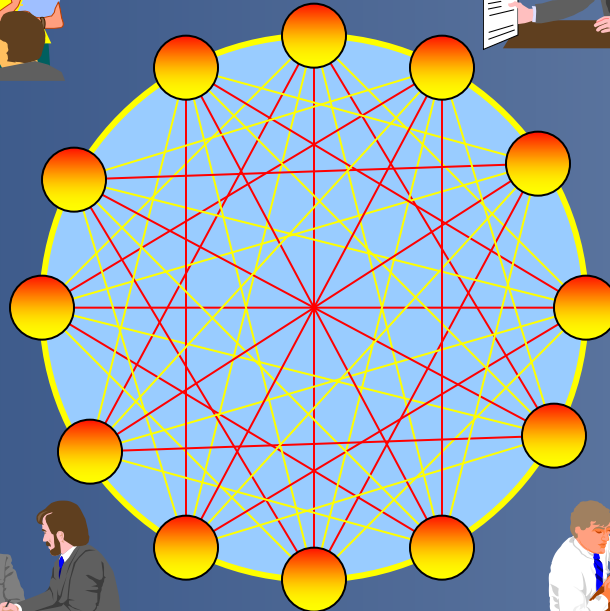
How well people work *collectively*



How quickly and intelligently people can respond to a situation *collectively*...

Leveraging their collective

- memory
- perception
- planning
- reasoning
- foresight
- experience

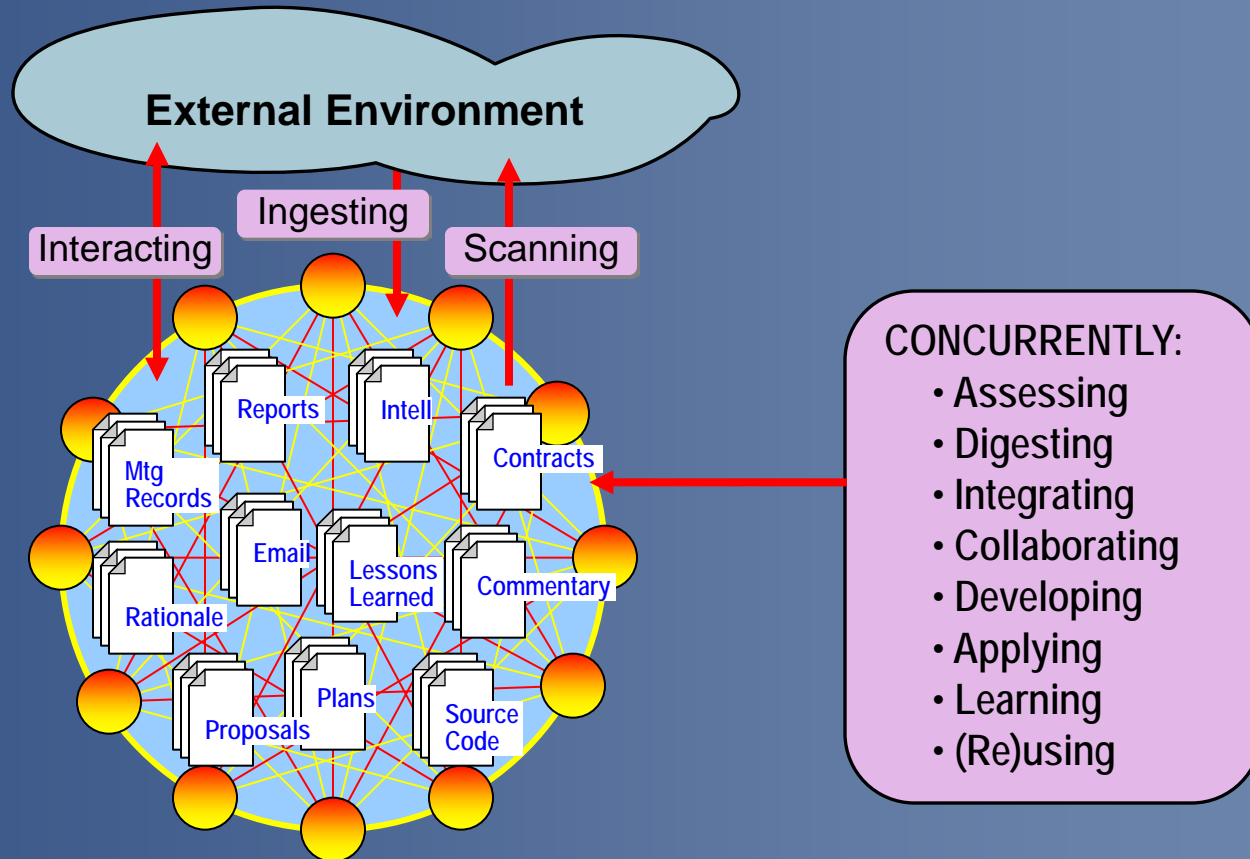


into applicable knowledge

Organizational Unit  
of any size

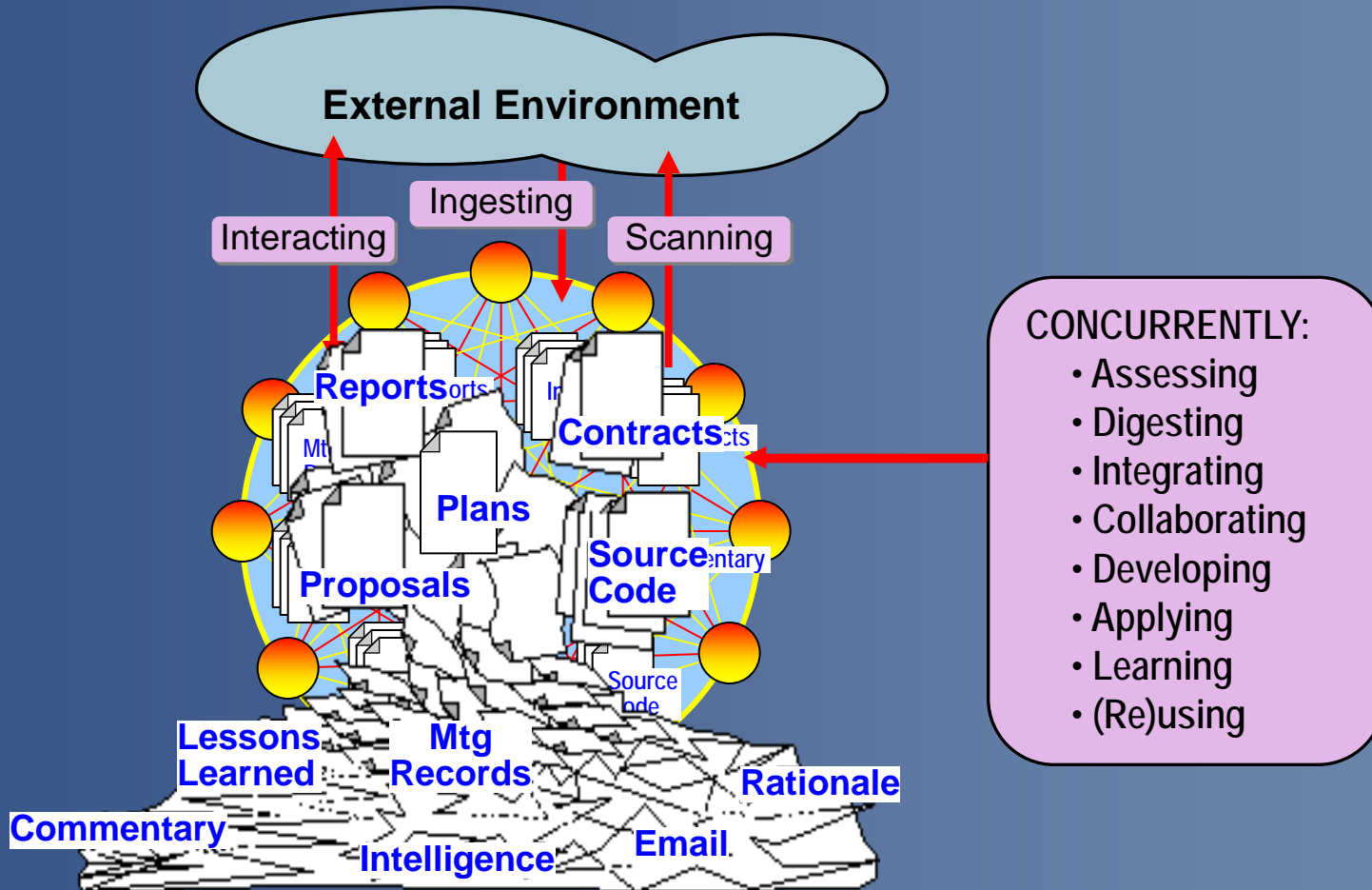


# Engaged in Basic Knowledge Processes

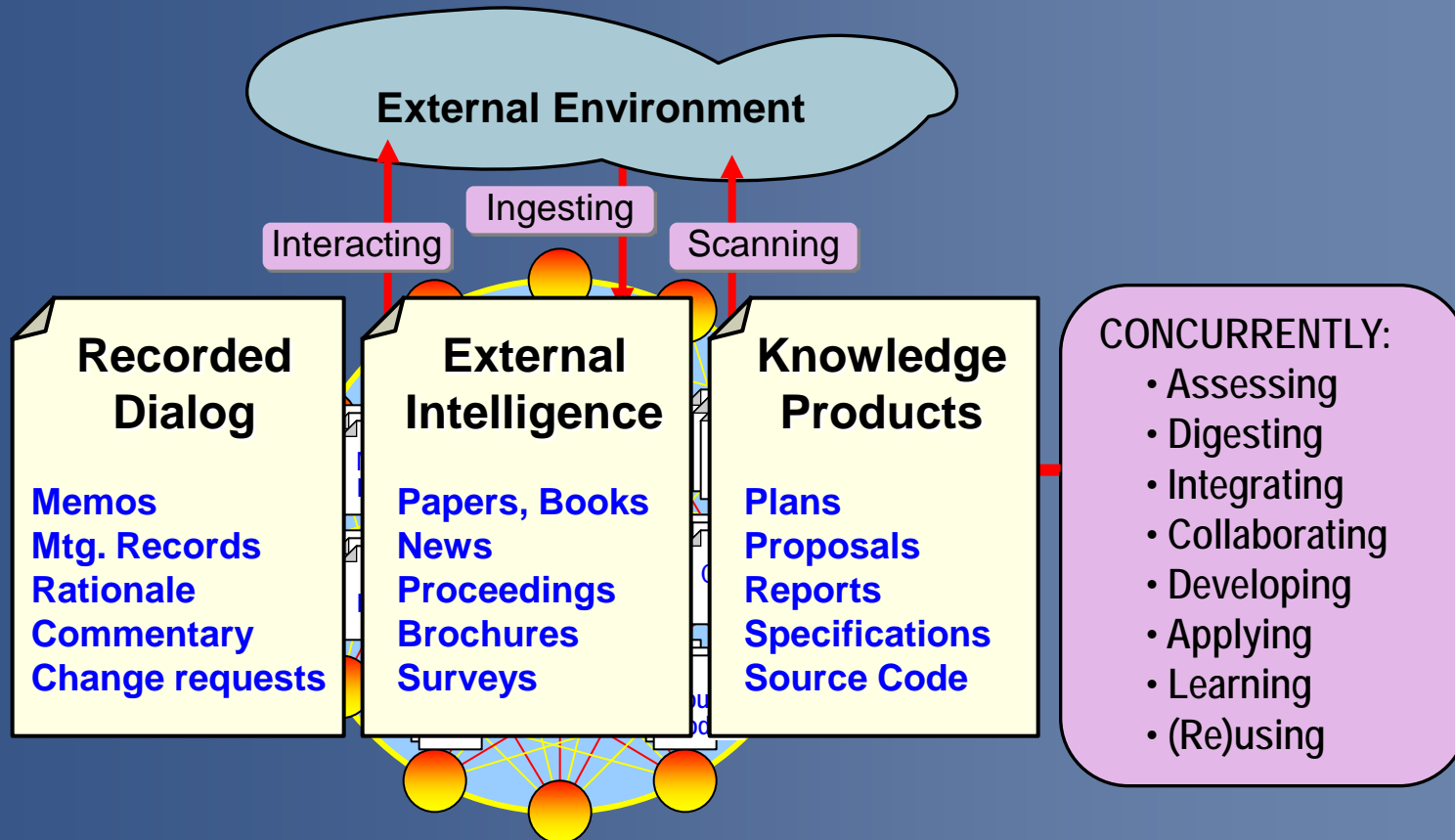


*A Dynamic Knowledge Repository (DKR) emerges*

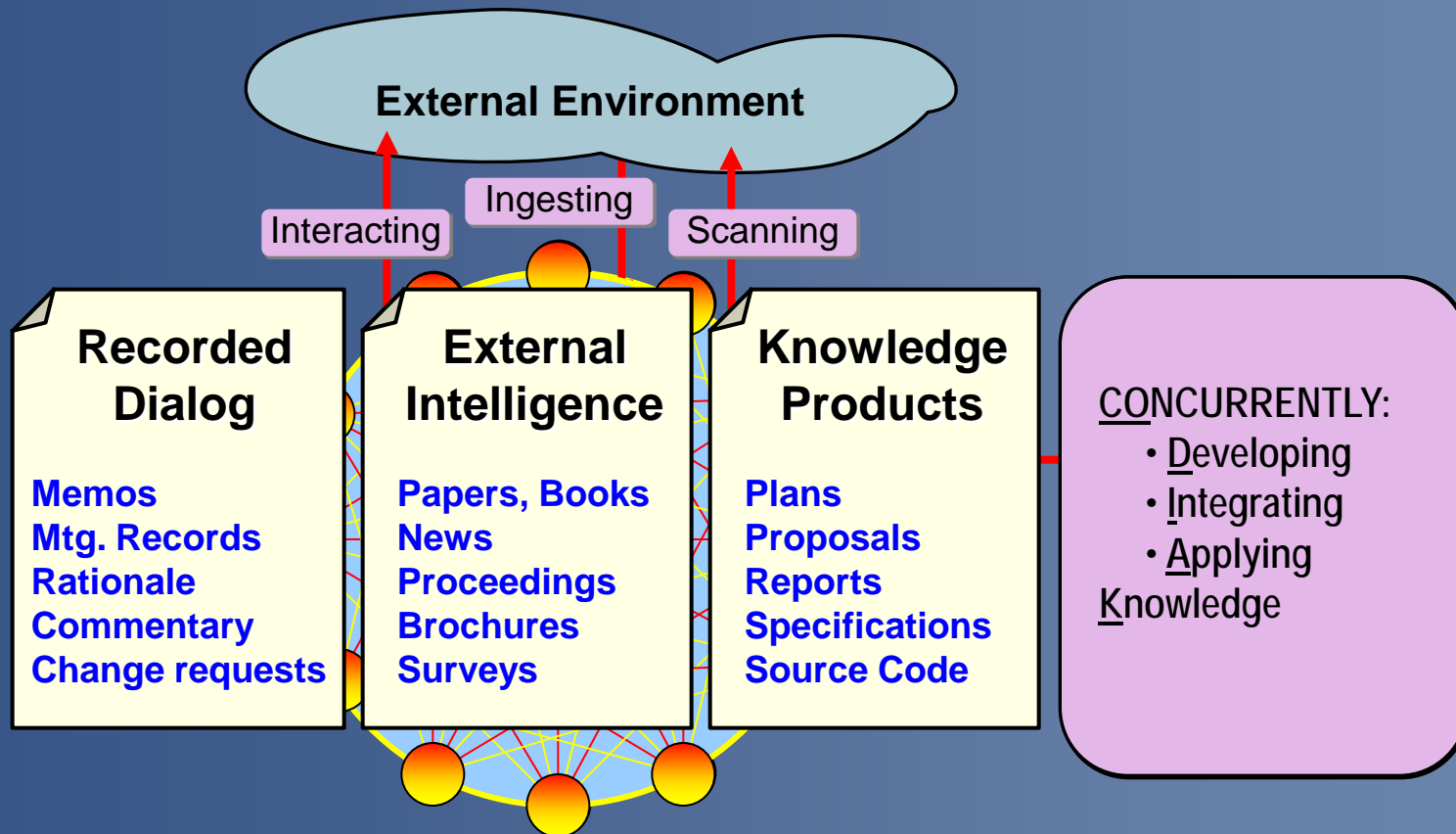
# Engaged in Basic Knowledge Processes



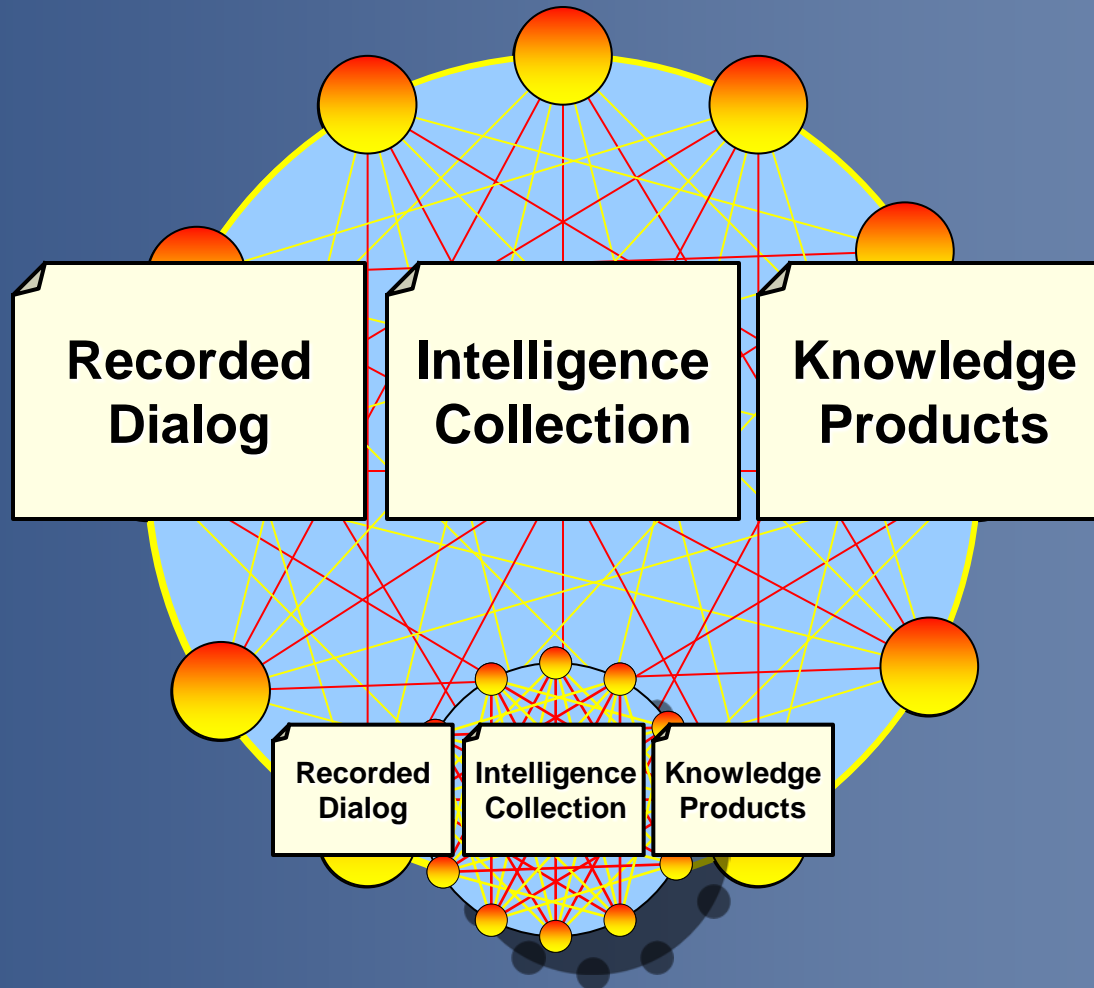
# Useful Categorization of the Evolving Knowledge Base



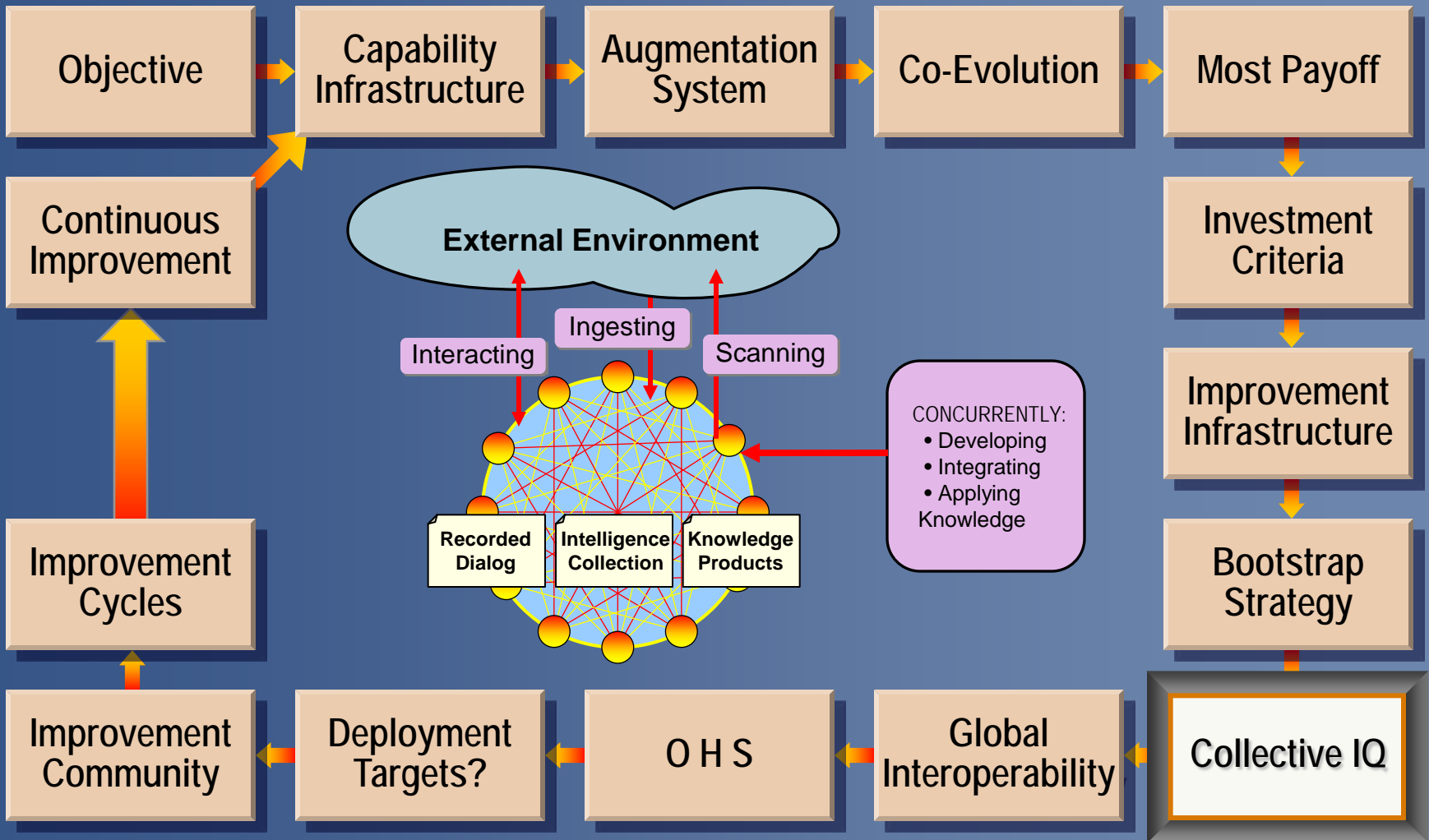
# Collective IQ Depends on CoDIAK



# Concurrently Amplified by Interacting Knowledge Domains



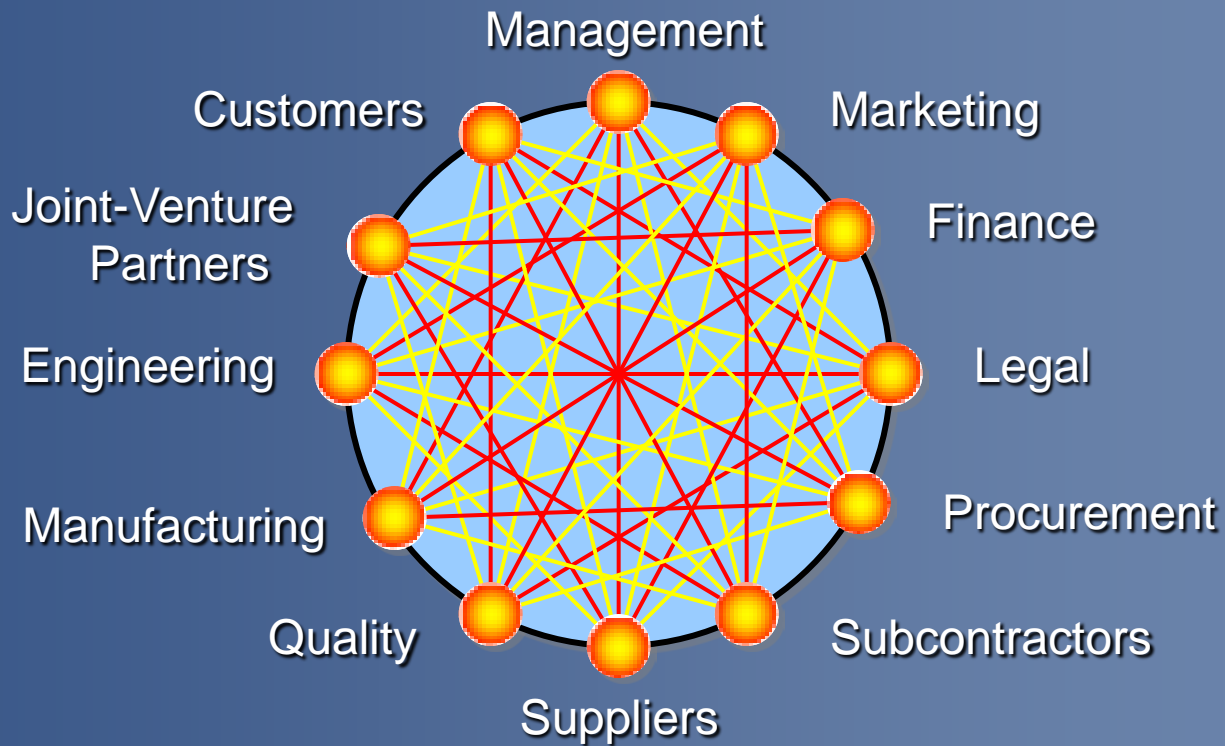
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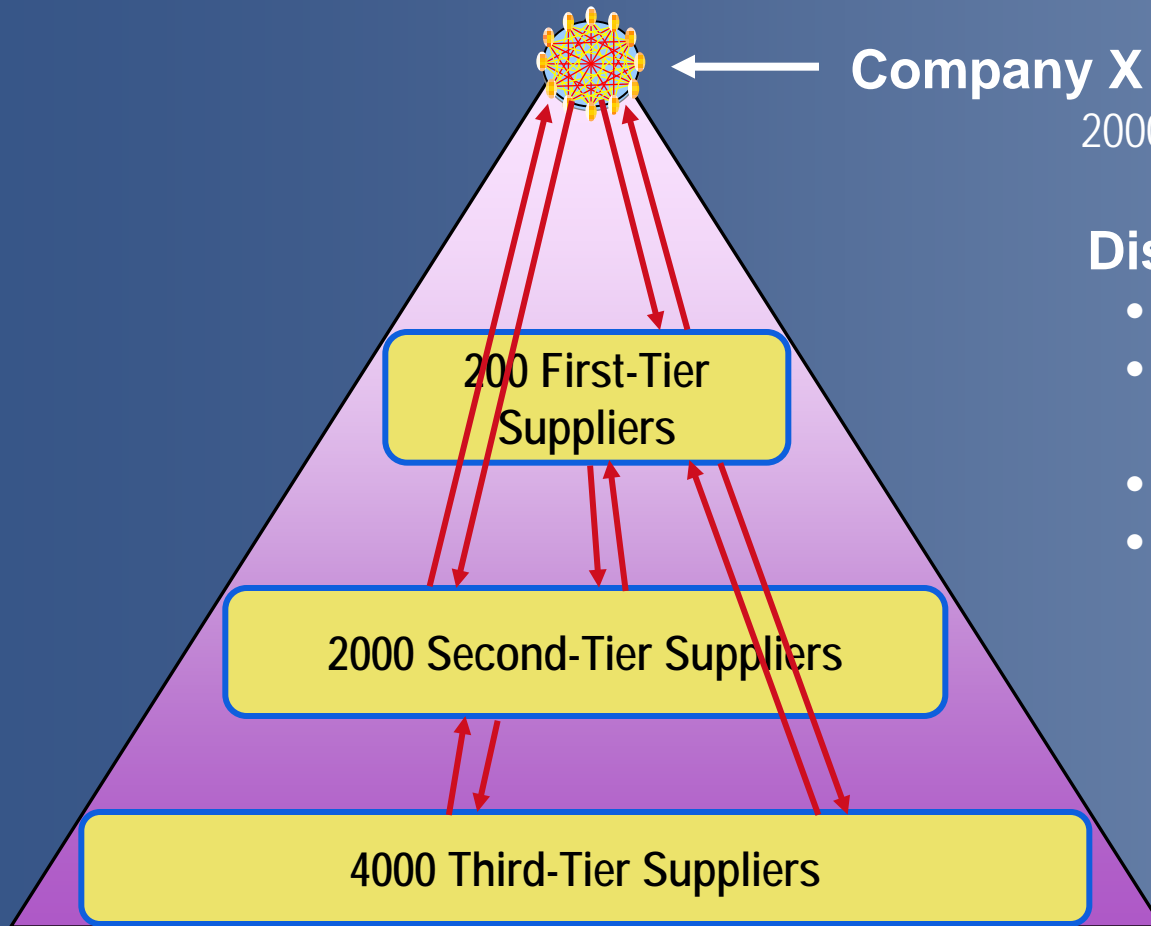


# Example: Manufacturing Organization





# Islands in a supplier hierarchy of a major aircraft program would be very costly

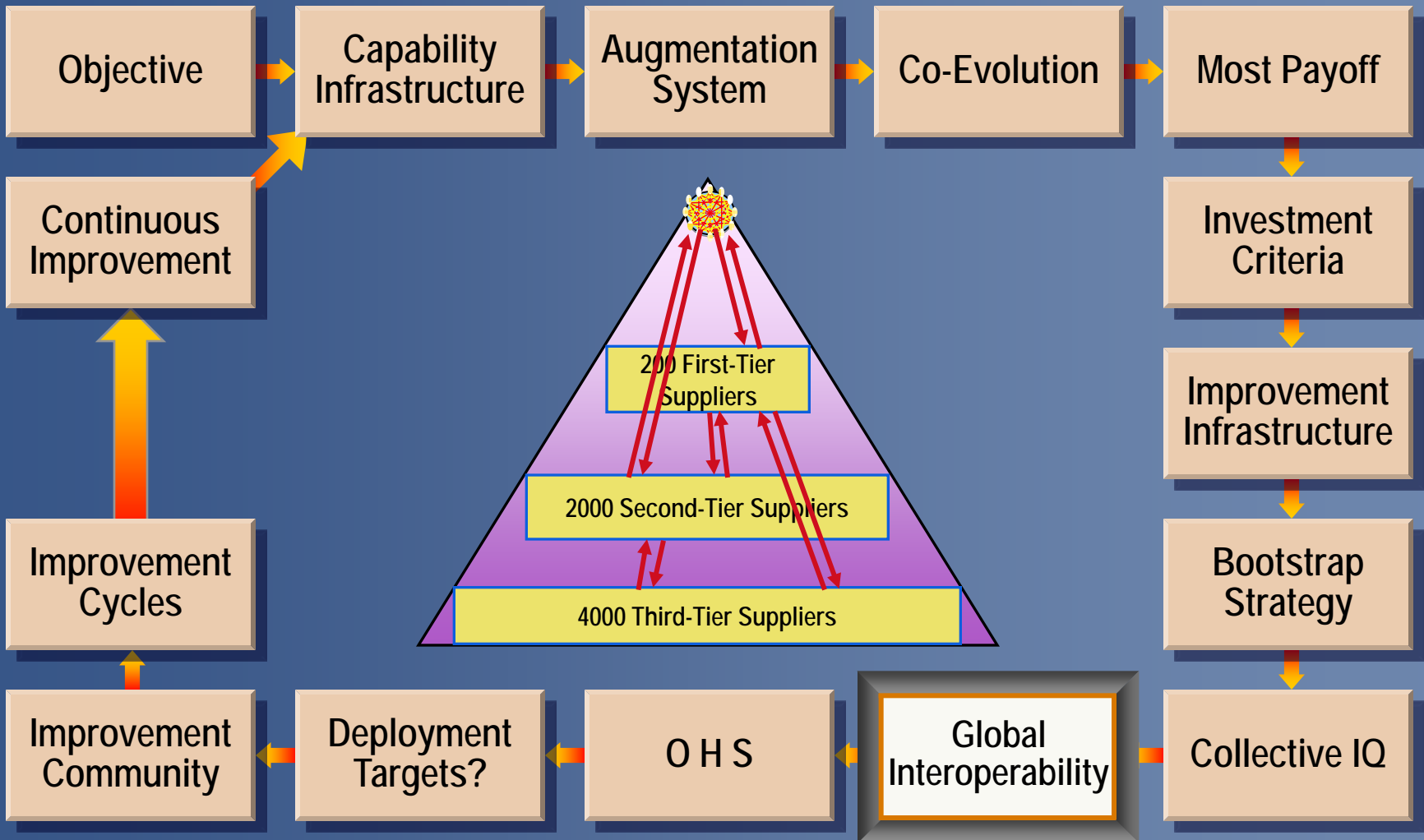


← **Company X -- Major Aircraft Program**  
2000 - 3000 people

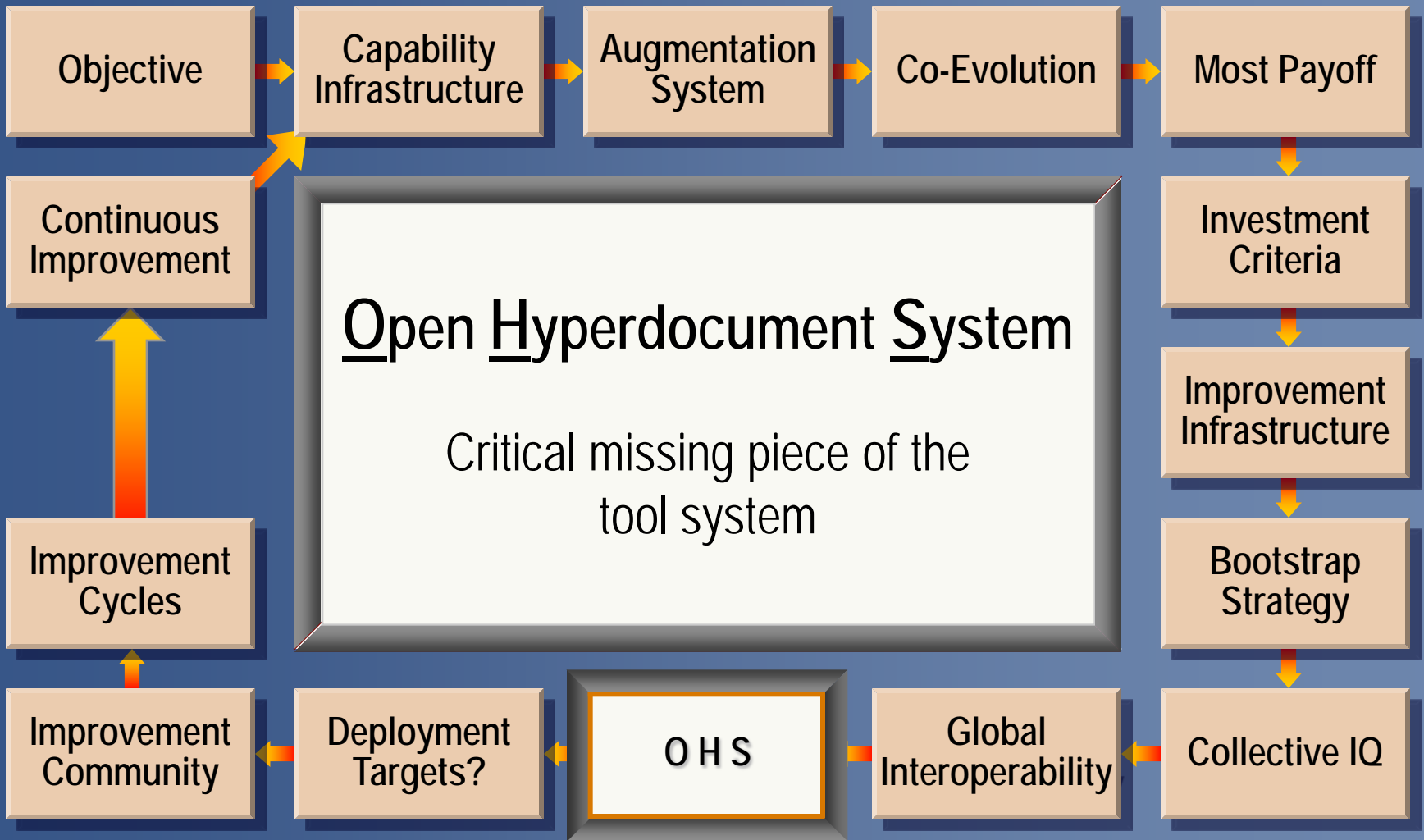
## Distributed Nationwide:

- 6000 + companies
- Collaborating on tasks & specifications
- Tracking progress
- Developing products

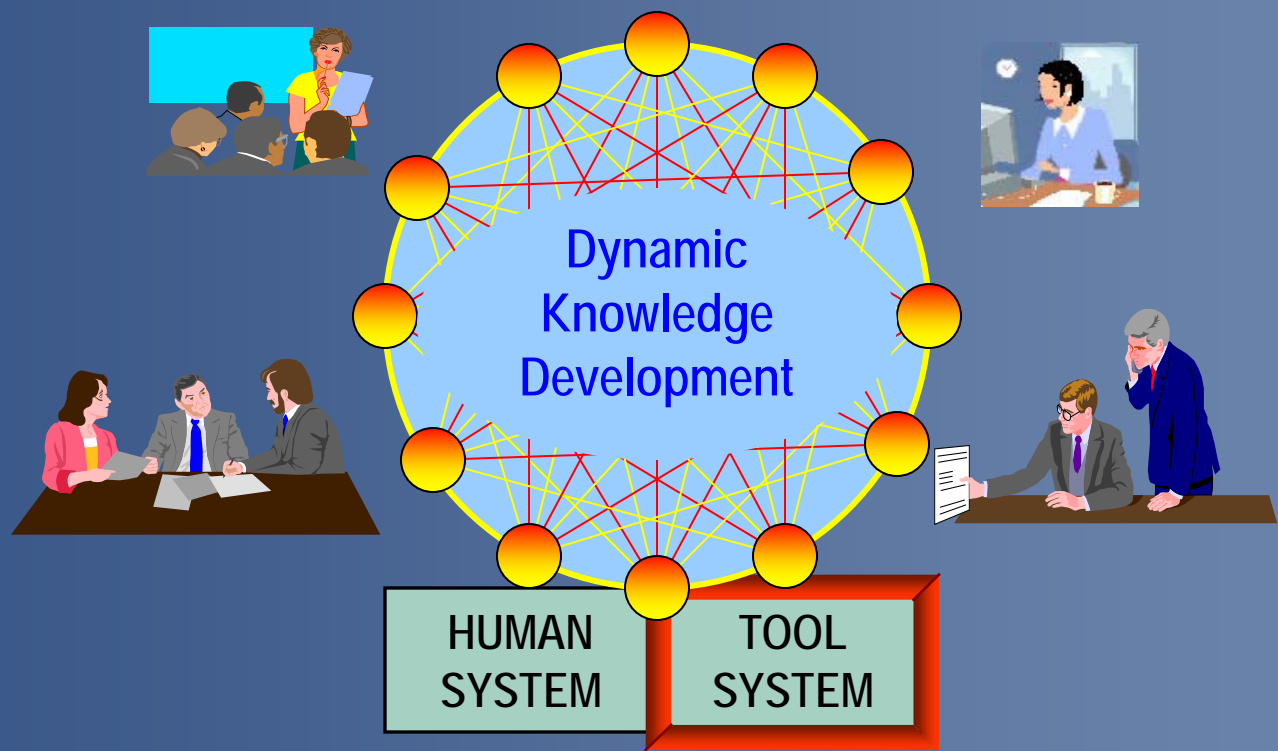
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# OHS Technology Boosting Collective IQ



# OHS Enabling Technology

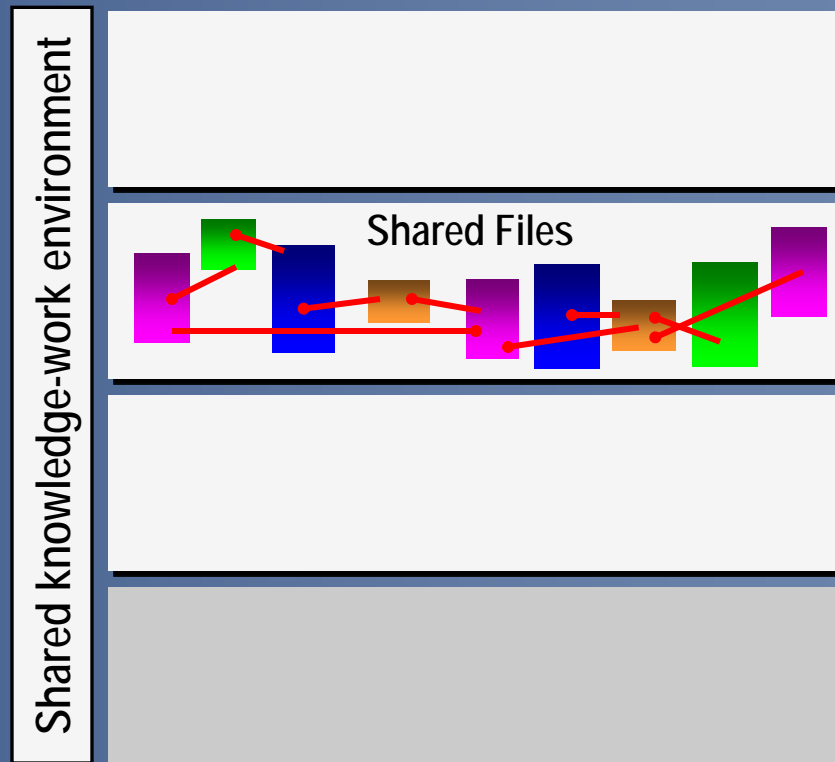
## A collaborative hyperdocument environment

- Hypermedia for "real work"
- Unified knowledge capture and management
- Enhanced utilization of knowledge assets
- Enables concurrency, coordination, and collaboration
- Evolvable, interoperable, scalable, and integrative

# OHS for Basic Collaborative Knowledge Work

- Structured
- Object linking
- Viewing
- Browsing
- Shared Screens
- Scripting

CoDIAK  
Example

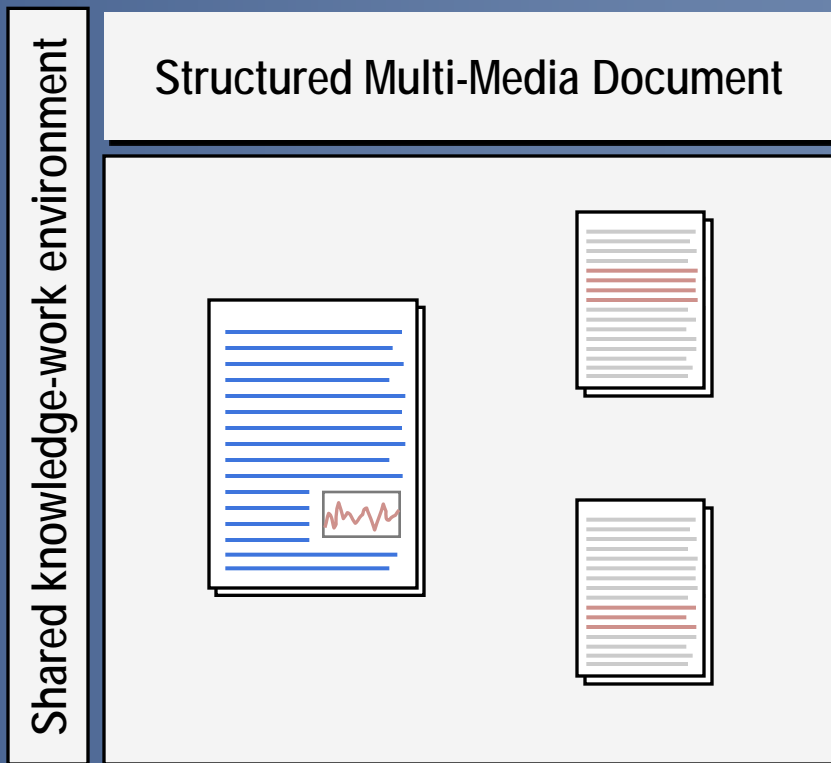


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- **Structured**

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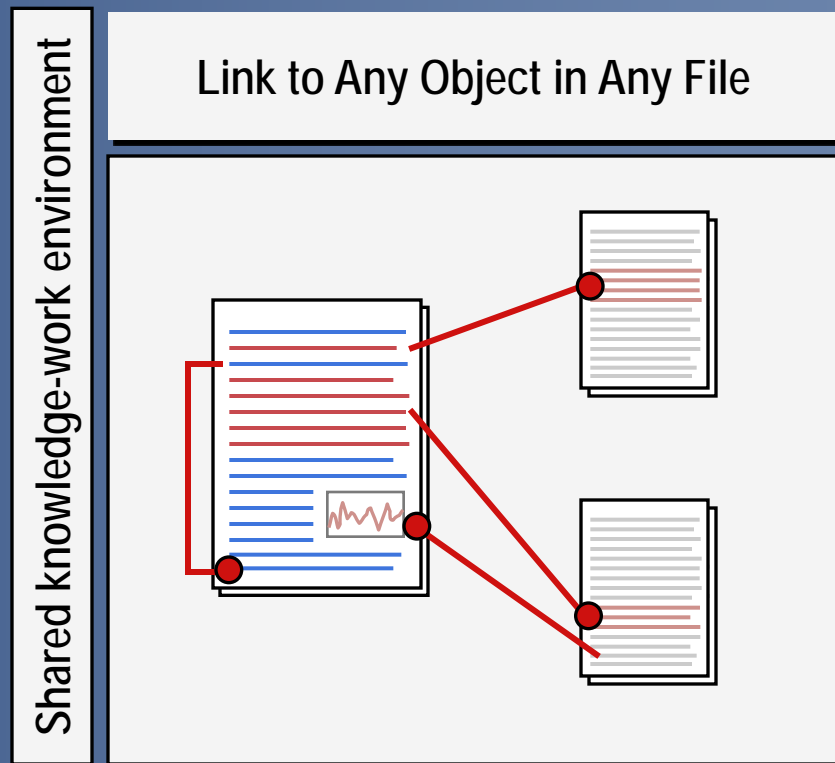
CoDIAK  
Example



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CoDIAK  
Example

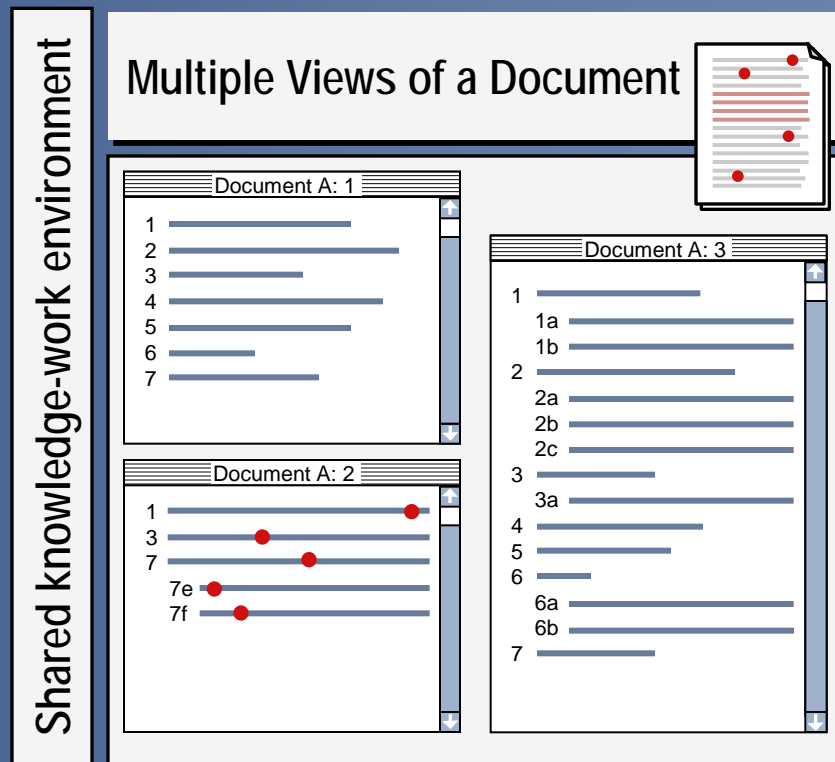




# OHS for Basic Collaborative Knowledge Work

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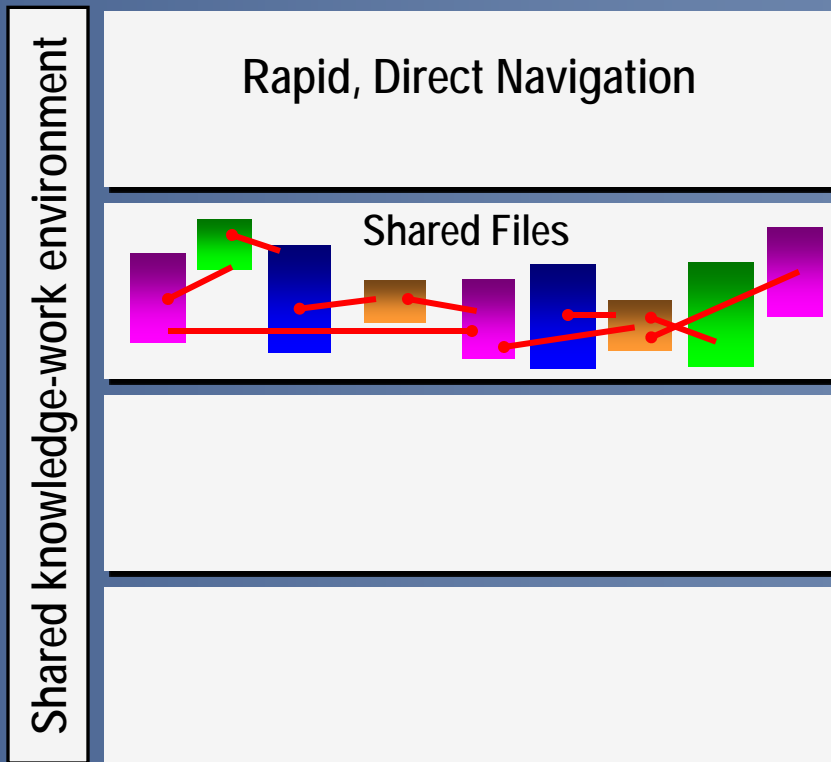
CoDIAK  
Example



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CoDIAK  
Example

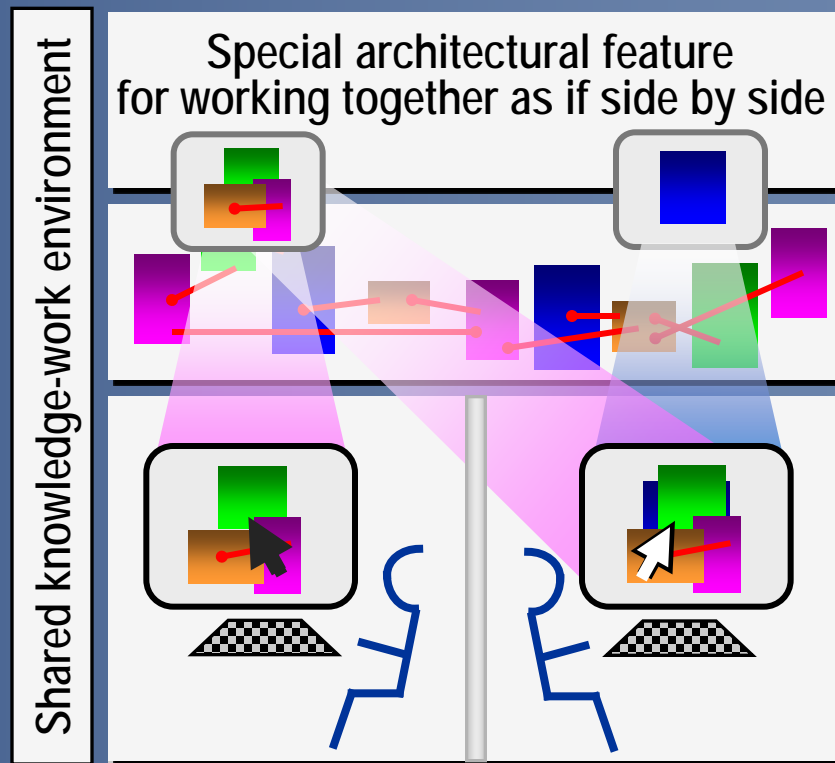


# OHS for Basic Collaborative Knowledge Work

Taking turns as the “designated driver”  
“Let’s work on this together!” – “OK”

- Structured
- Object linking
- Viewing
- Browsing
- **Shared Screens**
- Scripting

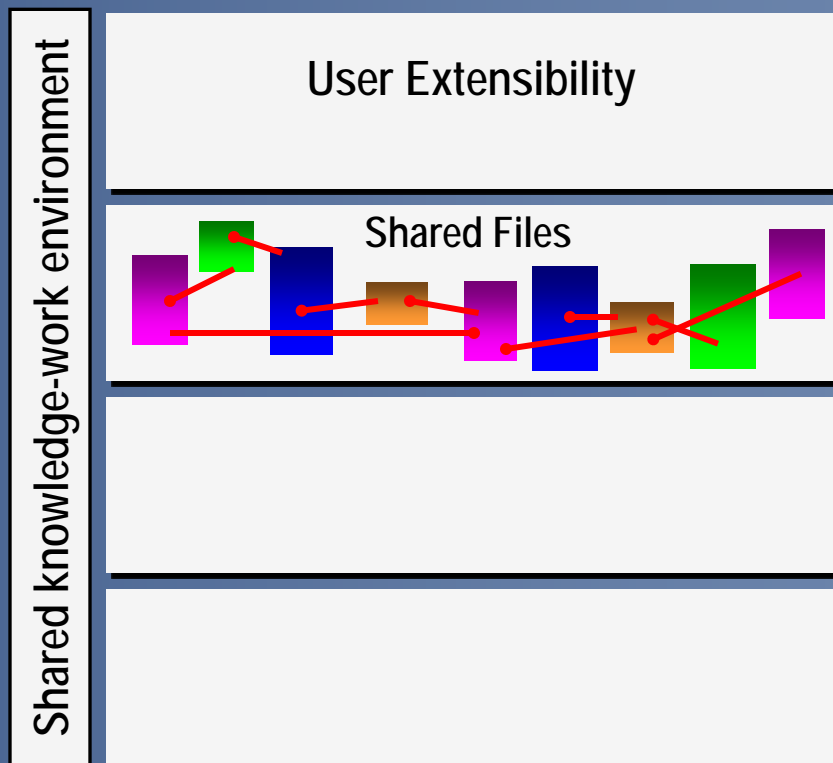
CoDIAK  
Example



# OHS for Basic Collaborative Knowledge Work

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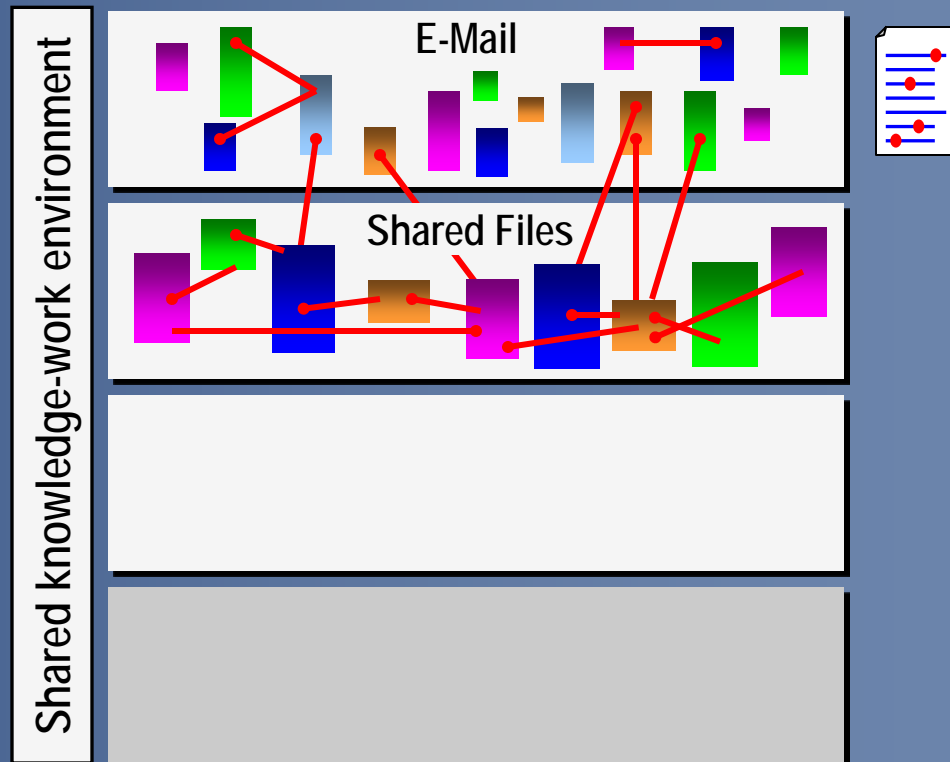
CoDIAK  
Example



# OHS for Basic Collaborative Knowledge Work

- Structured
- Object linking
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CoDIAK  
Example



File Edit View Messages Tools Fields

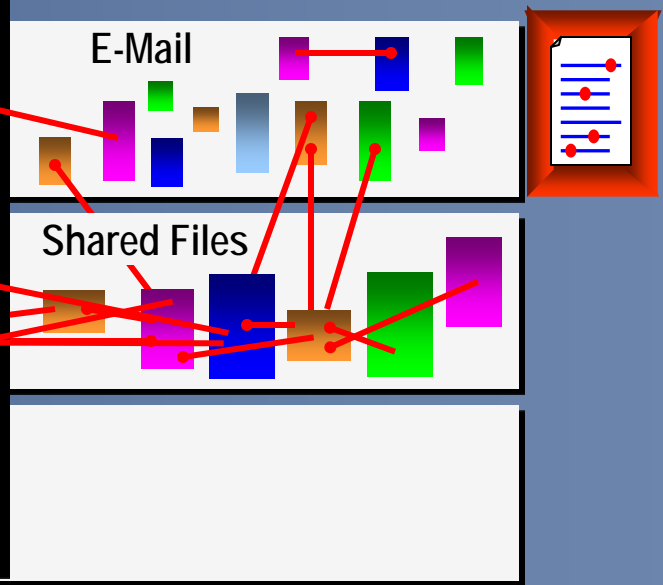
Email Document

**In-Box**

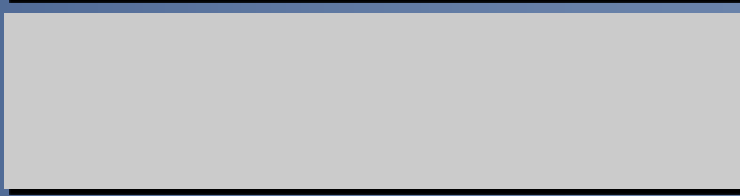
From: ce.bi  
 To: dce.bi  
 Subject: Draft Plan  
 In-reply-to: [BI-DCE-XY4ZM](#)  
 Message:  
 OK I added some wording in  
 <[engelbart,draft-plan@4c](#)>. Take a  
 look and tell me what you think. Also  
 re: <[@5a](#)> I think we should  
 incorporate the key points from  
 <[BI,plans,7b](#)>.  
 - Christina

### E-Mail Fully Augmented:

- structured browsing, editing, filtering
- object level manipulation ...



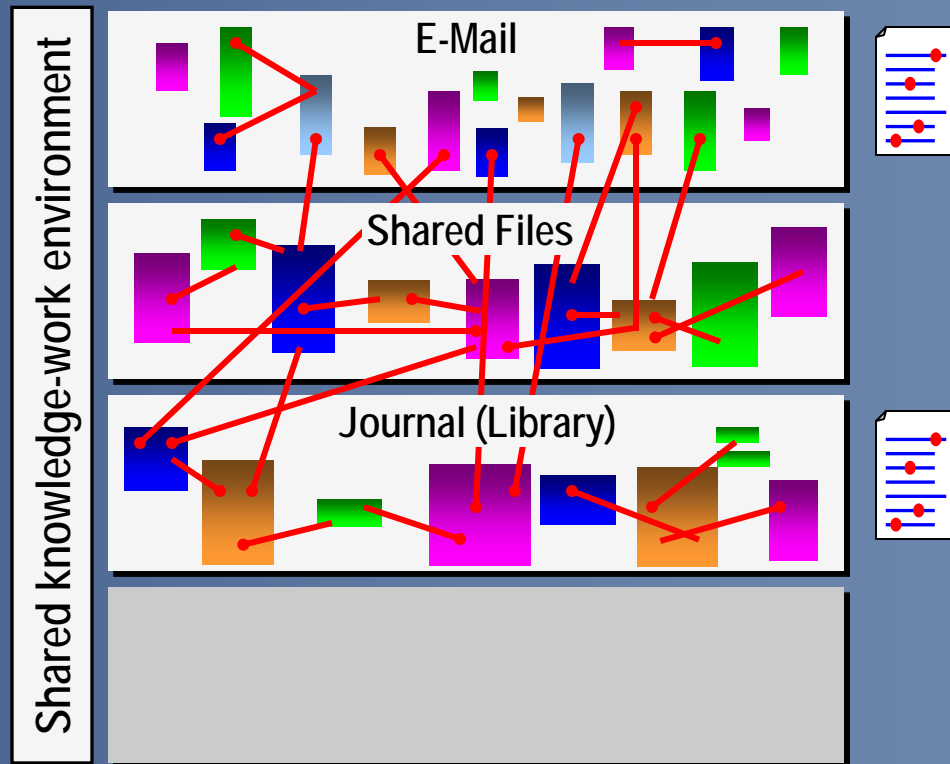
Shared k



# OHS for Basic Collaborative Knowledge Work

- Structured
- Object linking
- Viewing
- Browsing
- Shared Screens
- Scripting

CoDIAK  
Example



File Edit View **Fields**

Email Document

**Mail Draft**

To: terry.org

Cc: lane.org

Subject: Proje

Message:

Attach <Doc-X

- Access
- Addendum-to
- Assign
- Classification
- Comment
- Disposition
- Extended-to
- Journal**
- Keywords
- References-to
- Part-of
- Sign
- Supersedes



Example:  
Posting a document in the Journal



File Edit View Fields

Email Document

**Mail Draft** Send

To: terry.org

Cc: lane.org

Subject: Project Status

Journal: XYZ

Message:  
Attach <Doc-X>

Email Notices

terry.org      lane.org

Email Document      Email Document

**Mail Draft**      **Mail Draft**

To: terry.org      To: terry.org

Cc: lane.org      Cc: lane.org

Subject: Project Status      Subject: Project Status

Journal: XYZ      Journal: XYZ

Message:      Message:

Attach <Doc-X>      Attach <Doc-X>

Journal (Library)



Document X



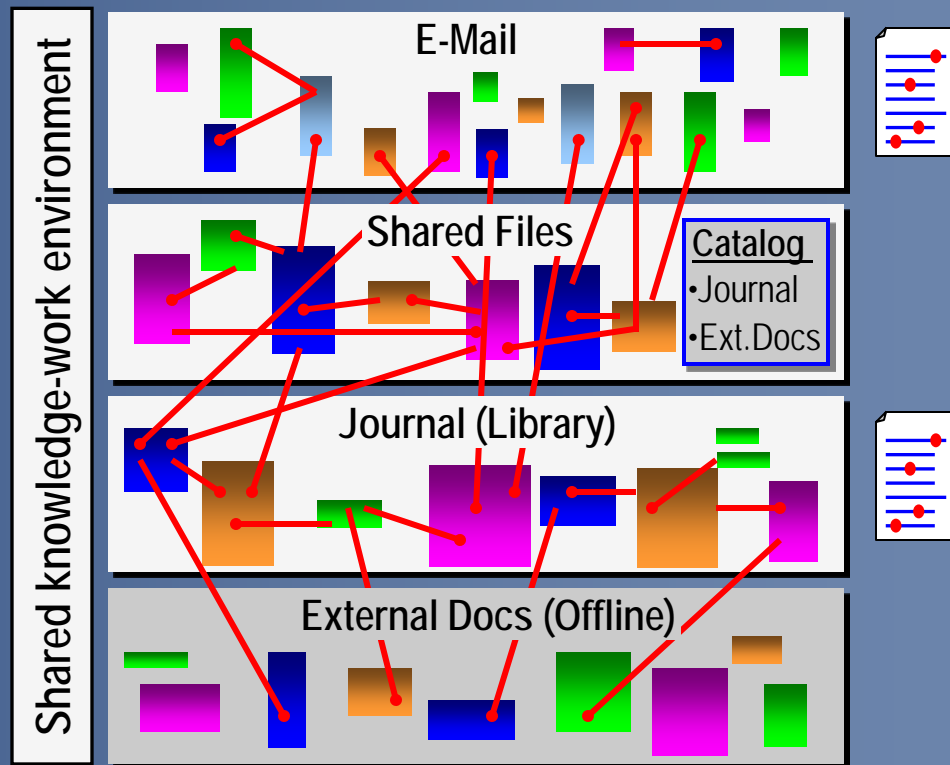
Example:  
Posting a document in the Journal



# OHS for Basic Collaborative Knowledge Work

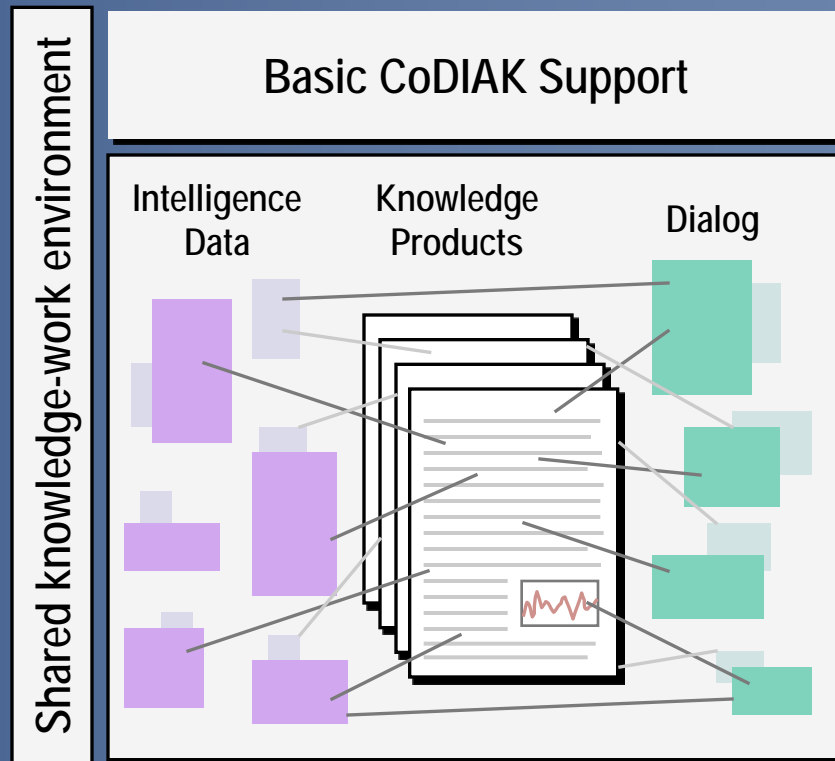
- Structured
- Object linking
- Viewing
- Browsing
- Shared Screens
- Scripting

CoDIAK Example



# OHS for Basic Collaborative Knowledge Work

- Structured
- Object linking
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- Browsing
- Shared Screens
- Scripting



Augmented Knowledge Workshop

Dir File Edit View Window Special Print Help

OHS Overview (2,ALL) Journal: oad,2250 (1,1)

**Document Support**

For Groups & Individuals

- Structure
- View Control
- Browsing
- Object-level
- Linking
- Integrated Editor

AUTHORSHIP PROVISIONS IN AUGMENT  
ABSTRACT  
INTRODUCTION  
SOME BACKGROUND  
CONTROLLING THE TOOLS  
ADDRESSING THE WORKING MATERIALS  
CONTROLLING THE VIEWS  
EMBEDDING THE GRAPHIC  
TRAVELING THROUGH THE WORKING  
MODIFYING THE DOCUMENT  
SUPPORTING MULTI-PARTY  
CONCLUSION  
REFERENCES

**Augmented Knowledge Workshop**

Dir File Edit View Window Special Print Help

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OHS Overview (2,ALL)

**Document Support**

For Groups  
& Individuals

- Structure
- View Control
- Browsing
- Object-level
- Linking
- Integrated Editor

**Journal: oad,2250 (2,1)**

**AUTHORSHIP PROVISIONS IN AUGMENT ABSTRACT**  
 AUGMENT is a text processing system

**INTRODUCTION**  
 AUGMENT designed for analyzing human Authorship has received a great deal of We recognize explicitly that highly skilled In this regard, our design goal was to provide An explicit sub-goal in AUGMENT's This paper concentrates upon the development Studying another's work provides a

**SOME BACKGROUND**  
 AUGMENT commands are expressed with FILE CHARACTERISTICS

**CONTROLLING THE TOOLS**  
 ADDRESSING THE WORKING MATERIALS

**ADDRESSING THE WORKING MATERIALS**  
 There is a consistent set of addressing features Many of AUGMENT's unique author-support In the early stages of our program at SRI, we did

**HISTORY**

**Augmented Knowledge Workshop**

Dir File Edit View Window Special Print Help

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**OHS Overview (2,ALL)**

**Document Support**

For Groups & Individuals

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- Integrated Editor

**Journal: oad,2250 (3,1)**

**AUTHORSHIP PROVISIONS IN AUGMENT ABSTRACT**  
 AUGMENT is a text processing system

**INTRODUCTION**  
 AUGMENT designed for analyzing human Authorship has received a great deal of We recognize explicitly that highly skilled In this regard, our design goal was to provide An explicit sub-goal in AUGMENT's This paper concentrates upon the development Studying another's work provides a

**SOME BACKGROUND**  
 AUGMENT commands are expressed with FILE CHARACTERISTICS  
 AUGMENT employs explicitly structured files,  
 (Note: AUGMENT workers generally use the

**CONTROLLING THE TOOLS**  
 ADDRESSING THE WORKING MATERIALS  
 There is a consistent set of addressing EXPLICIT STATEMENT ADDRESSES  
 MARKERS

Augmented Knowledge Workshop

Dir File Edit View Window Special Print Help

OHS Overview (2,ALL) Journal: oad,2250 (all,all)

### Document Support

For Groups & Individuals

- Structure
- View Control
- Browsing
- Object-level
- Linking
- Integrated Editor

### AUTHORSHIP PROVISIONS IN AUGMENT

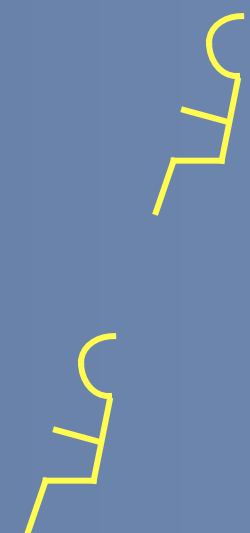
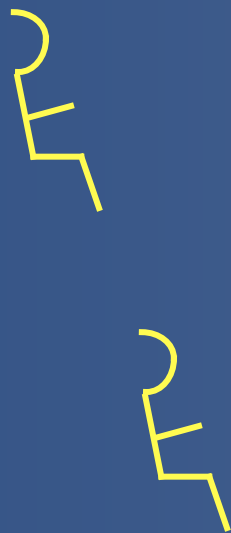
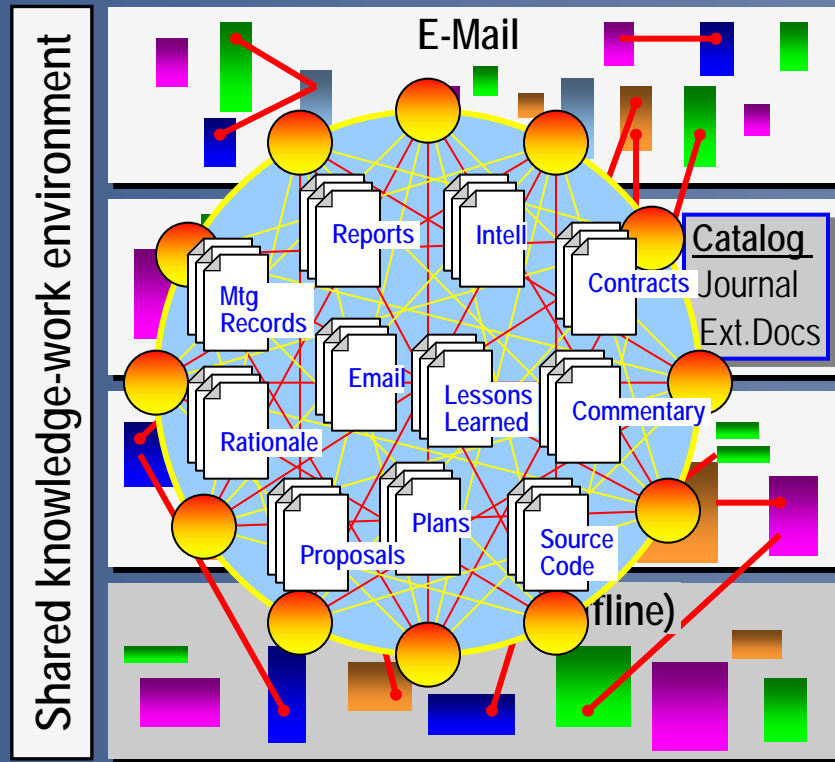
Douglas C. Engelbart  
Tymshare, Inc.  
Cupertino, California 95014

### ABSTRACT

AUGMENT is a text processing system marketed by Tymshare for a multi-user network environment. In AUGMENT's frontend is a User Interface System that facilitates flexible evolution of command languages and provides optional command recognition features. Exceptionally fast and flexible control of interactive operations is enabled by concurrent action of mouse and optional one-handed chord keyset. Files are hierarchically structured, and textual address expressions can flexibly specify any text entity in any file.

### INTRODUCTION

# OHS: to Support CoDIAK Work Processes and DKRs

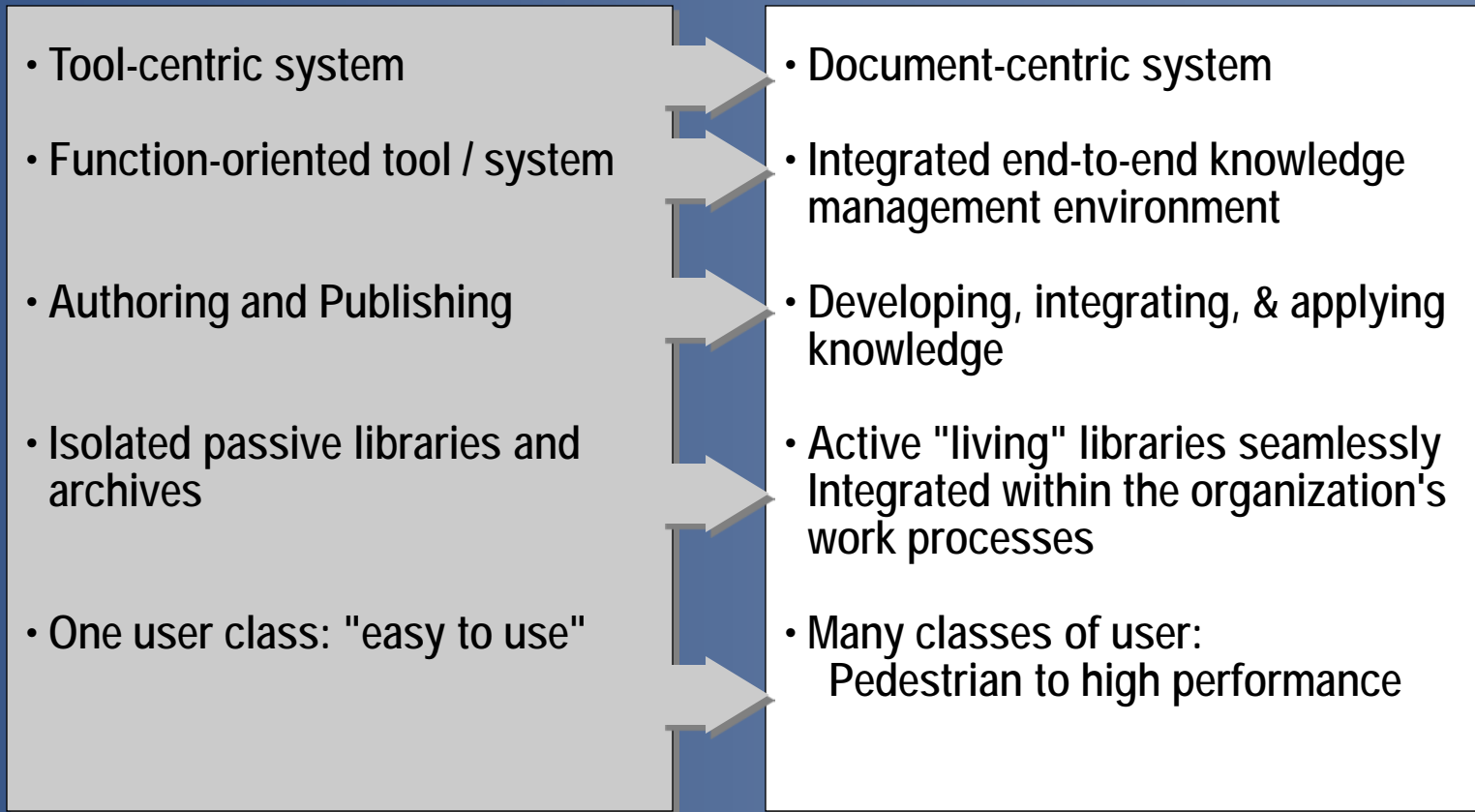




# OHS Represents a Paradigm Shift

## FROM

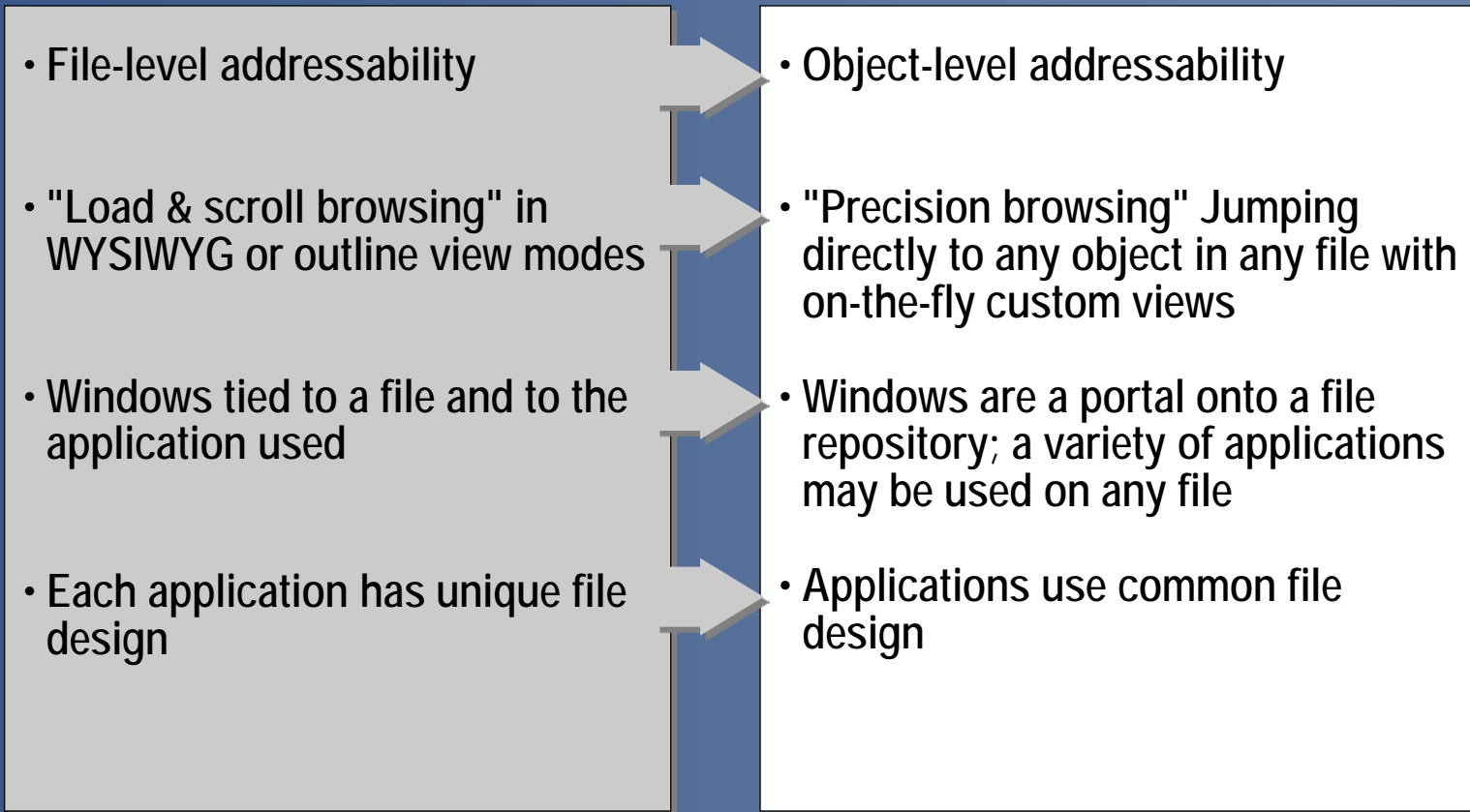
## TO



# OHS Represents a Paradigm Shift (cont.)

## FROM

## TO

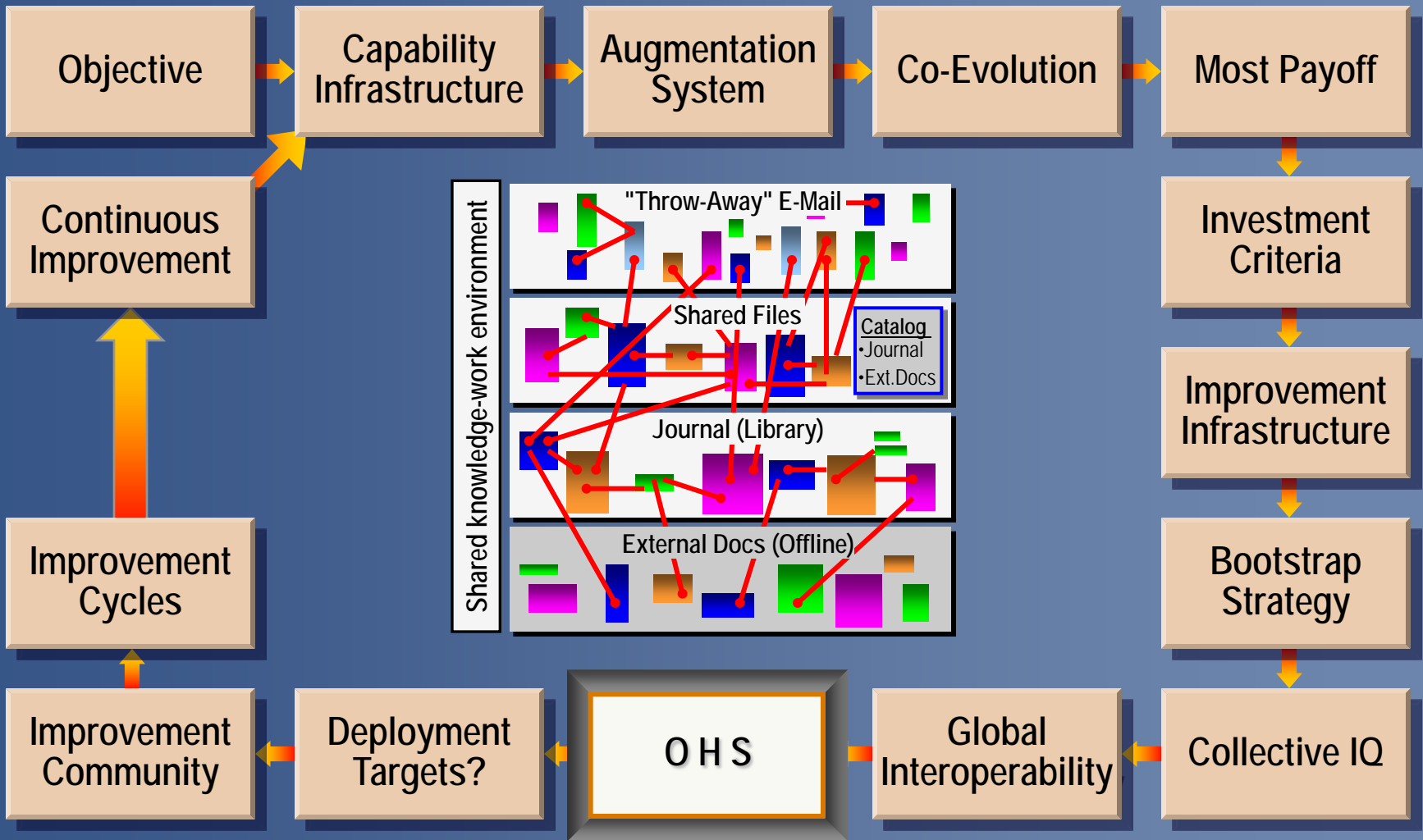


# Potential OHS Applications

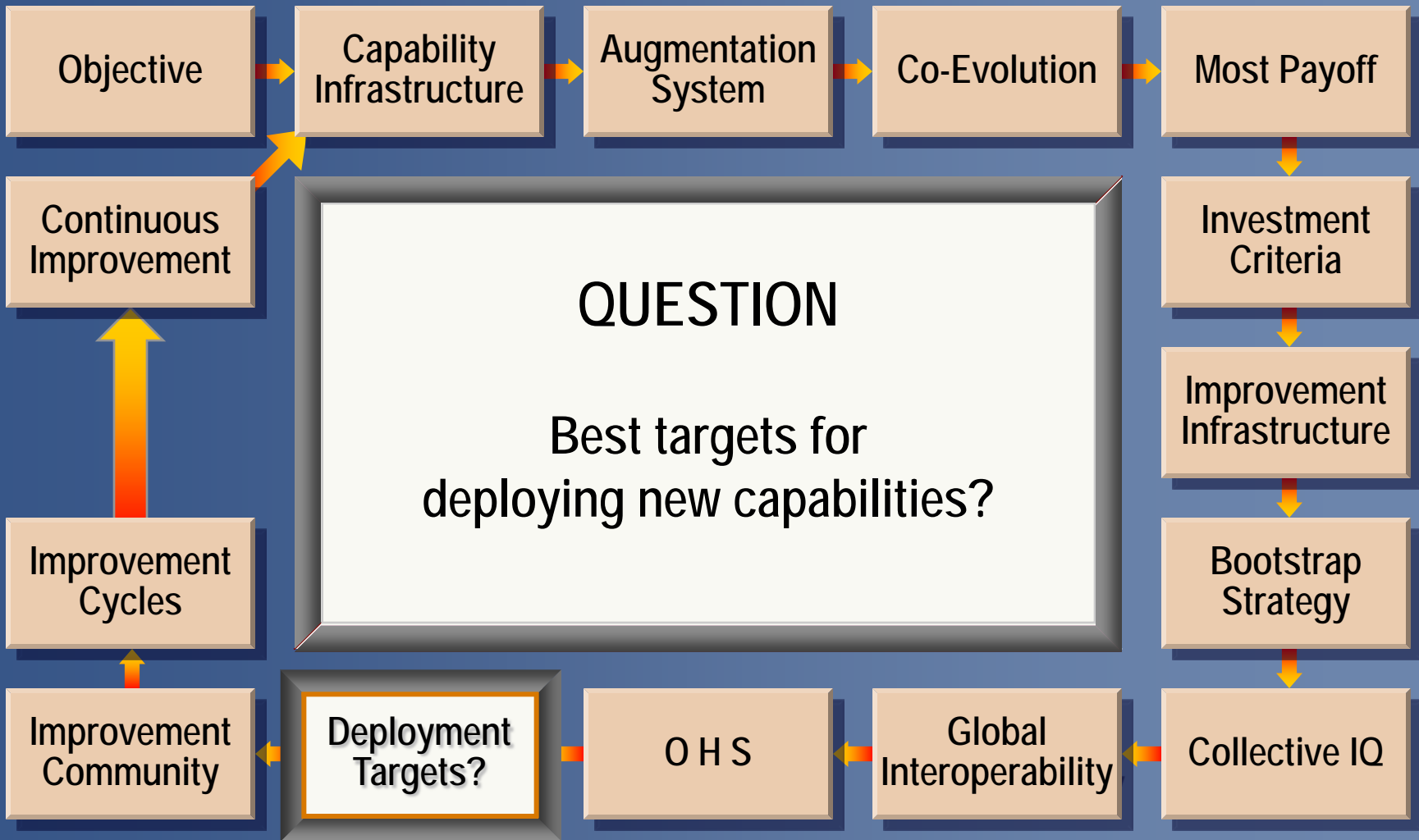
## To Support and Integrate CoDIAK-intensive Work

- Program Management
- Collaborative Planning & Tracking
- Command and Control
- Concurrent Engineering
- Software Engineering (CASE)
- Acquisitions Support (CALs)
- CA - Integrated Architectures
- Contracts Management
- World Wide Web (WWW)
- Records Management
- Digital Libraries
- Tele-commuting
- Online Document Delivery
- Groupware, CSCW
- Enterprise Integration
- Total Quality Management (TQM)
- Continuous Process Improvement
- Re-Engineering
- Organizational Learning
- Distance Learning
- Technology Transfer
- Networked Improvement Communities
- etc...

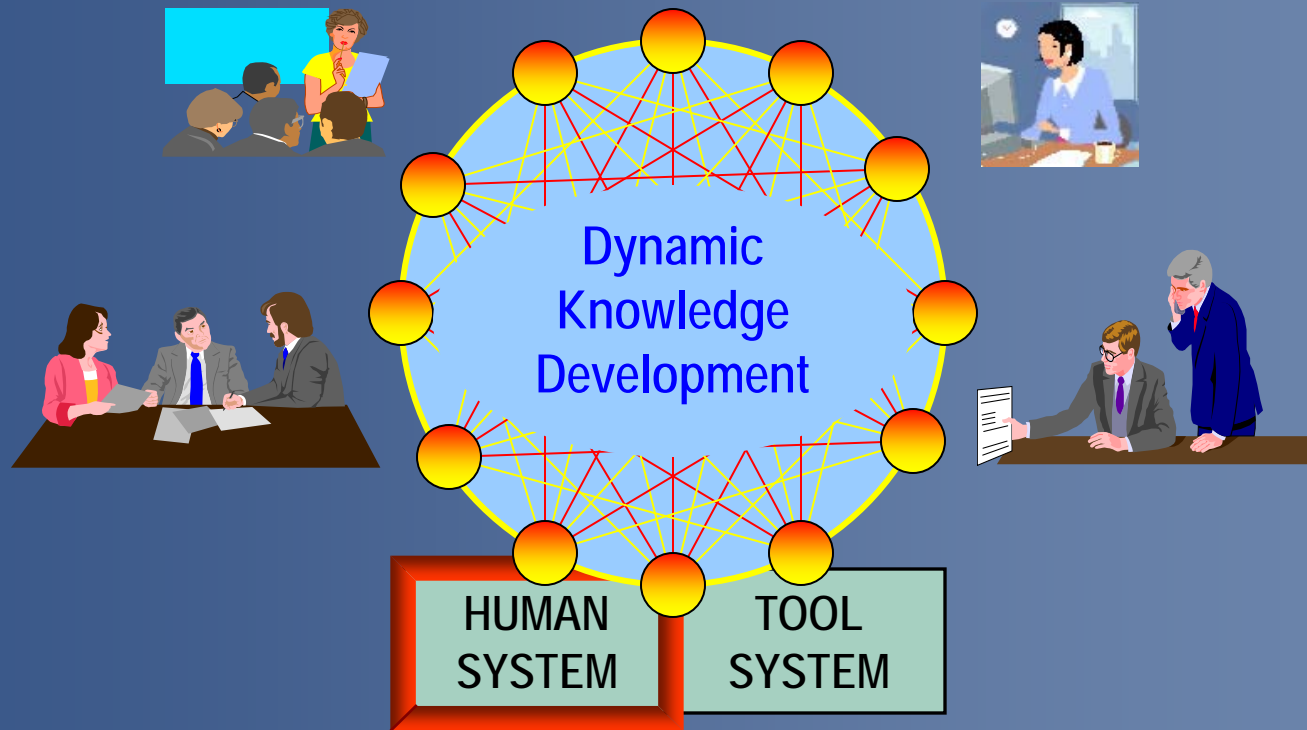
# The Bootstrap "Paradigm Map"



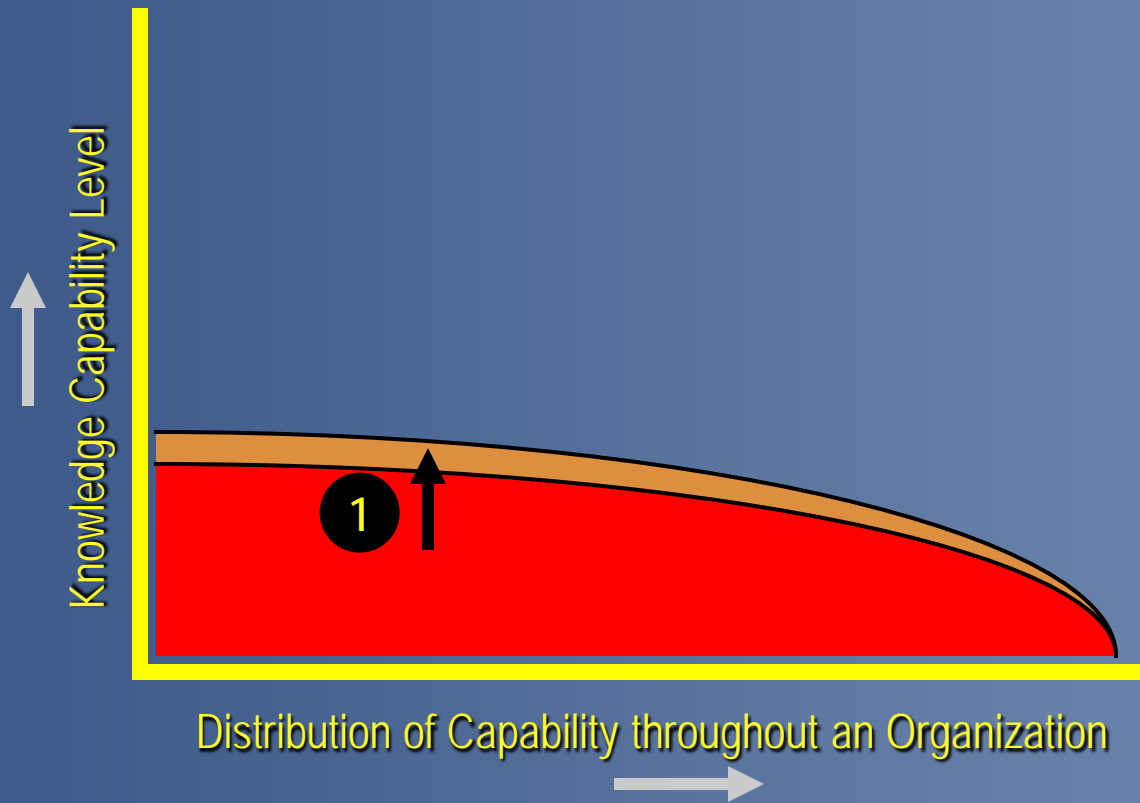
# The Bootstrap "Paradigm Map"



# Pushing the Frontier Requires Aggressive Co-Evolution

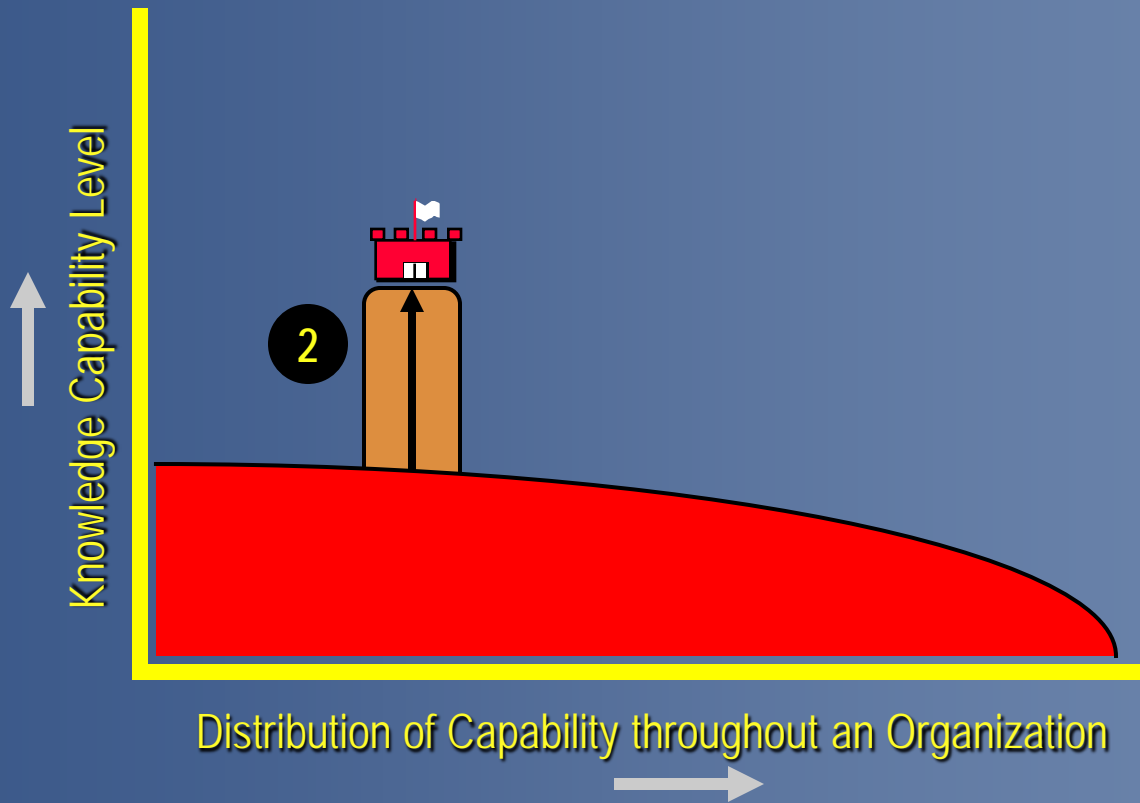


# Increasing Organizational Capability Mode 1



# Increasing Organizational Capability

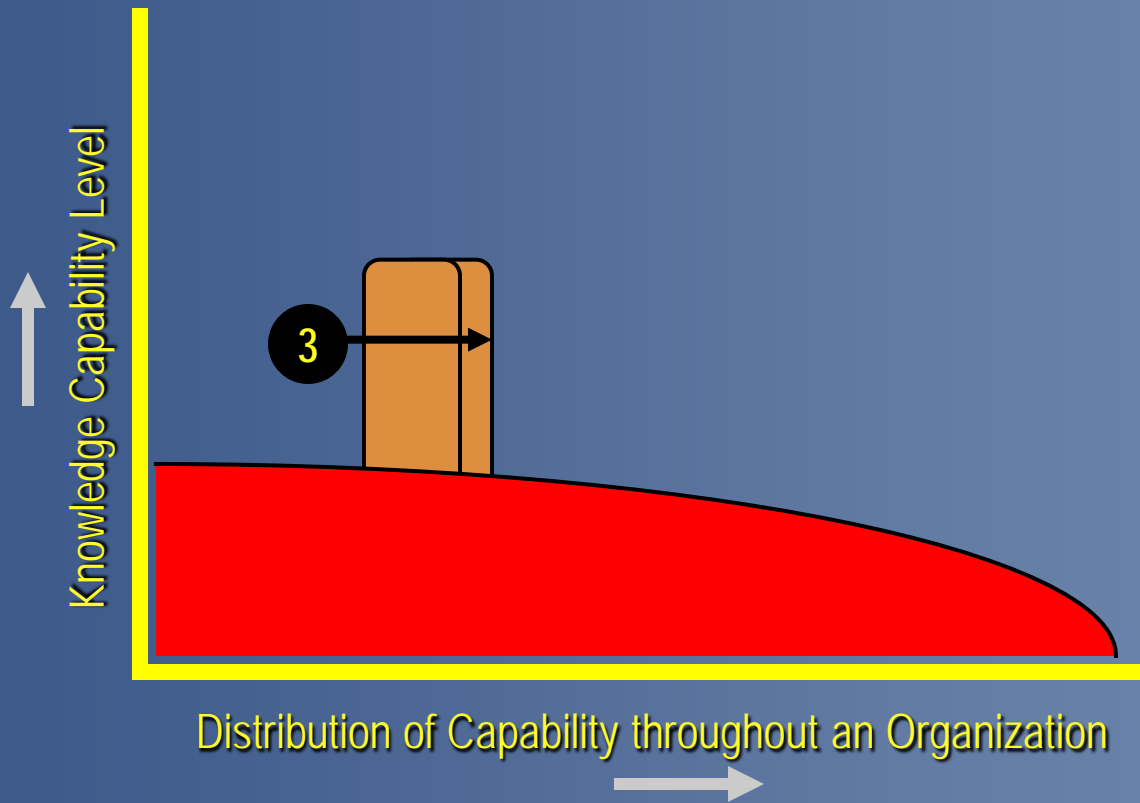
## Mode 2





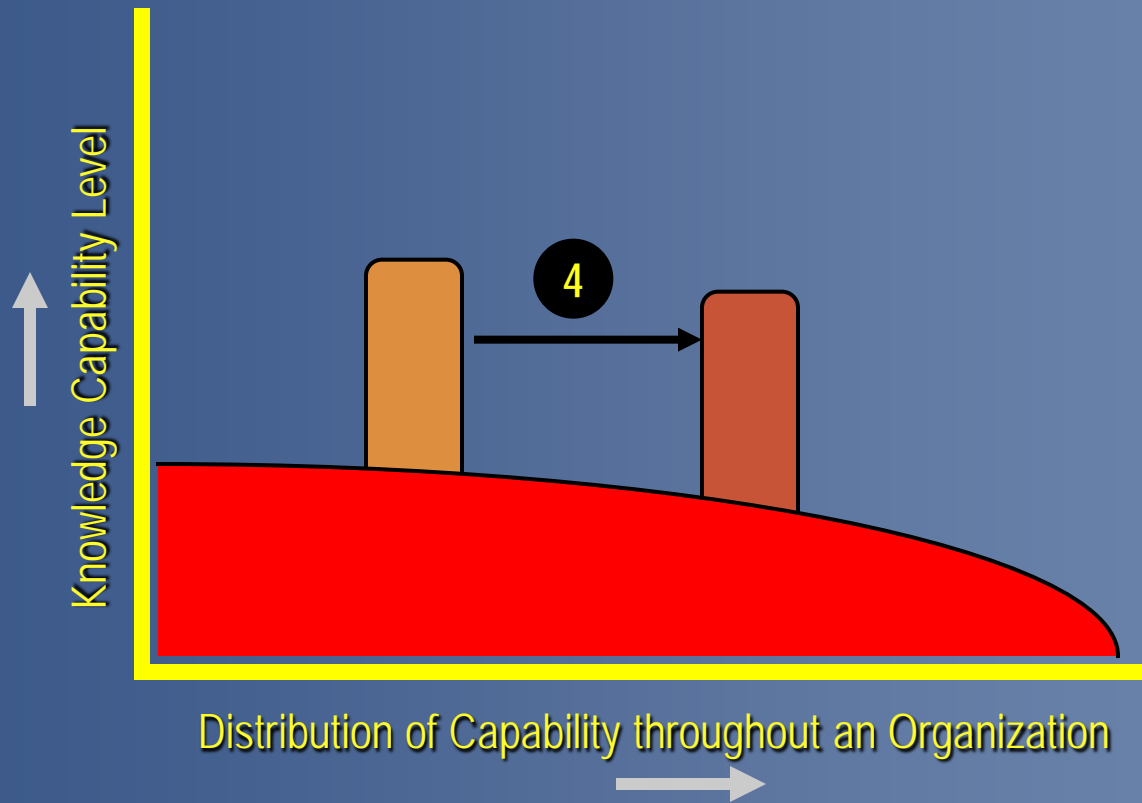
# Increasing Organizational Capability

## Mode 3

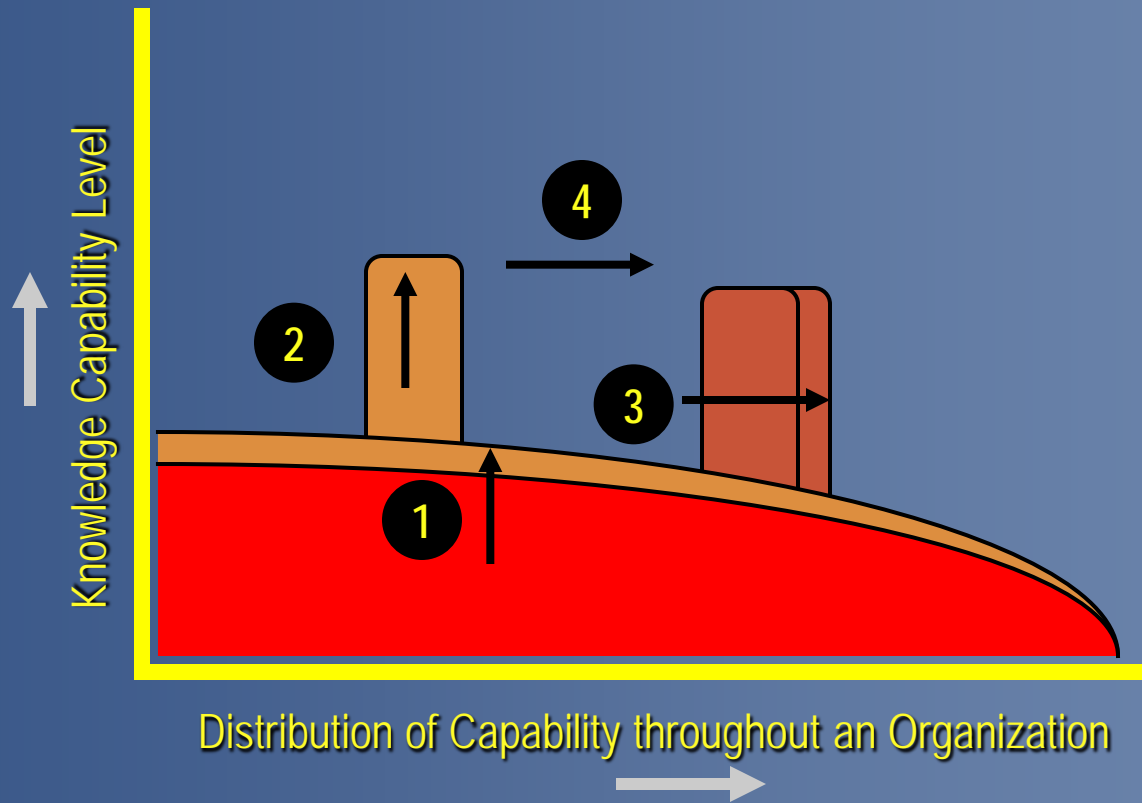


# Increasing Organizational Capability

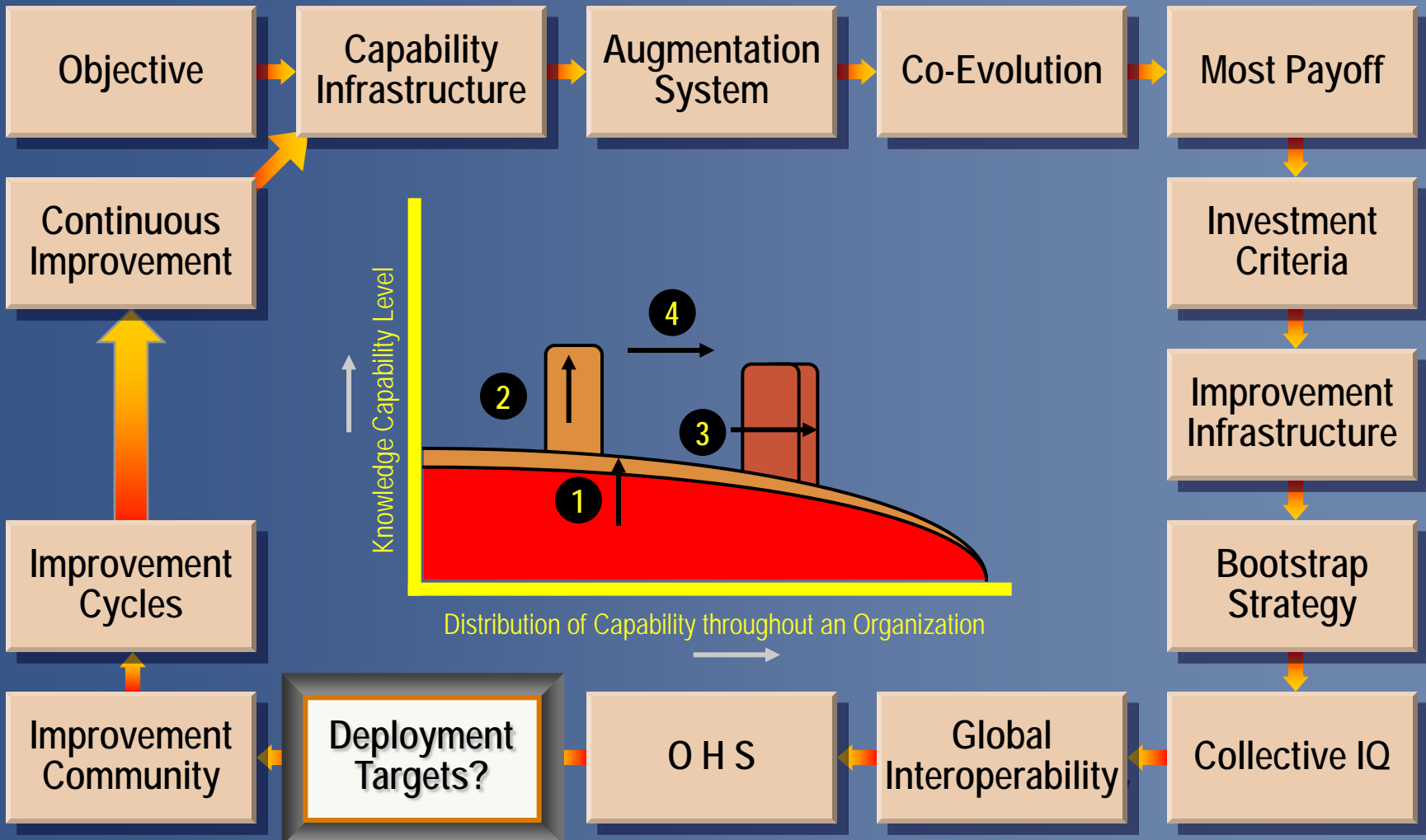
## Mode 4



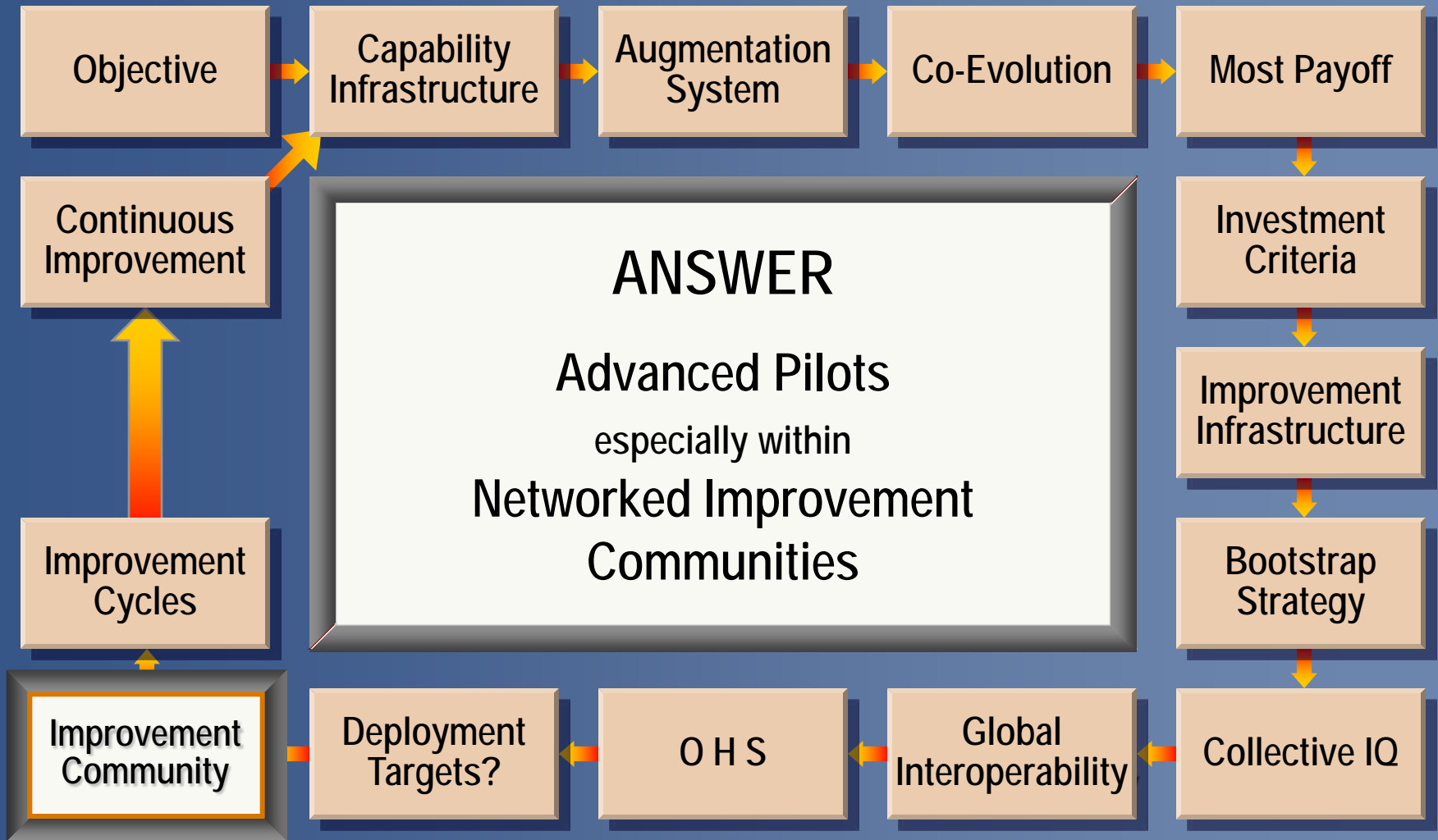
# Multi-Faceted Deployment Strategy



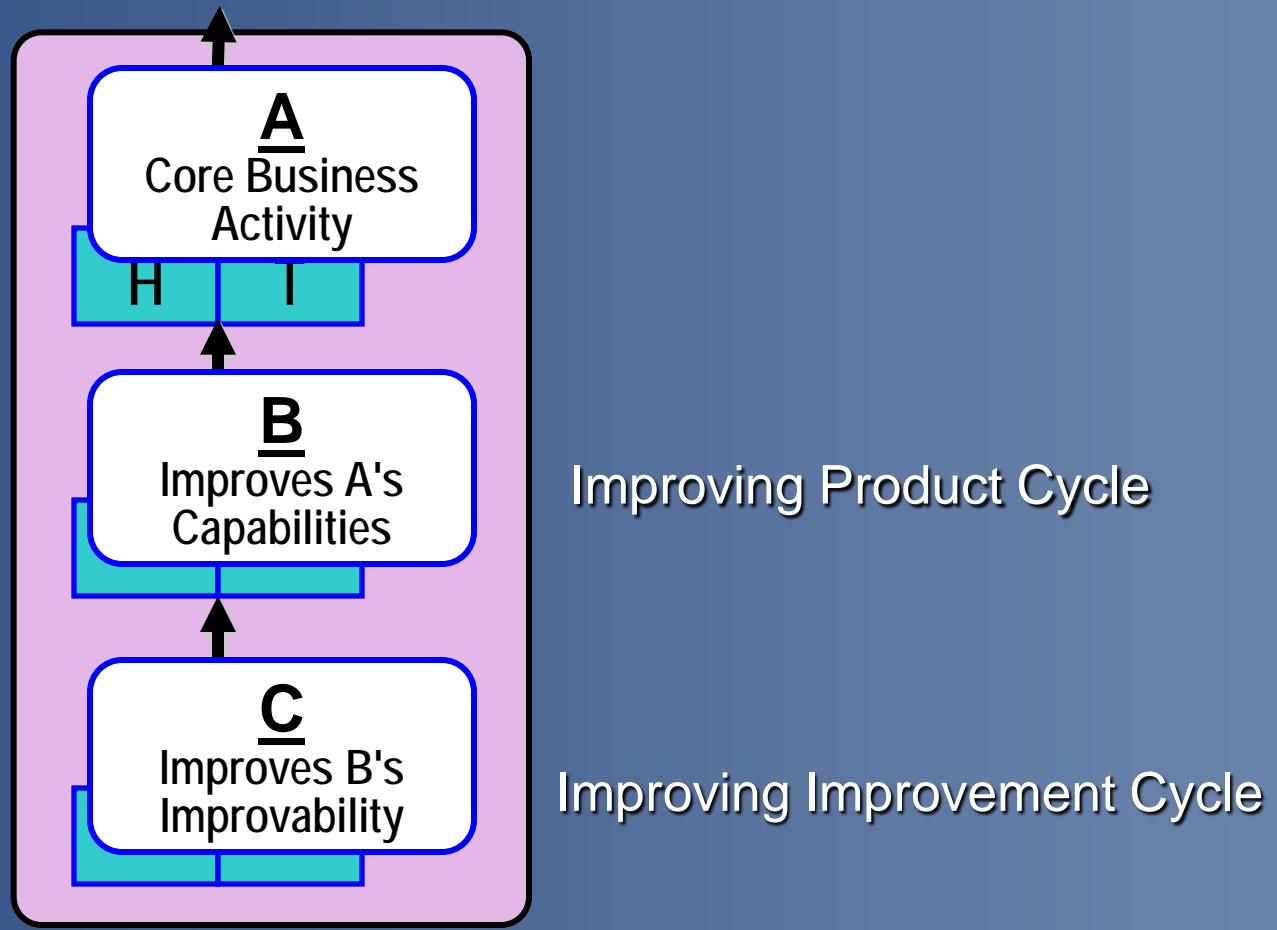
# The Bootstrap "Paradigm Map"

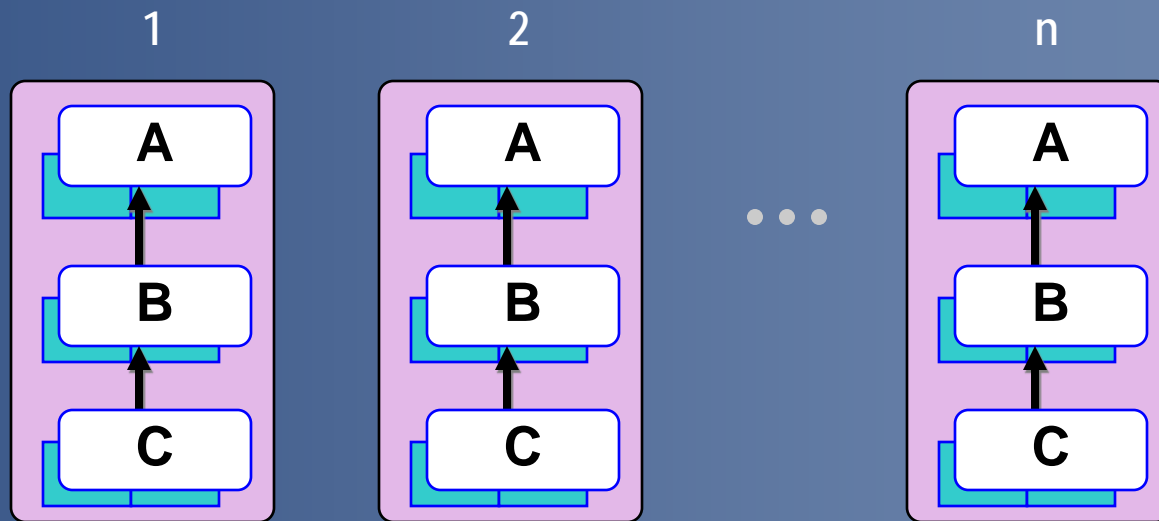


# The Bootstrap "Paradigm Map"

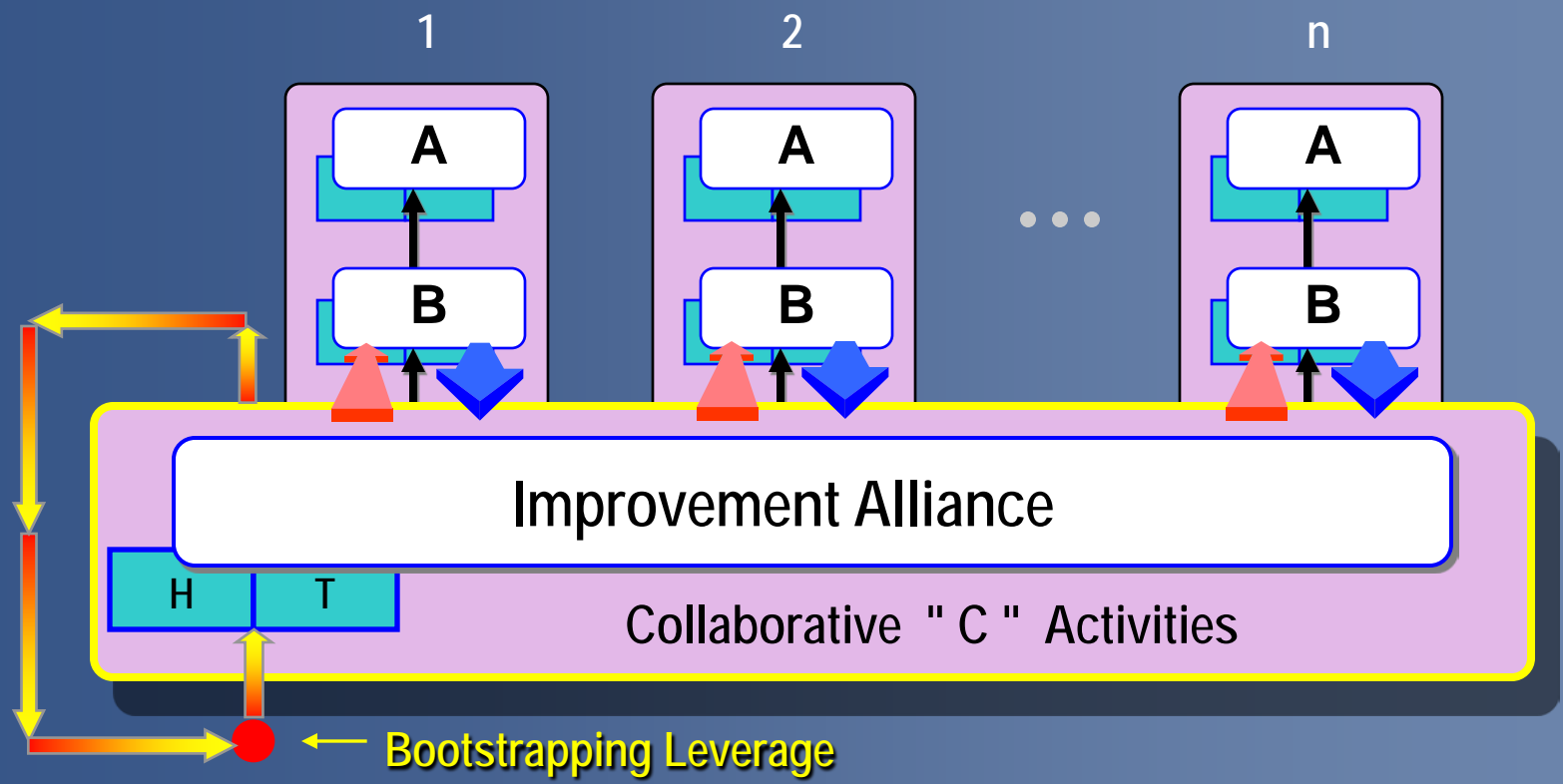


# Goals of B and C Activities



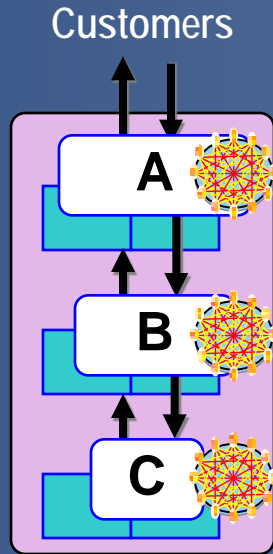


# Networked Improvement Communities





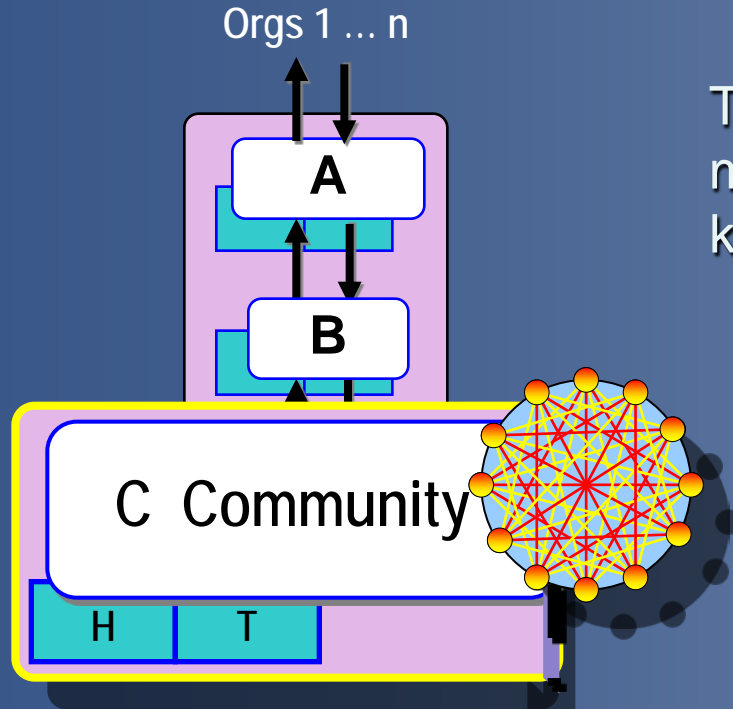
# Bootstrapping: Strategic Investment Criteria



What to Improve?

1. Doing Group Knowledge Work
2. Transferring (↑)
3. Integrating (↓)

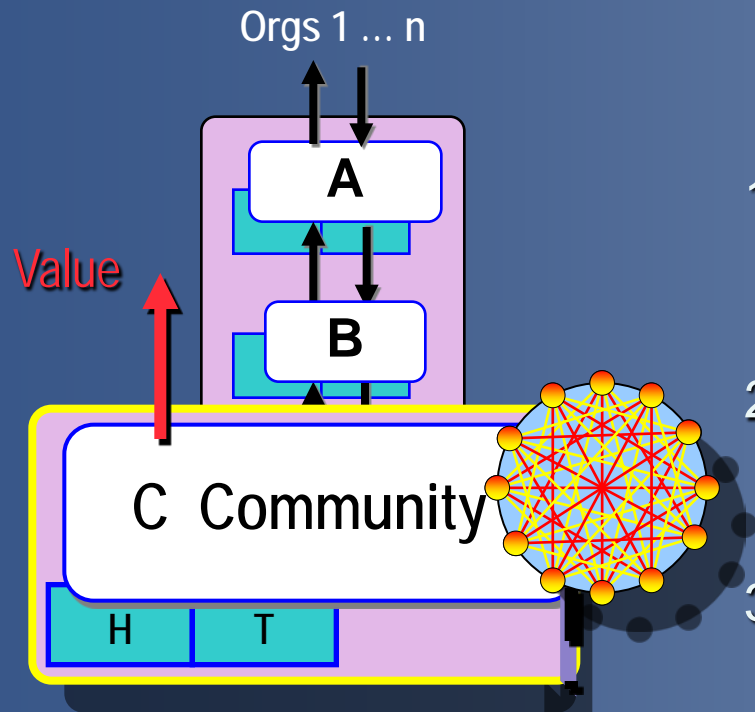
# Core C-Community Capability



To integrate, analyze, and portray multiple-source contributions to its knowledge base

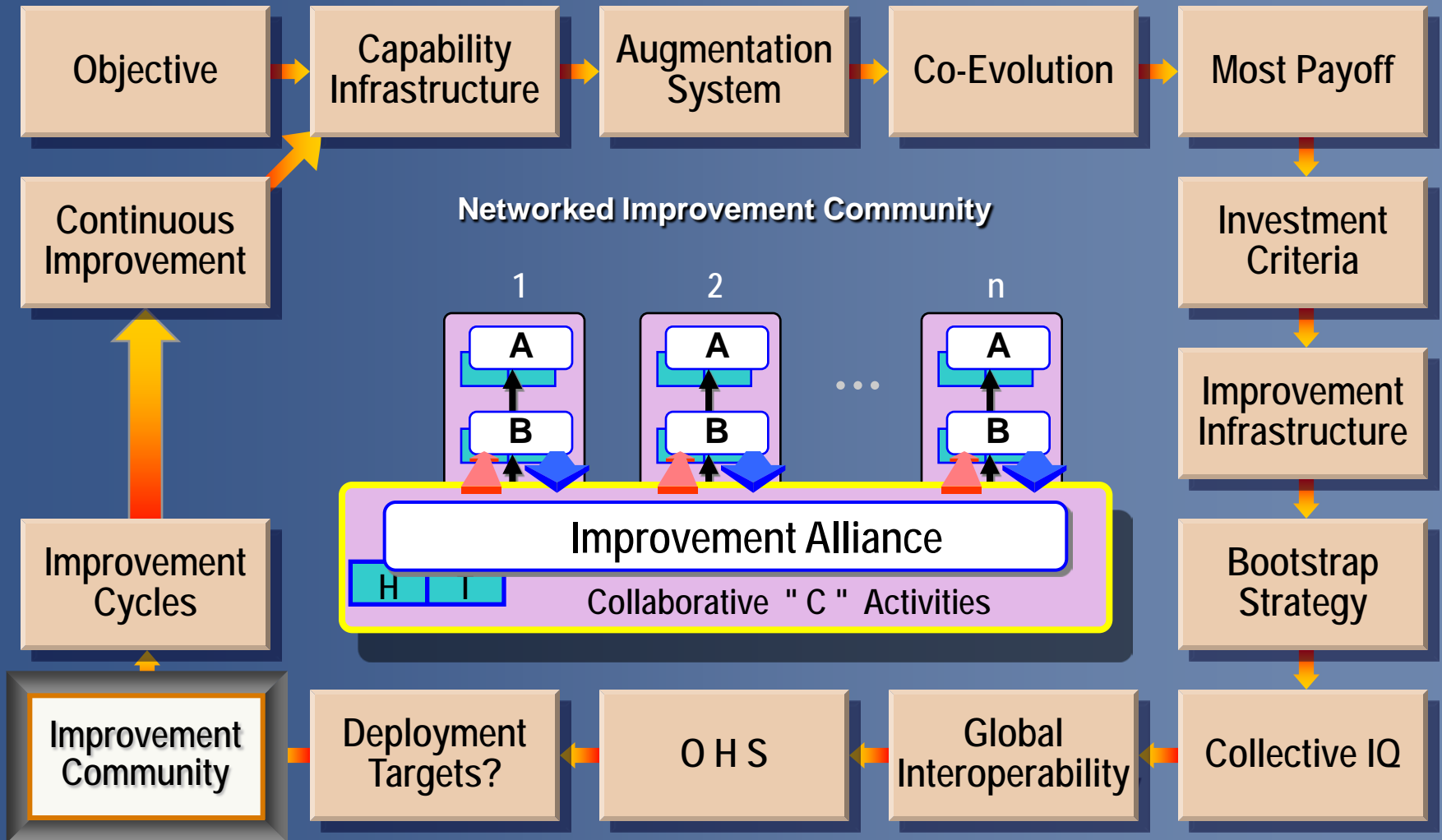
- From their B & A activities
- From External Environment
- From Internal C Community

# Partner Orgs Get Unique Value

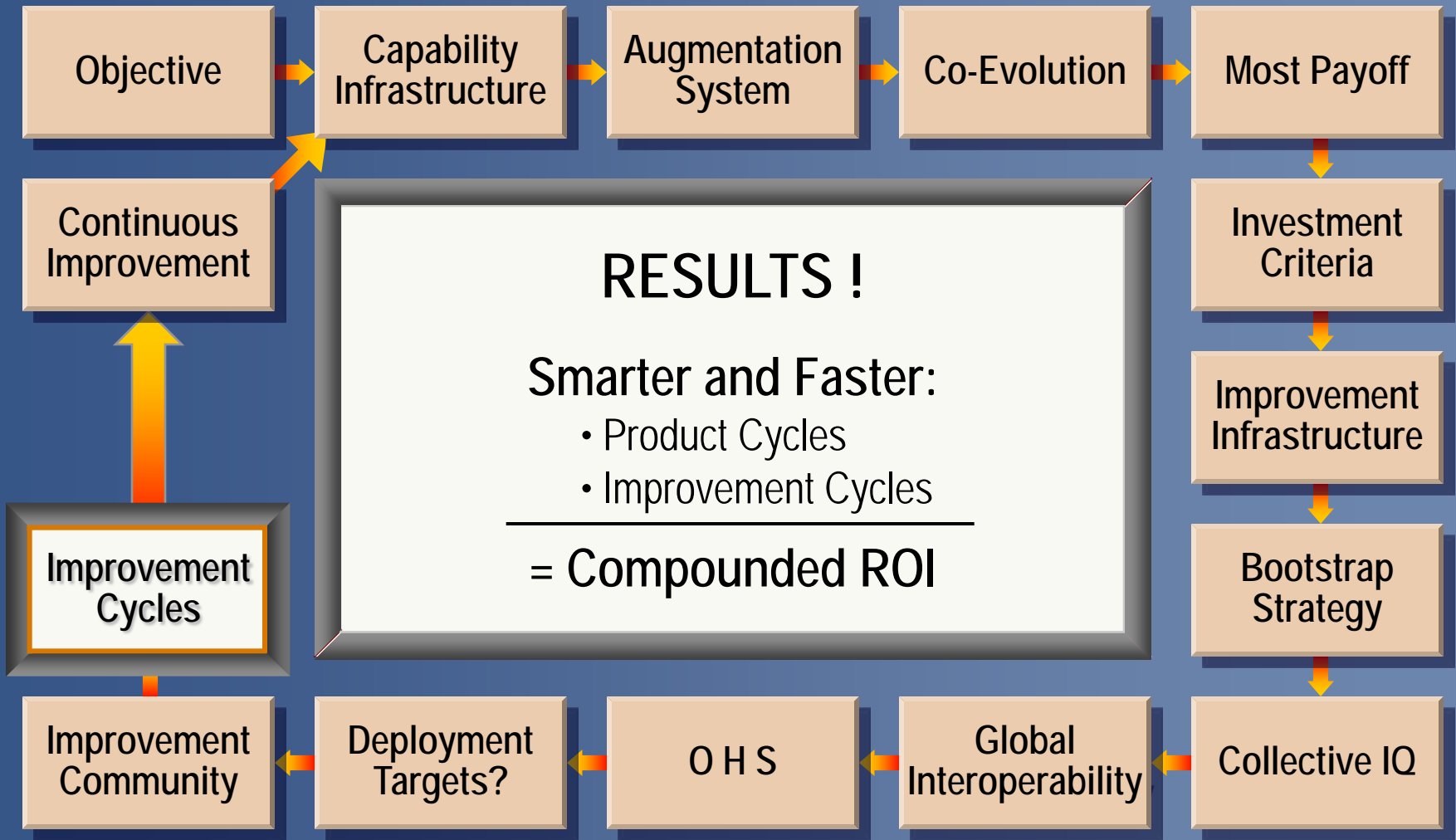


1. Direct experience with an advanced pilot activity.
2. Direct online access to extensive knowledge base.
3. Continuous dialog and knowledge transfer.

# The Bootstrap "Paradigm Map"



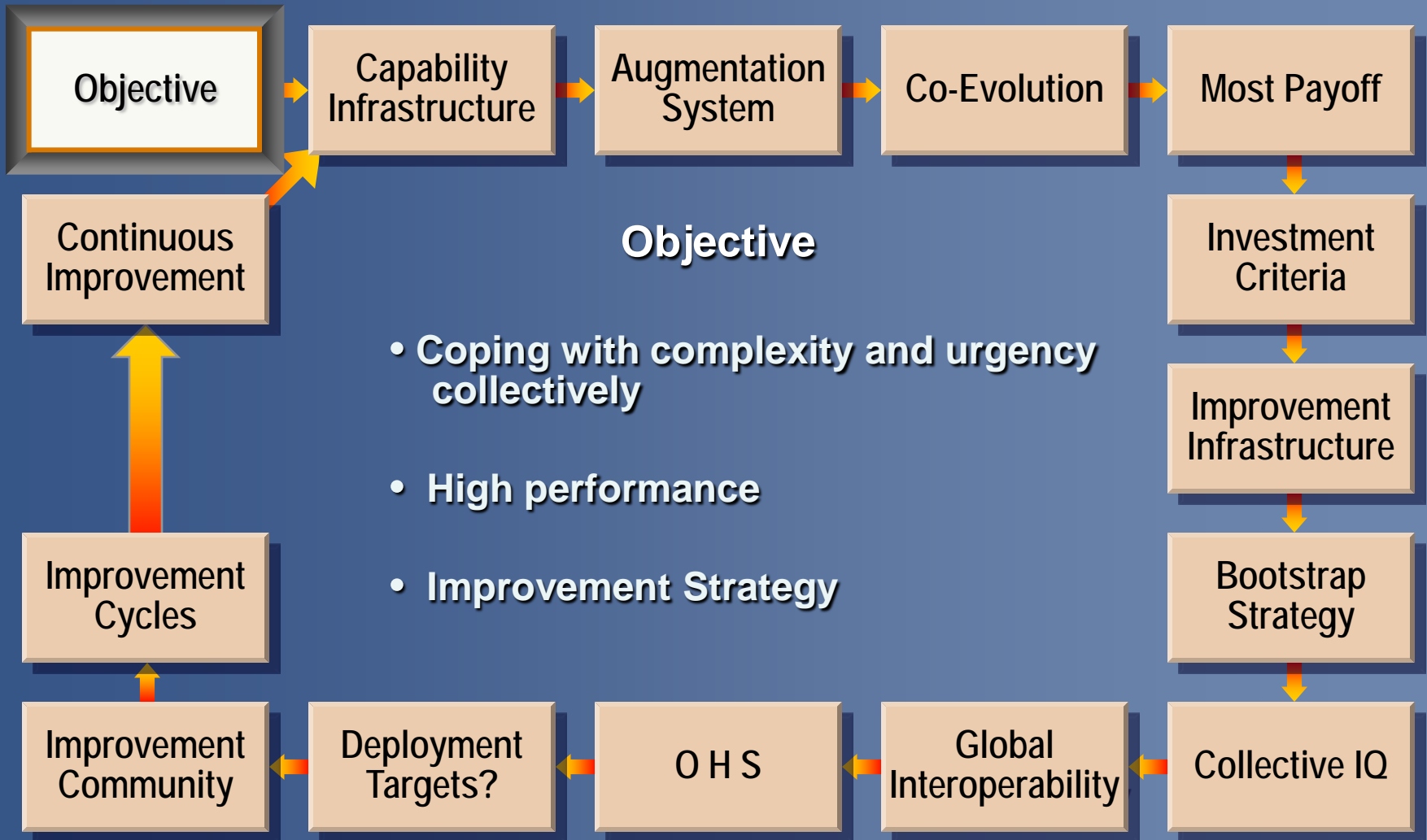
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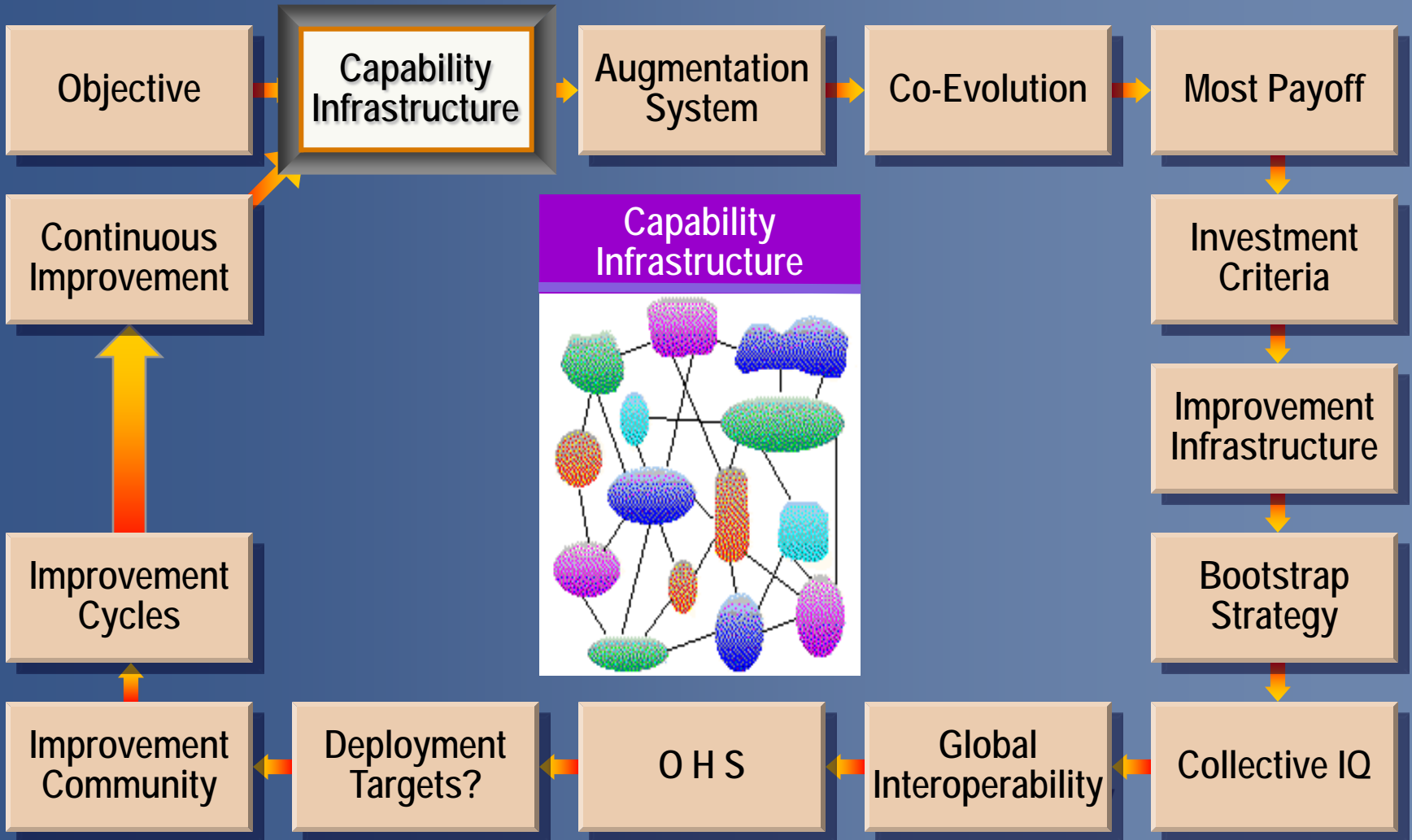
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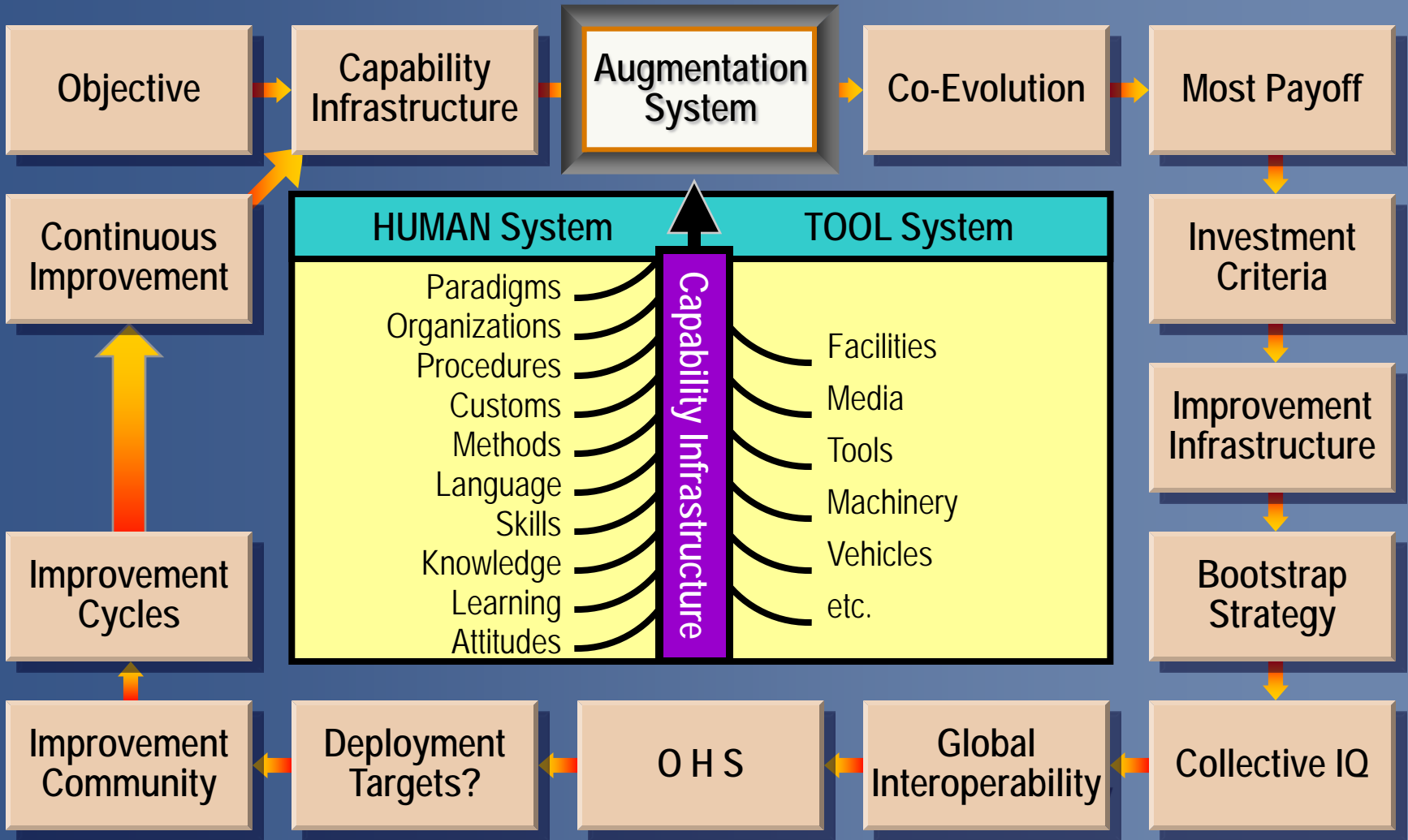


# The Bootstrap "Paradigm Map"

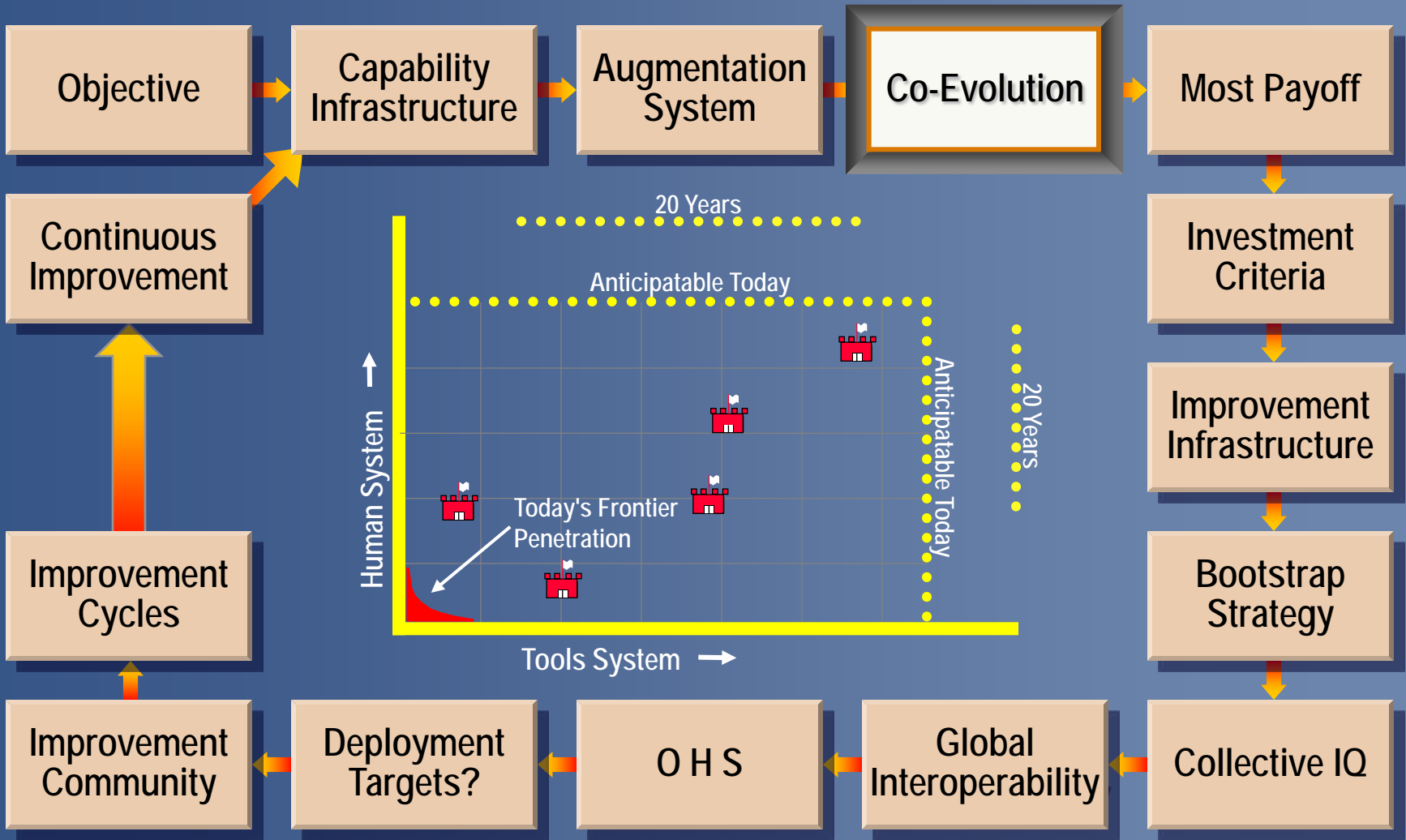




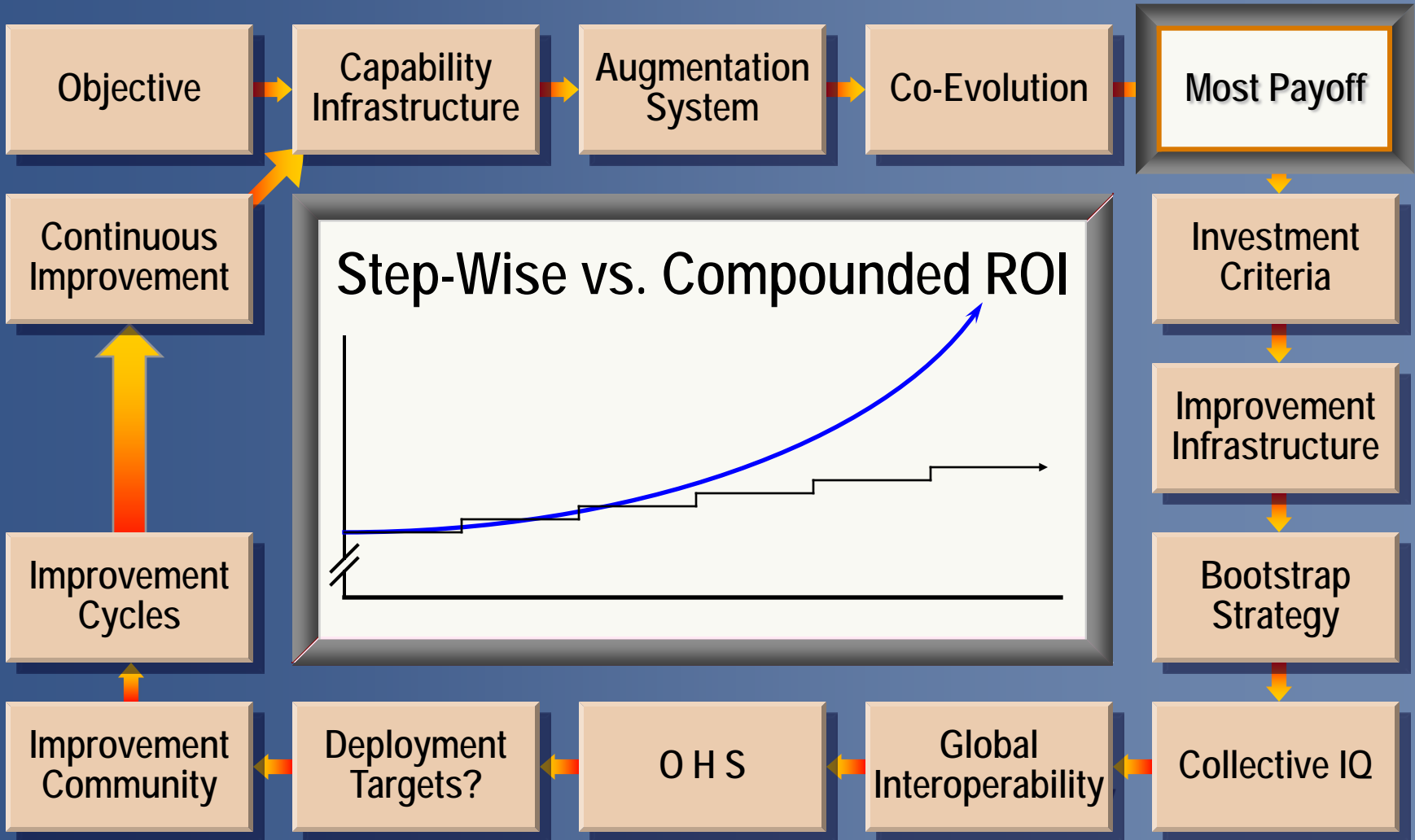
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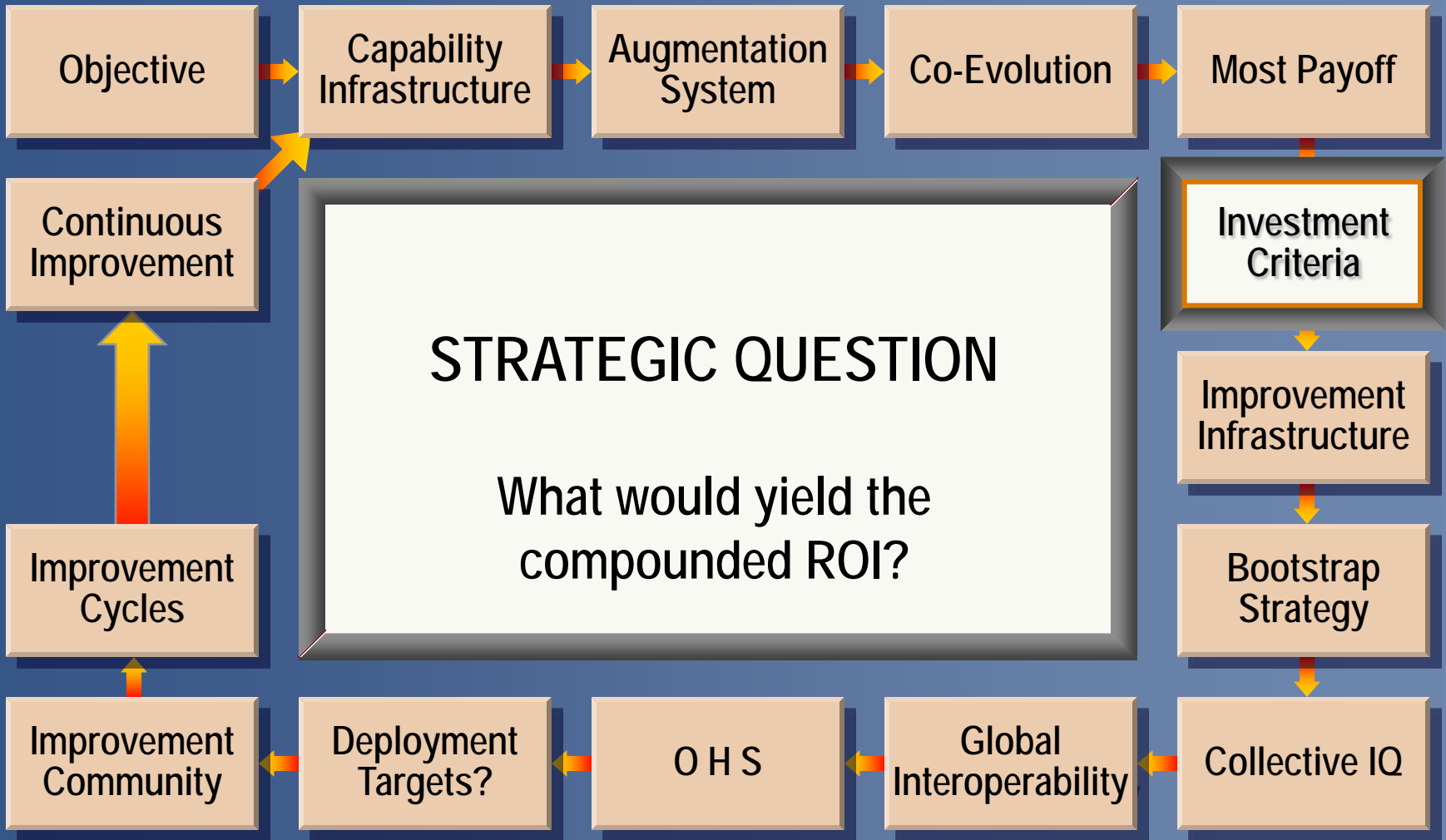
# The Bootstrap "Paradigm Map"



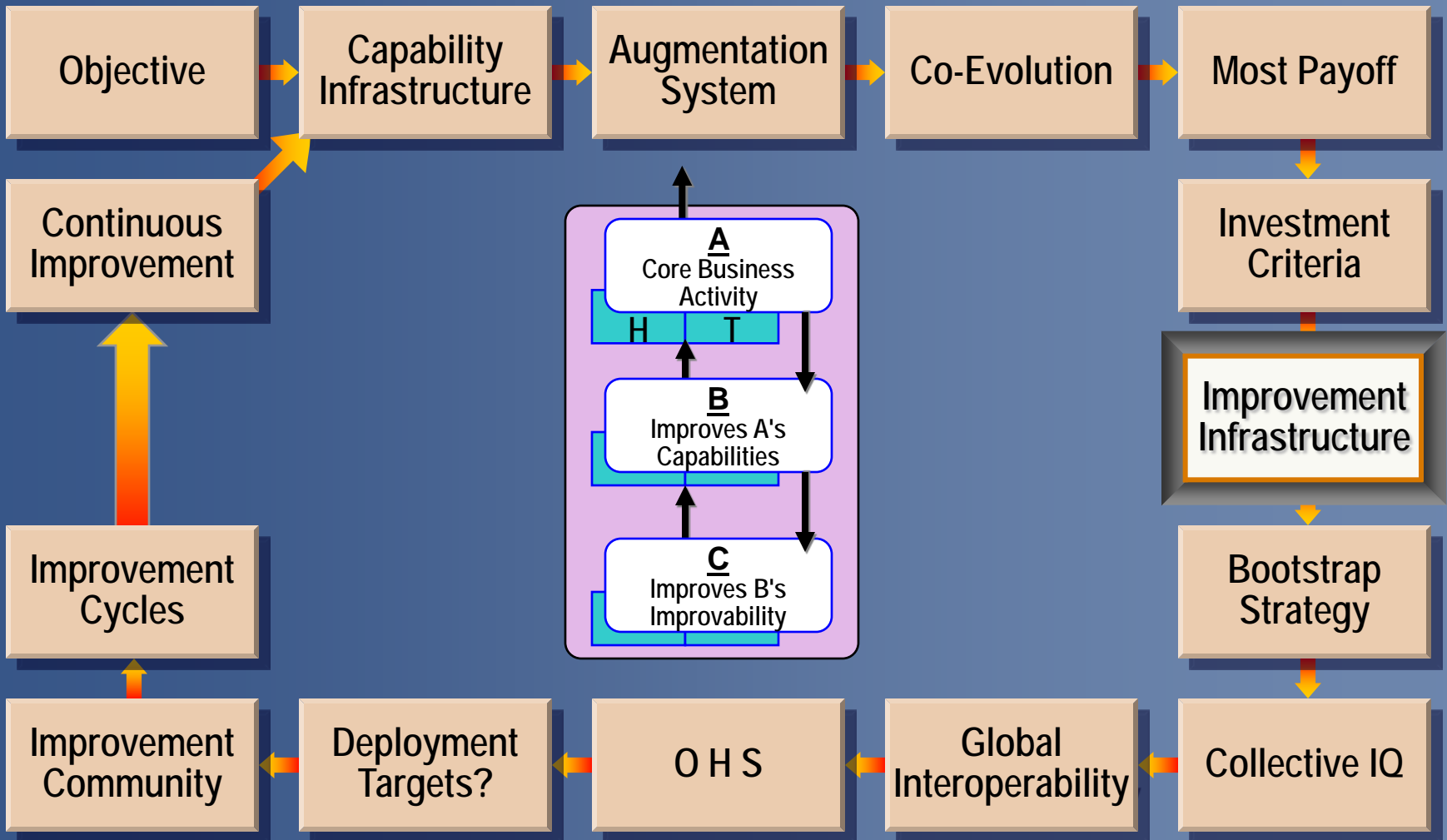
# The Bootstrap "Paradigm Map"



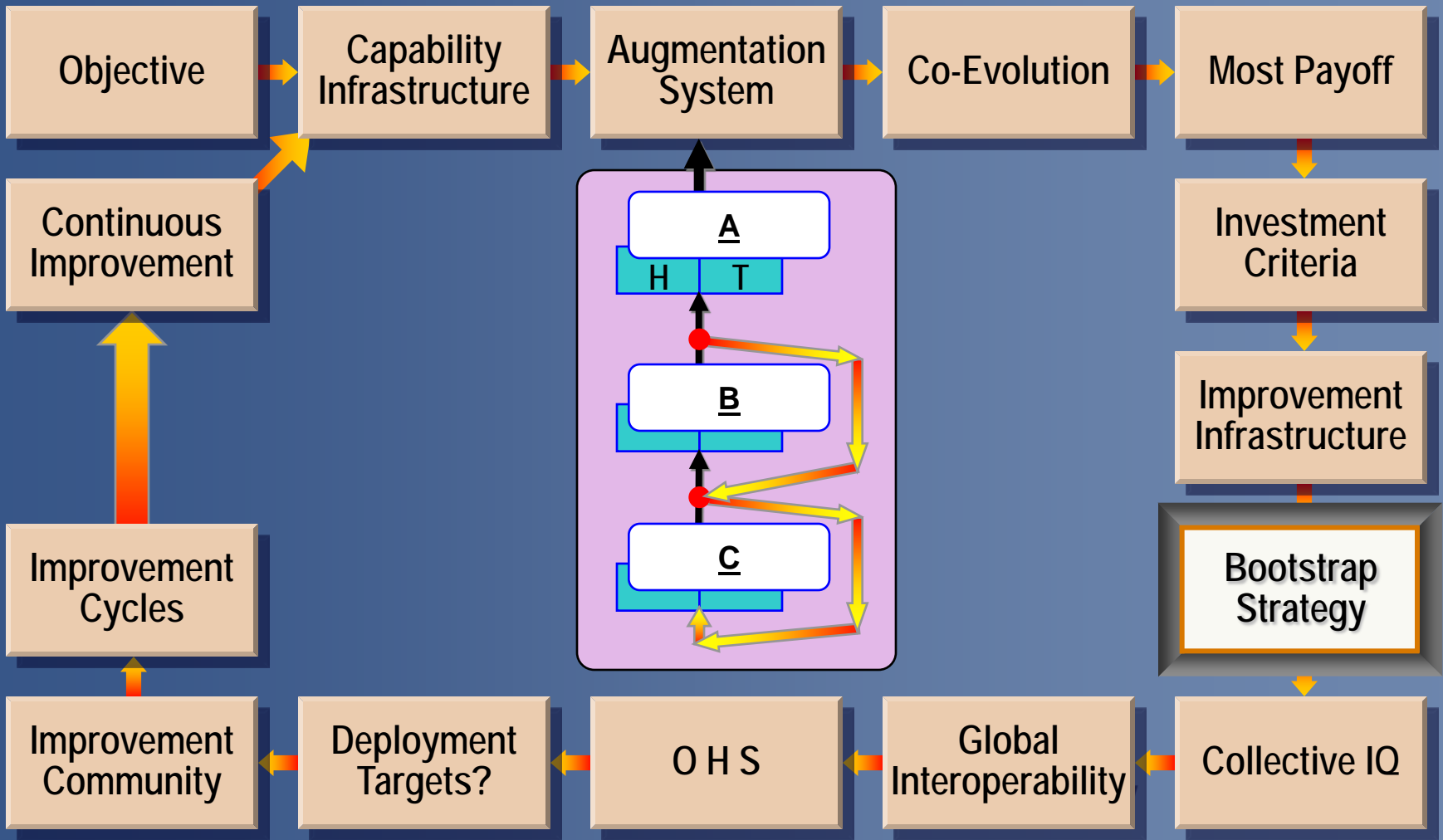
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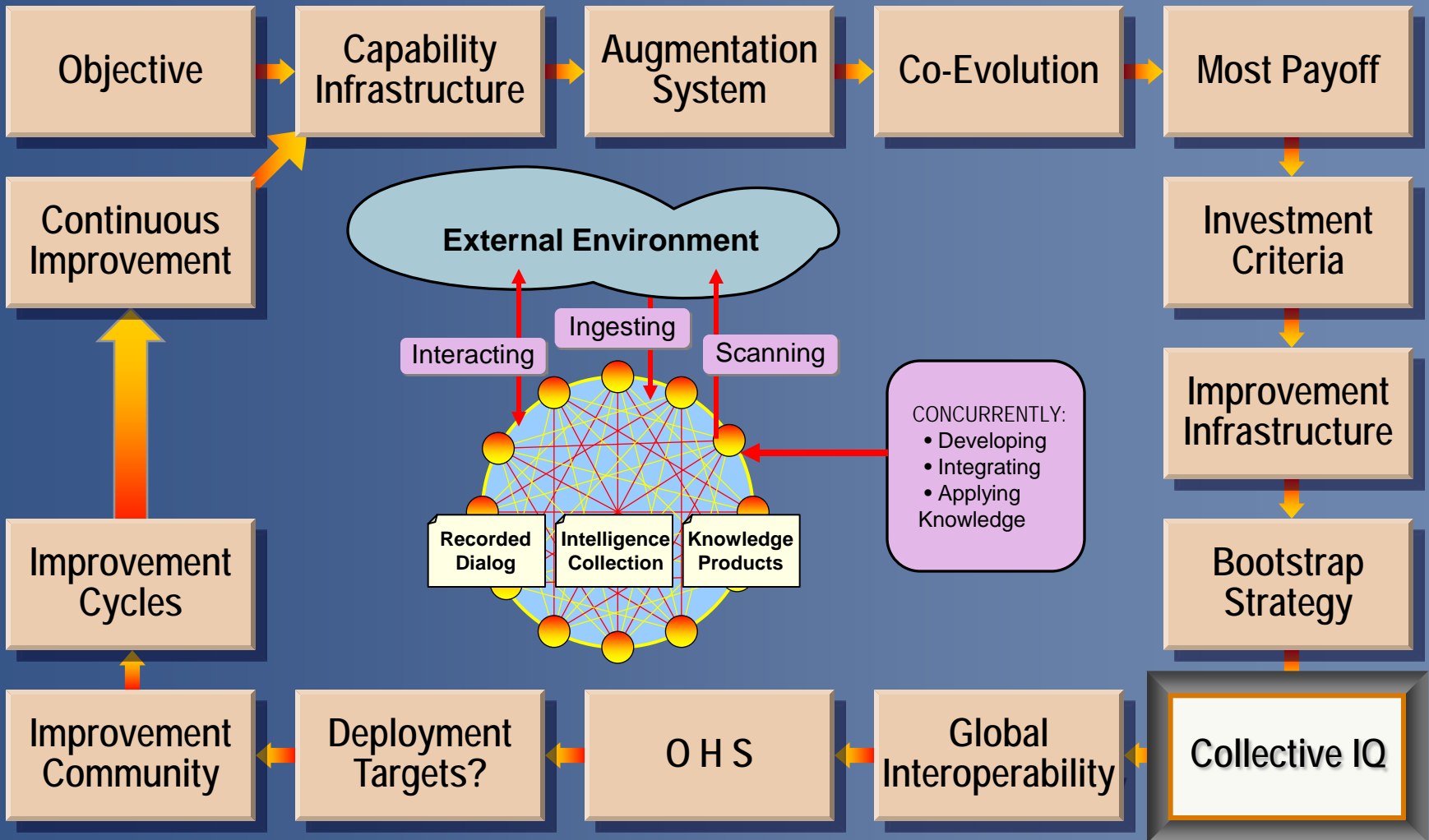
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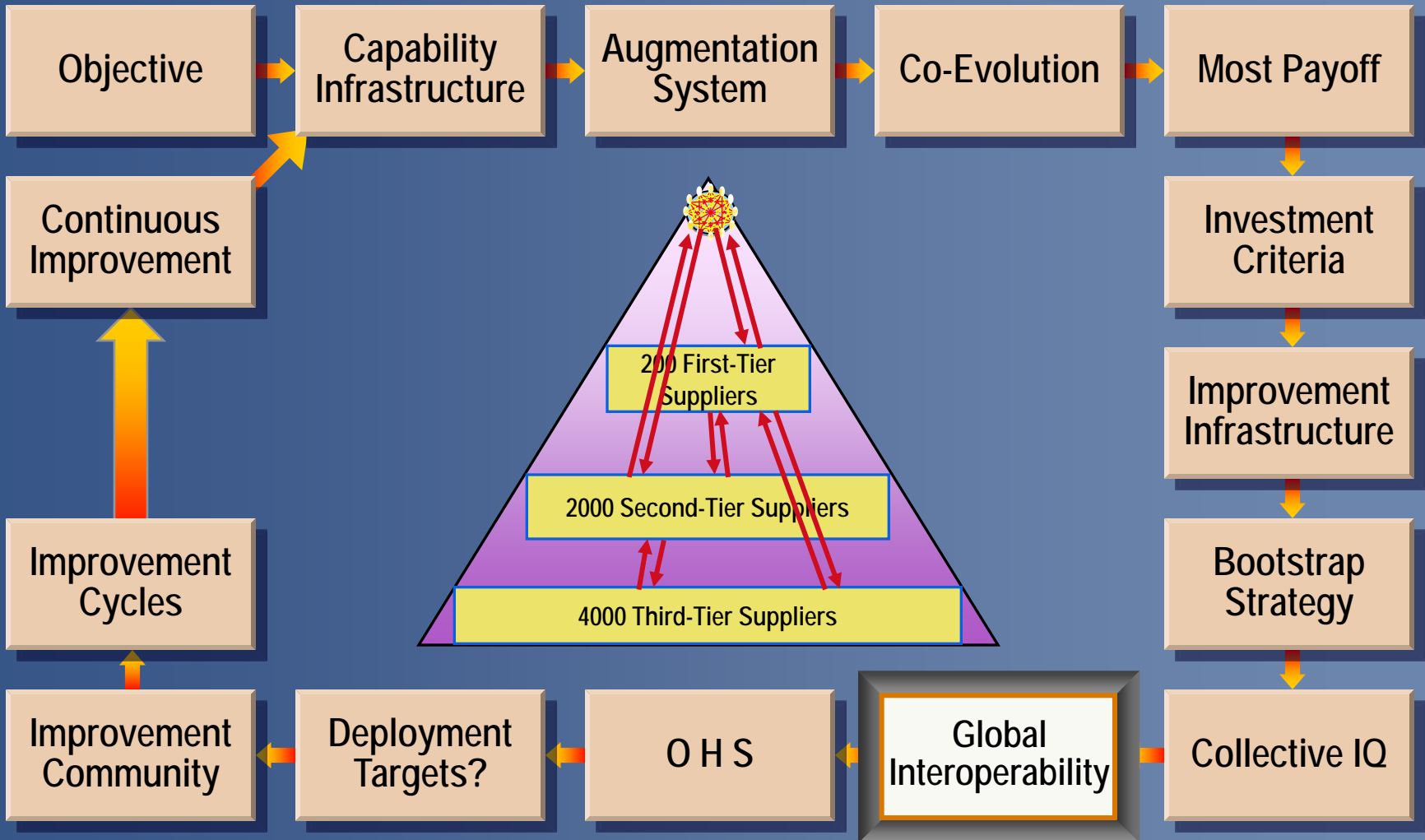
# The Bootstrap "Paradigm Map"



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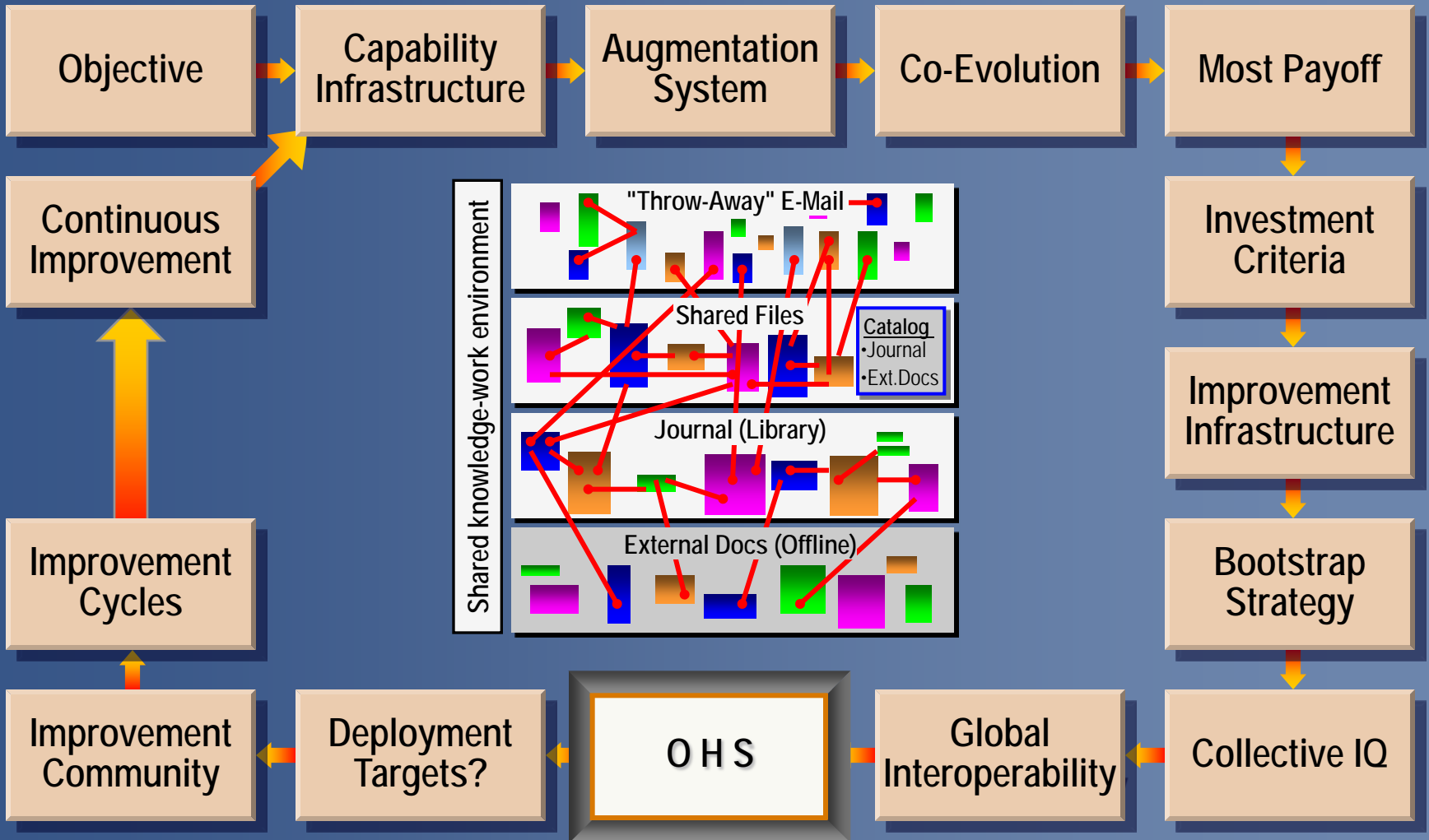


# The Bootstrap "Paradigm Map"

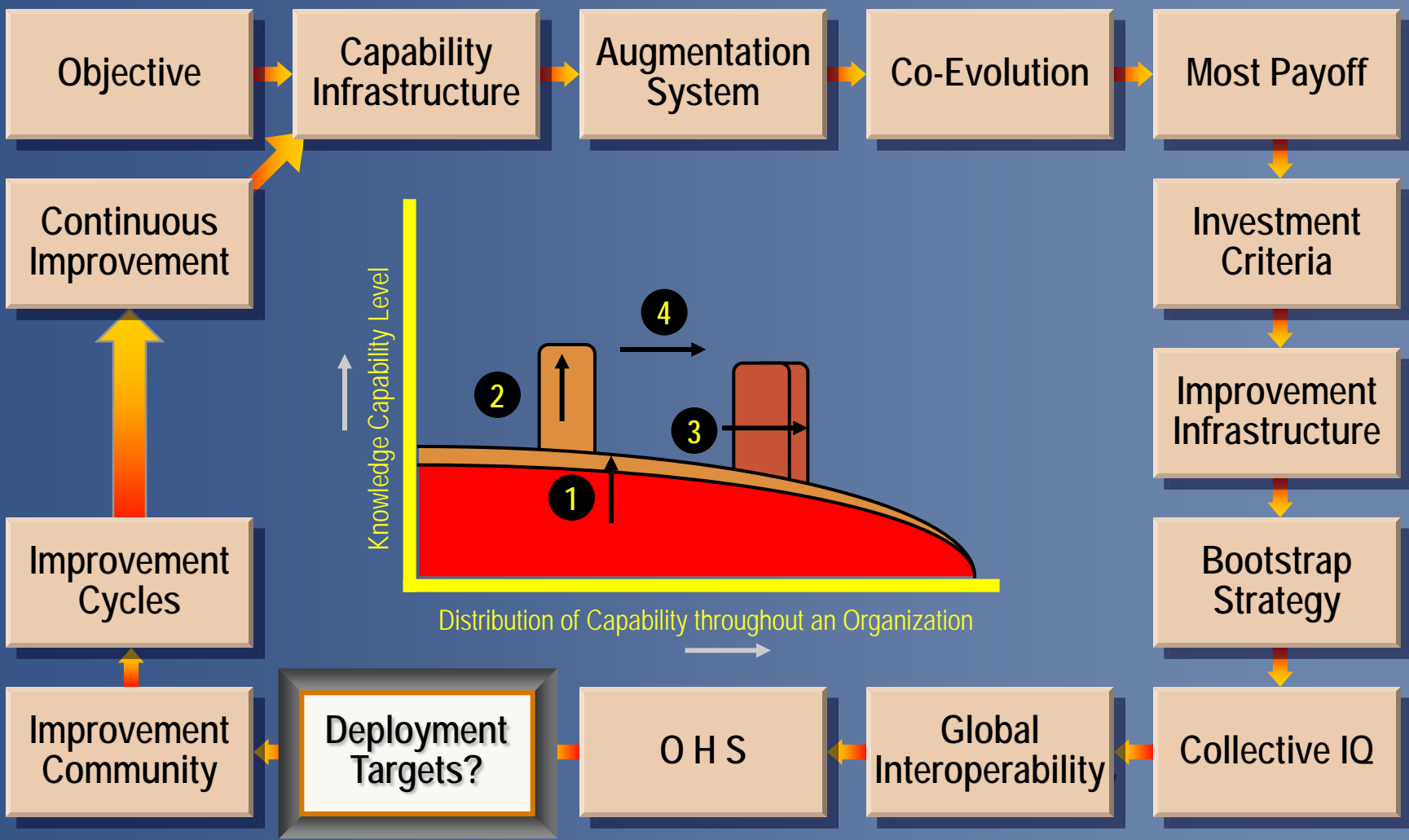




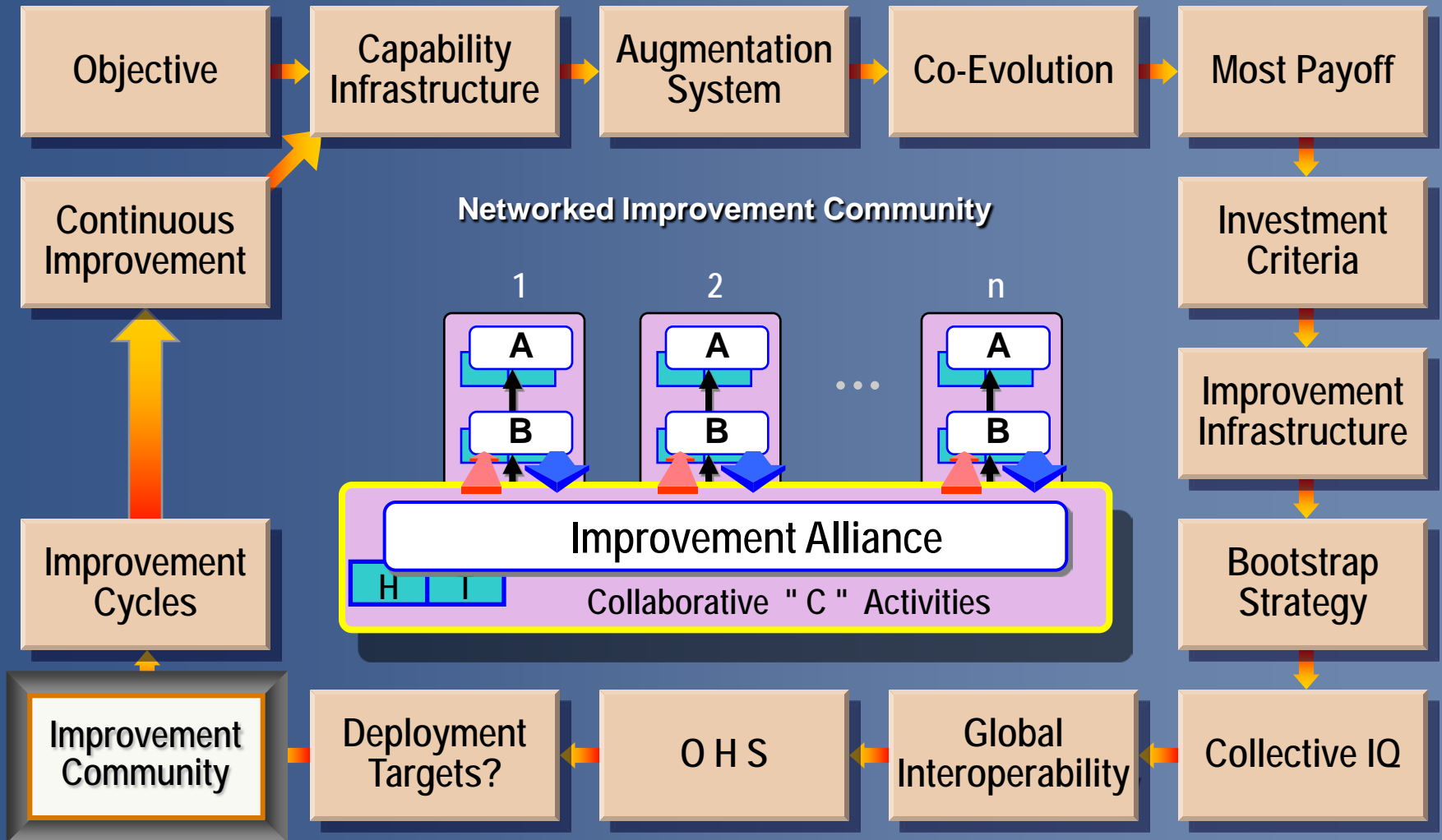
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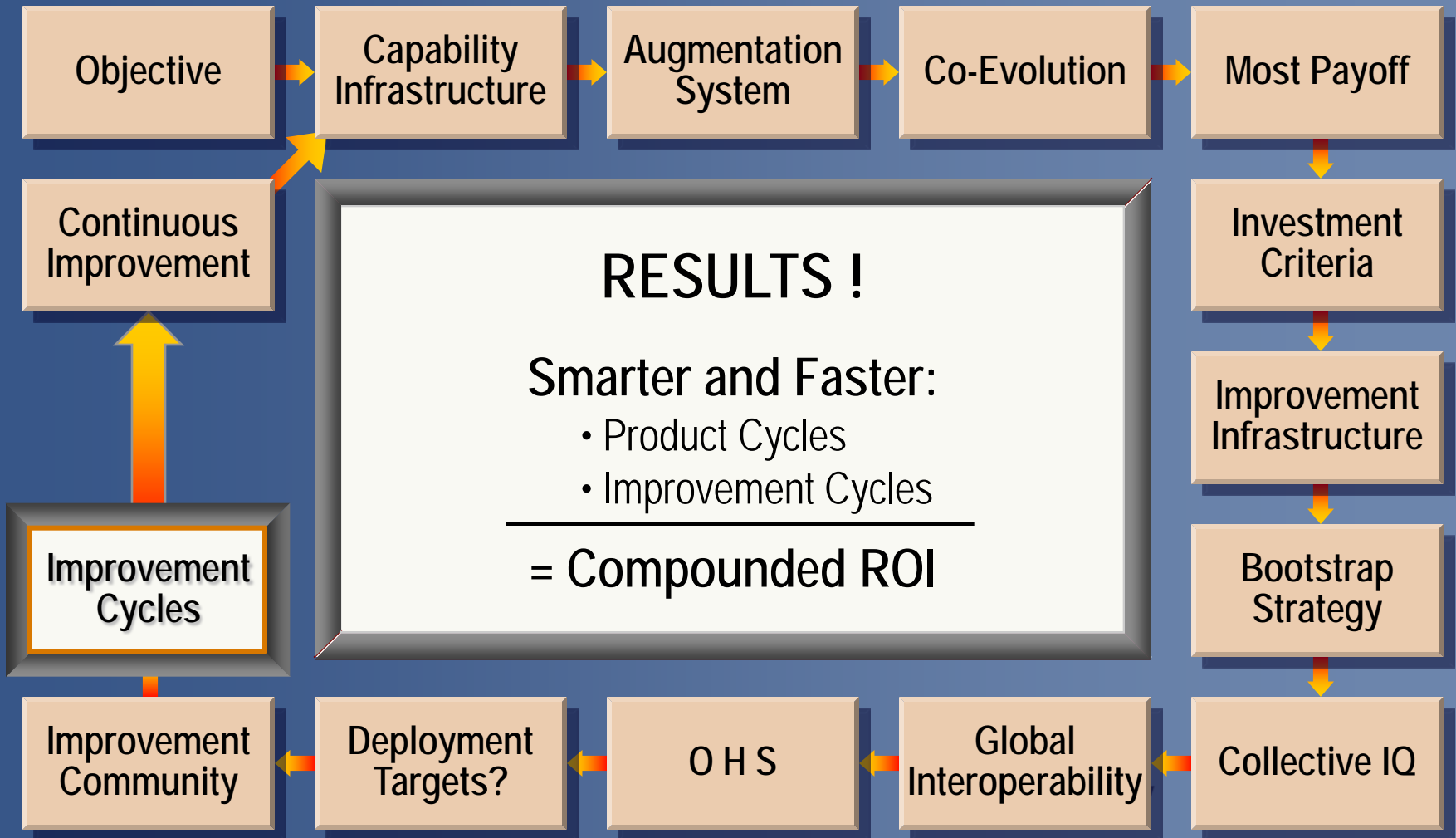
# The Bootstrap "Paradigm Map"



# The Bootstrap "Paradigm Map"



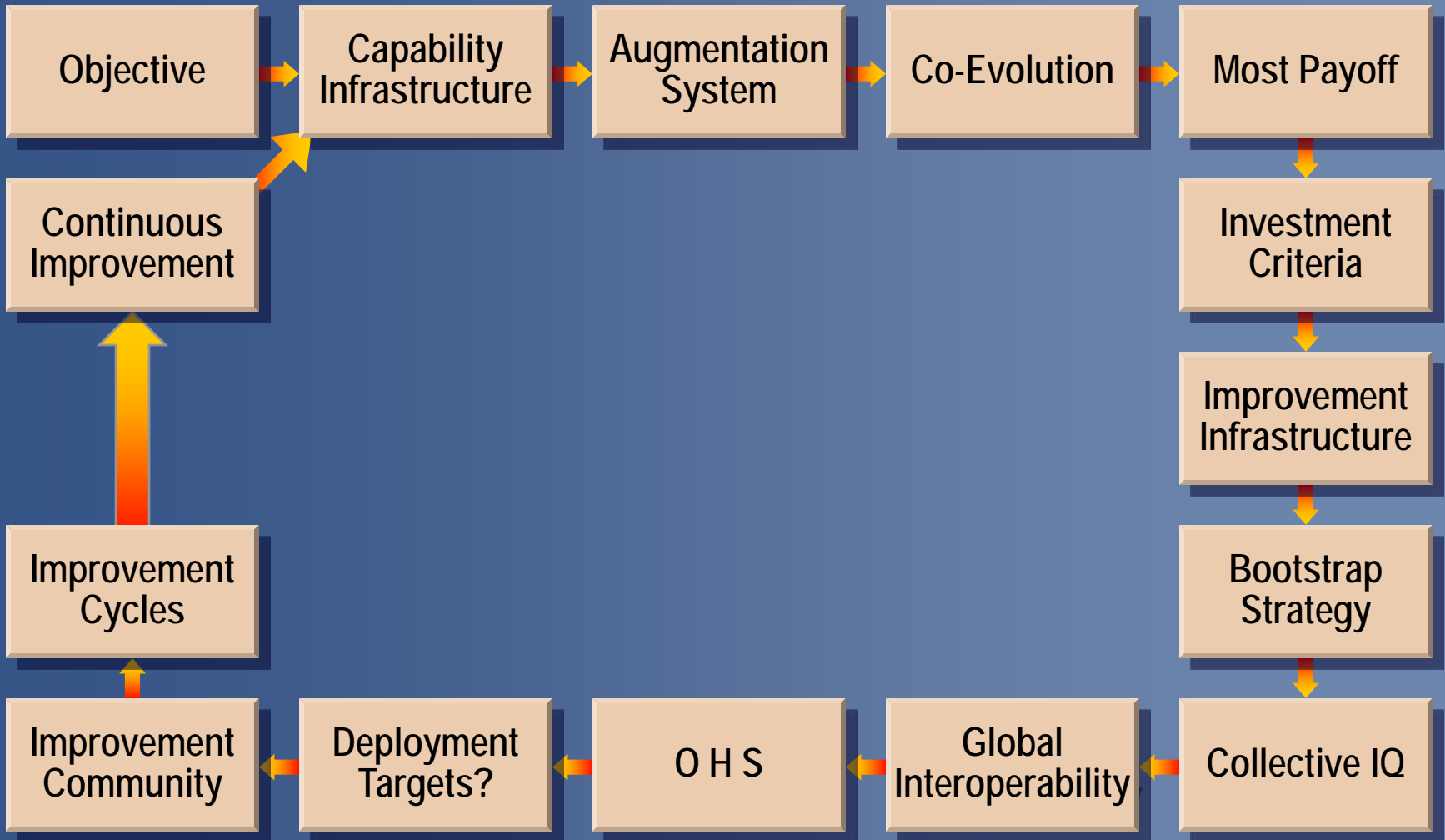
# The Bootstrap "Paradigm Map"



# The Bootstrap "Paradigm Map"



# The Bootstrap "Paradigm Map"



# End of Slideshow

Extra Slides and Photos Follow

# Candidate NICs Targeting Improvements In:

- External Intelligence: gathering; integration
- Comprehensive Scenario Development
- Enterprise Process Modeling
- Knowledge Management / Intellectual Capital
- Full-Enterprise CoDIAK -- and Global OHS
- Total Quality



# Pilot Deployment Candidates

- Communities of agencies cooperating toward improving capabilities of, e.g.:
- Procurement
- Budgeting
- Large-Project Management
- Generic Knowledge-Work
- AND ESPECIALLY: Planning and implementing internal capability improvements

# And what does the Bootstrap Alliance propose to do?

- Evolve into a NIC that supports a (growing) community of NICs -- a TurboNIC (MetaNIC, SuperNIC)
- With a smallest core of fixed staff
- Developing this as a high-performance virtual organization

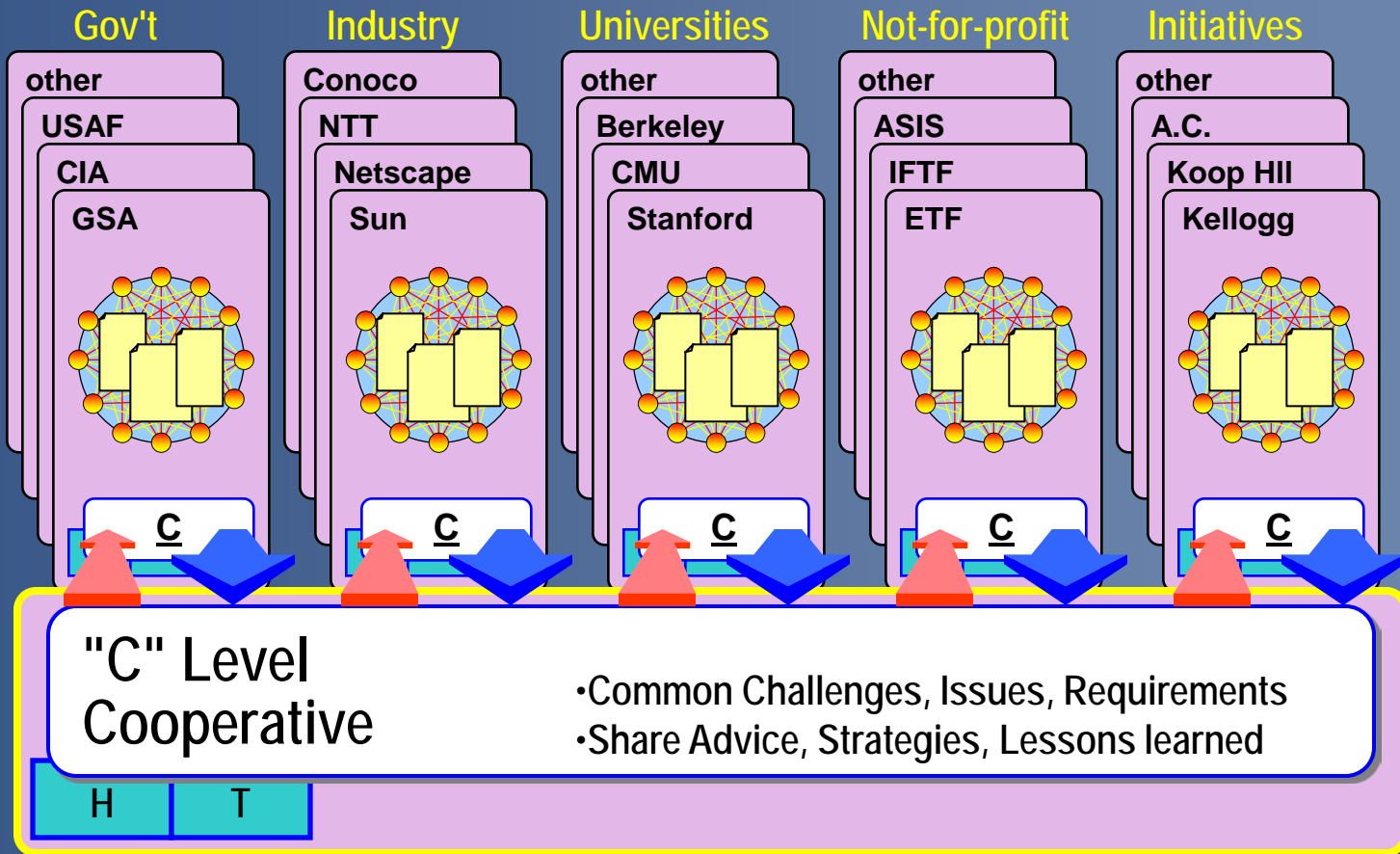
# Bootstrap Alliance Website

*Where to find us on the World Wide Web:*

<http://www.bootstrap.org>

# The Alliance Idea

## Sharing Solutions:



Note: Representative organizations that have indicated an interest in this approach.

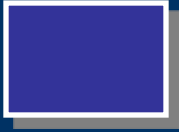


Photos

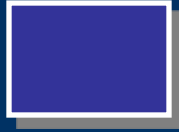
# Photo Contents



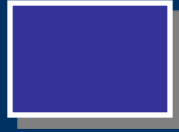
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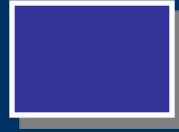
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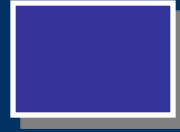
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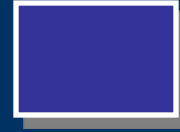
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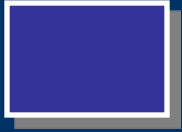
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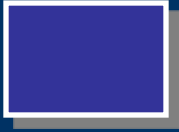
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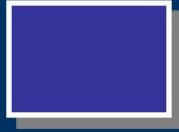
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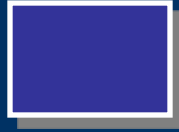
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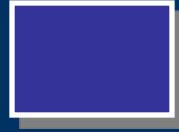
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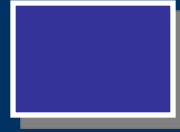
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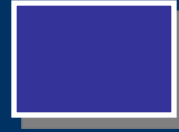
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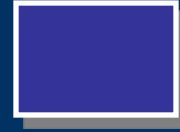
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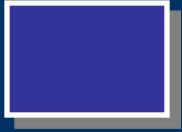
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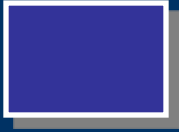
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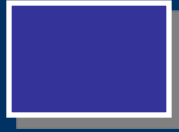
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17



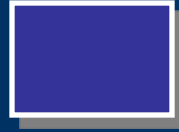
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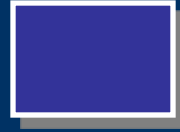
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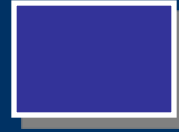
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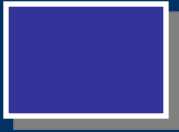
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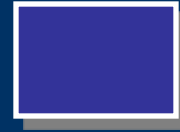
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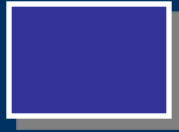
40



41



42



43



44



45



46



47



48



# 1. Judy at Workstation (1964)



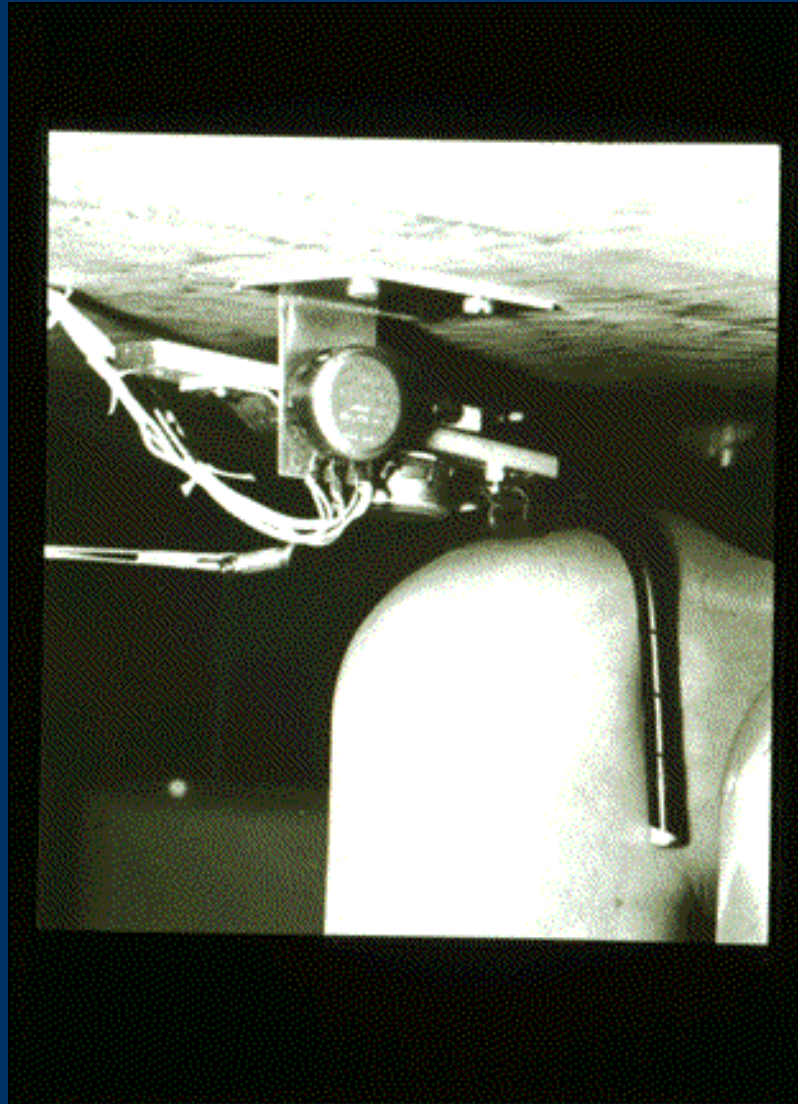


## 2. First Mouse

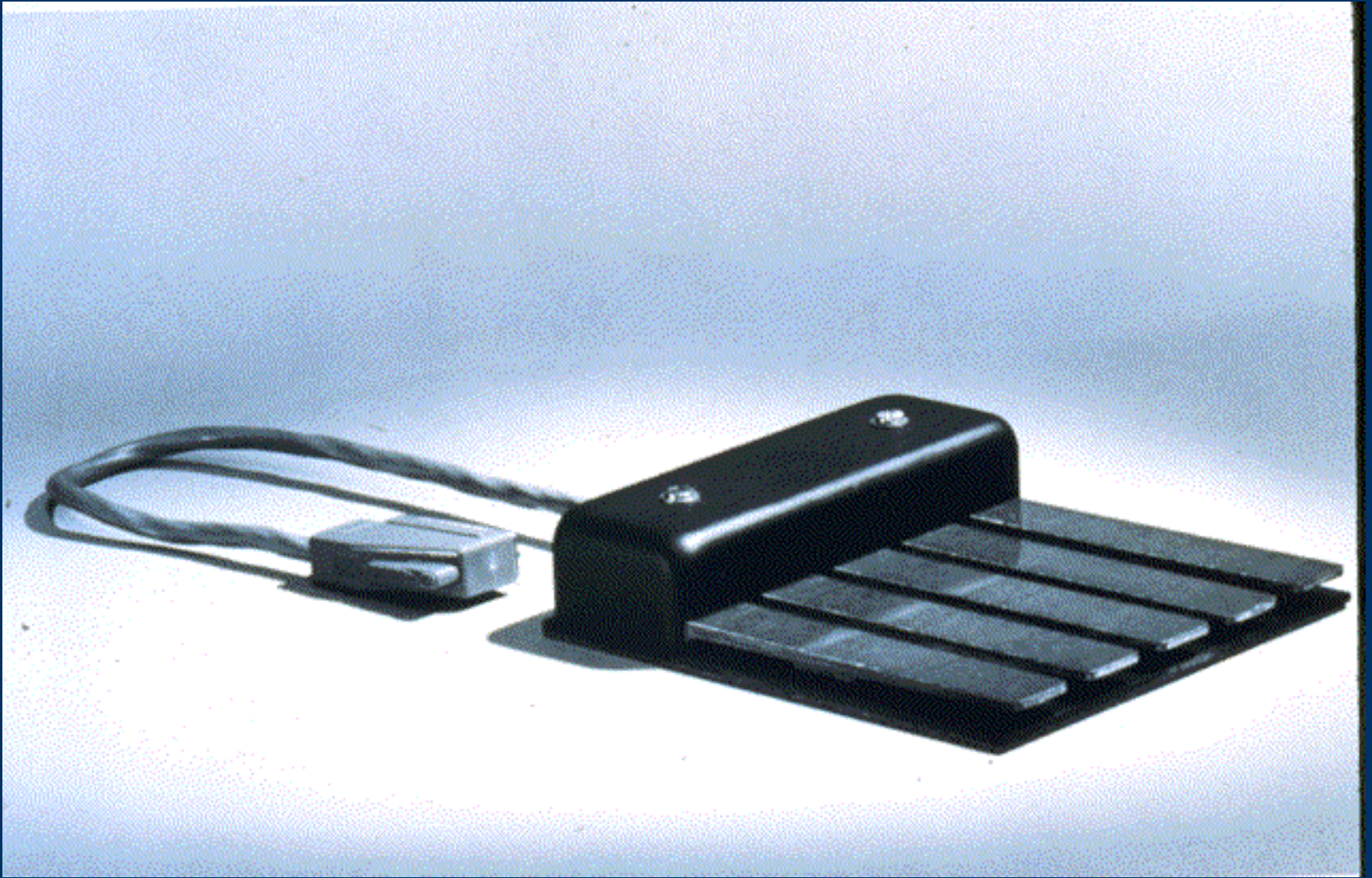




### 3. Knee Control

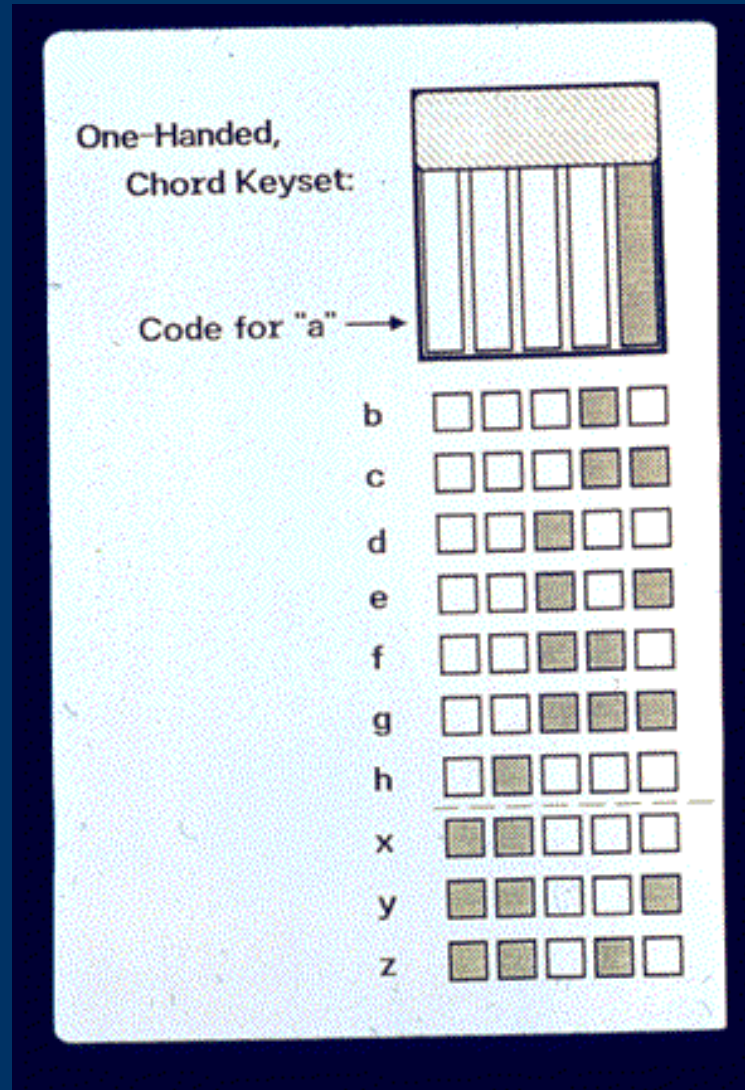


## 4. Keypad





# 5. Keypad Code



## 6. C-supported Meeting (1967)





## 7. Martin with CRT Display Module (1968)





## 8. Jake with Display Generator System





## 9. Lab-type Workstation





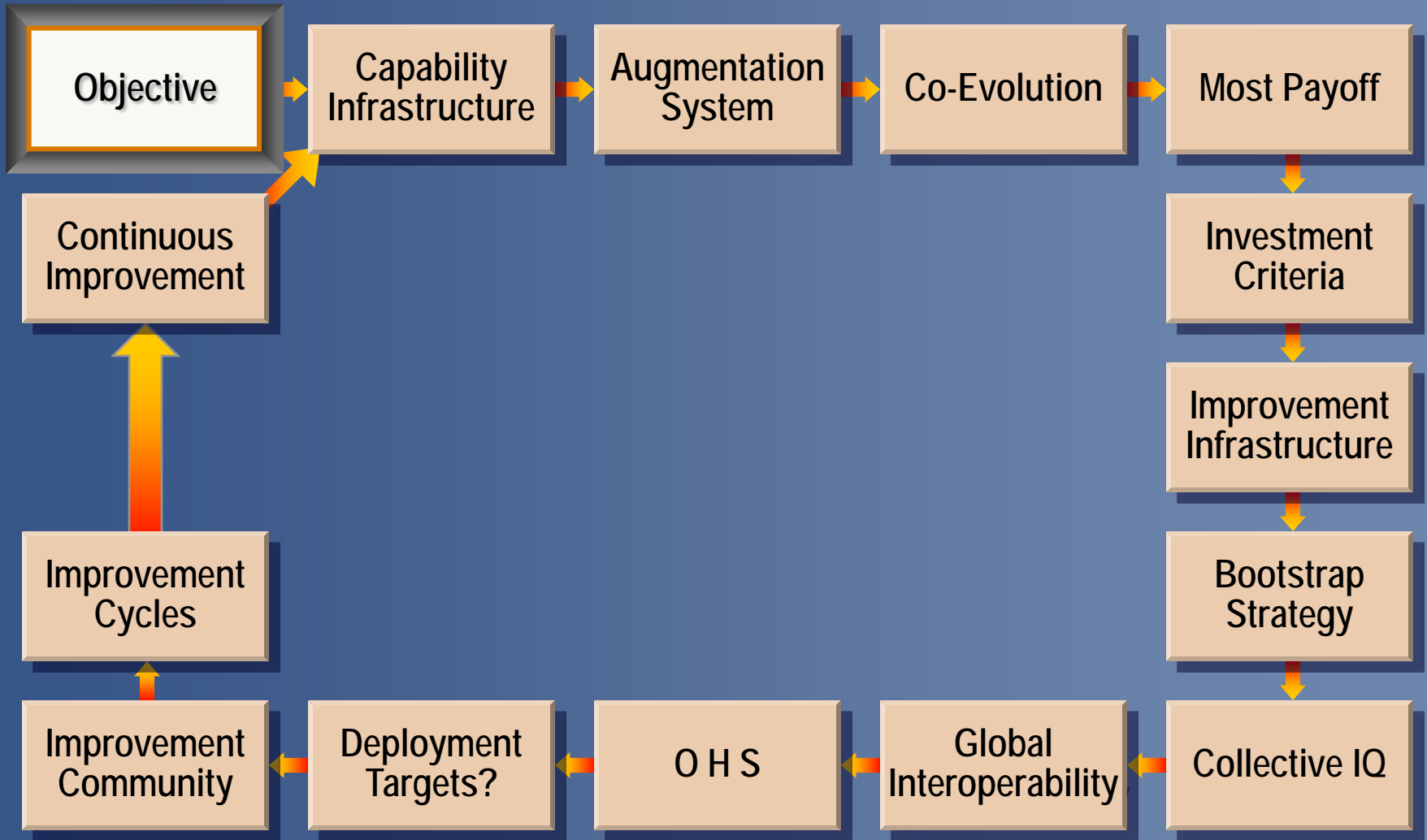
## 10. Duvall at "Yoga" Workstation

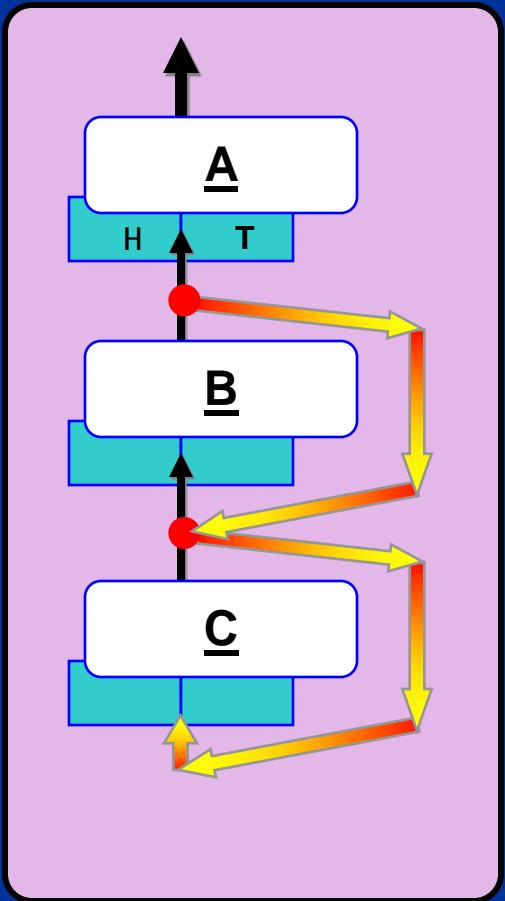




Last slide @ 122

# The Bootstrap "Paradigm Map"





I redrew this slide, thought to keep a copy here just in case.

**The Bootstrap "Paradigm Map"**

55

**Example: Manufacturing Organization**

56

**Islands: It is a supplier hierarchy of a major aircraft program worldwide very costly**

57

**The Bootstrap "Paradigm Map"**

58

**The Bootstrap "Paradigm Map"**

59

**OHS Technology Boarding Collective IQ**

60

**OHS Enabling Technology**

A collaborative hyperdocuments are transmitters

- Hyperlinked to the "to at work"
- Unified knowledge go out in an easy way
- Hyperlinked to a knowledge of a world
- Facilitates access to any, user interface, and a solution often
- Flexibility, take operation, and ability, and take problem

61

**OHS for Basic Collaborative Knowledge Work**

- Shower of
- Object taking
- Viewing
- Printing
- Shared the same
- Handling
- CuSMA Example

62

**OHS for Basic Collaborative Knowledge Work**

- Shower of
- Object taking
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- CuSMA Example

63

**OHS for Basic Collaborative Knowledge Work**

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64

**OHS for Basic Collaborative Knowledge Work**

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65

**OHS for Basic Collaborative Knowledge Work**

- Shower of
- Object taking
- Viewing
- Printing
- Shared the same
- Handling
- CuSMA Example

66

**OHS for Basic Collaborative Knowledge Work**

It has been on the "Hyperlinked Area"

- Shower of
- Object taking
- Viewing
- Printing
- Shared the same
- Handling
- CuSMA Example

67

**OHS for Basic Collaborative Knowledge Work**

- Shower of
- Object taking
- Viewing
- Printing
- Shared the same
- Handling
- CuSMA Example

68

**OHS for Basic Collaborative Knowledge Work**

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69

**OHS for Basic Collaborative Knowledge Work**

70

**OHS for Basic Collaborative Knowledge Work**

- Shower of
- Object taking
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- CuSMA Example

71

**OHS for Basic Collaborative Knowledge Work**

72

**OHS for Basic Collaborative Knowledge Work**

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**OHS for Basic Collaborative Knowledge Work**

- Shower of
- Object taking
- Viewing
- Printing
- Shared the same
- Handling
- CuSMA Example

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**OHS for Basic Collaborative Knowledge Work**

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**OHS for Basic Collaborative Knowledge Work**

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**OHS to Support Co-Work Processes and DRPs**

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**OHS Represents a Paradigm Shift**

PROB	TO
Production system	Development and knowledge
Production method and system	Development and knowledge
Production method and system	Development and knowledge
Production method and system	Development and knowledge

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**OHS Represents a Paradigm Shift (cont.)**

PROB	TO
Production system	Development and knowledge
Production method and system	Development and knowledge
Production method and system	Development and knowledge
Production method and system	Development and knowledge

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**Potential OHS Applications To Support and Integrate COLLABORATIVE Work**

- Program Management
- Collaboration Planning & Tracking
- Generalized Engineering
- Advanced Engineering Design
- Manufacturing Process Management (MPM)
- QP Integrated Architecture
- Collaborative Management
- Shared Data and Planning
- Resource Management
- Supplier Interface
- Customer Feedback
- Online Technical Delivery
- Manufacturing ERP
- Advanced Logistics
- Sales Order Management/CRM
- Customer Service Improvement
- Productivity
- Organizational Learning
- Shared Data and Planning
- Resource Management
- Supplier Interface

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**The Bootstrap "Paradigm Map"**

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